

RESURS HOLDING, INTERIM REPORT JANUARY-MARCH 2017

ALTERNATIVE PERFORMANCE MEASURES

Certain performance measures in this report used by management and analysts to assess the Group's performance are not prepared in accordance with International Financial Reporting Standards (IFRS). Management believes that these performance measures make it easier for investors to analyse the Group's performance. The reasons for the use of different performance measures, definitions and reconciliation of performance measures against information in the financial statements are provided below. Other companies can define or calculate these measures in different ways. The Group's definitions remain unchanged compared with prior periods.

Performance measures for the banking operations (excluding Insurance)

Since the Group comprises both banking and insurance operations, we follow interest income minus interest expense, operating expenses and operating income and expenses before credit losses for the banking operations separately (meaning excluding Insurance) to provide better understanding of the earnings generation in the banking operations.

Performance measures for the Group excluding nonrecurring costs related to the IPO.

Nonrecurring costs arose in connection with the IPO. We follow operating profit and net profit for the period excluding nonrecurring costs related to the IPO in order to facilitate understanding of earnings generated by the Group excluding these nonrecurring costs.

Performance measures for the Group excluding nonrecurring costs related to the penalty from the Swedish Financial Supervisory Authority.

In 2015, we submitted a report to the Swedish Financial Supervisory Authority regarding inaccurate historical reporting. During the third quarter, a penalty fee of SEK 35 million was imposed on the bank. Under the agreement with our owner, Nordic Capital, we concurrently received an unconditional shareholders' contribution of SEK 15 million. In order to facilitate understanding of earnings generated by the Group excluding these nonrecurring costs.

Increase in lending to the public excluding exchange-rate effects

We follow increases in local currency to see the actual increase in lending to the public.

Average equity excluding intangible assets

We also evaluate our operations in relation to average equity excluding intangible assets, which comprises adjusted equity that is reduced by goodwill and other intangible assets. This measure is used to evaluate our use of equity.

Reconciliation of alternative performance measures

SEK thousand	Jan-Mar 2017	Jan-Mar 2016	Jan-Dec 2016
Operating income excl. Insurance			
Operating income	748,379	676,616	2,796,536
Operating income Insurance	47,332	41,881	125,468
Operating income excl. Insurance	701,047	634,735	2,671,068
Net interest inc./exp. excl. Insurance			
Interest income	636,658	578,684	2,449,066
Interest expense	-60,785	-56,612	-236,813
Net interest income/expense Insurance	3,645	4,509	16,065
Net interest inc./exp. excl. Insurance	572,228	517,563	2,196,188
Expenses before credit losses excl. Insurance			
Expenses before credit losses	-323,844	-326,334	-1,280,322
Expenses before credit losses Insurance	-24,148	-24,379	-85,333
Expenses before credit losses excl. Insurance	-299,696	-301,955	-1,194,989
Operating profit/loss excl. nonrecurring costs			
Operating profit/loss	321,658	252,674	1,139,521
Nonrecurring costs related to the IPO		-19,867	-33,518
Nonrecurring penalty från Swedish Financial Supervisory Authority			-35,000
Operating profit/loss excl. nonrecurring costs	321,658	272,541	1,208,039

Reconciliation of alternative performance measures

SEK thousand	Jan-Mar 2017	Jan-Mar 2016	Jan-Dec 2016
Net profit for the period excl. nonrecurring costs			
Net profit for the period	247,108	195,765	904,794
Nonrecurring costs related to the IPO		-15,496	-26,144
Nonrecurring penalty från Swedish Financial Supervisory Authority			-35,000
Net profit for the period excl. nonrecurring costs	247,108	211,261	965,938
Average equity excl. Intangible assets and adjusted non recurring costs and shareholders contribution			
Average equity	6,212,201	5,121,053	5,551,666
Average intangible assets	1,878,998	1,797,064	1,834,555
Average equity excl. intangible assets	4,333,203	3,323,989	3,717,111
Average nonrecurring costs and shareholders' contribution	0	7,748	23,072
Average equity excl. Intangible assets and adjusted non recurring costs and shareholders contribution	4,333,203	3,331,737	3,740,183
Closing adjustment for Common Equity Tier 1 capital 12.5%	179,500	147,498	162,940
Opening balance lending to the public	21,204,281	18,198,175	18,198,175

SEK thousand	31 Mar 2016- 31 Mar 2017	31 Dec 2015- 31 Dec 2016
Reconciliation of increase in lending to the public excluding exchange-rate effects		
Increase lending to the public	2,952,842	3,006,106
FX effects	497,247	733,352
Increase in lending to the public excluding exchange-rate effects	2,455,595	2,272,754