





# Year-end Report January—December 2018

### 1 October—31 December 2018\*

- Lending to the public rose 16% to SEK 27,957 million
- Operating income increased 9% to SEK 883 million
- Operating profit increased 1% to SEK 375 million
- Earnings per share fell 2% to SEK 1.42
- C/I before credit losses (excl. Insurance) was 40.7% (39.4%)
- The credit loss ratio was 2.0% (1.9%)

## 1 January—31 December 2018\*

- Lending to the public rose 16% to SEK 27,957 million
- Operating income increased 11% to SEK 3,437 million
- Operating profit increased 6% to SEK 1,487 million
- Earnings per share rose 6% to SEK 5.72
- C/I before credit losses (excl. Insurance) was 40.5% (40.8%)
- The credit loss ratio was 2.1% (1.8%)
- The Board proposes a full-year dividend of SEK 3.60 SEK per share, of which SEK 1.65 was paid in October 2018. This represents an increase of 9% compared with the dividend in 2017.

"We ended 2018 with continued profitable growth and a strong trend in underlying earnings. All in all for 2018, we can present our best ever full-year earnings and we delivered on or over all financial targets."

Kenneth Nilsson, CEO Resurs Holding AB

#### ABOUT RESURS HOLDING

Resurs Holding (Resurs), which operates through the subsidiaries Resurs Bank and Solid Försäkring, is the leader in retail finance in the Nordic region, offering payment solutions, consumer loans and niche insurance products. Since its start in 1977, Resurs Bank has established itself as a leading partner for sales-driven payment and loyalty solutions in retail and e-commerce, and Resurs has thus built a customer base of approximately 5.9 million private customers in the Nordics. Resurs Bank has had a banking licence since 2001 and is under the supervision of the Swedish Financial Supervisory Authority. The Resurs Group operates in Sweden, Denmark, Norway and Finland. At the end of 2018, the Group had 765 employees and a loan portfolio of SEK 28 billion. Resurs is listed on Nasdag Stockholm.

<sup>\*</sup> Certain performance measures provided in this section have not been prepared in accordance with IFRS or the capital adequacy rules, meaning that they are alternative performance measures. Calculations and reconciliation against information in the financial statements of these performance measures are provided on the website under "Financial reports." Definitions of key ratios are provided on the website under "Financial data." The figures in parentheses refer to 31 December 2017 in terms of financial position, and to the year-earlier period in terms of profit/loss items.

#### STATEMENT BY THE CEO

# **OUR STRONG PERFORMANCE CONTINUES**

We ended 2018 with continued profitable growth and a strong trend in underlying earnings. Lending rose 16 per cent year-on-year to SEK 28 billion. Growth remained strong in both banking segments and in all geographic markets. We are growing faster than the market and thus continuing to successively increase our market shares.

However, earnings in the fourth quarter were burdened by the major turmoil in the capital markets, which led to a negative trend in our equities and bond portfolios. We also incurred expenses of about SEK 10 million associated to completing the merger with yA Bank. Adjusted for these effects, operating profit increased 9 per cent compared with the year-earlier quarter.

For the full-year 2018 we can present our best ever earnings and we delivered on or above all of our financial targets. We achieved this due to our profitable growth that is based on responsible credit lending and takes place with continued good cost control. The scalability of the operations has meant that the cost/income ratio has continued to improve despite higher investments in marketing and IT.

### New digital solutions generated positive growth for the company

Our three segments performed well during the quarter, largely driven by the digital solutions that were launched during the year. In retail finance, we received a positive response to our Click & Collect omni-channel solution that we launched in the third quarter and we are engaged in dialogue with several new retailers that have shown an interest in this service. In Supreme Card, we can already see positive results of our work on artificial intelligence (AI) launched in the autumn. The algorithms mean that we can more quickly and with better precision identify behaviour patterns among our existing customers and thus tailor attractive activities and offers. We will refine these algorithms and work methodology in 2019 and implement AI in other parts of the business.

Our proprietary credit engine made a strong contribution to growth in Consumer Loans. In the third quarter of 2018, we adjusted the pricing in the credit engine in Sweden and, as expected, this led to rising margins on new lending. At the same time, the segment's total NBI margin was negatively impacted by mix changes. Insurance continued its stable performance. In the autumn, we invested in a new technical platform that creates better conditions for Insurance to further strengthen its position in Norway.

We are driven by launching innovative solutions that create value for our retail finance partners and customers. We launched the Resurs Bank app during the quarter that makes everyday life easier for customers, such as paying invoices easily. With this launch, we are further optimising the customer journey and enhancing the customer experience when banking with us, or when shopping with one of our retail finance partners.

### Strategic initiatives strengthen capital position

During the year, we worked on a number of strategic initiatives to optimise our capital and liquidity situation. Implementing the merger with yA Bank strengthened our capital position since our regulatory capital requirements were reduced by about one percentage point.

We also signed forward flow agreements with three credit management companies, enabling them to recover some of our delinquent receivables, starting from January 2019. Selling the receivables will accelerate the cash flow, thus reducing our risk exposure. The transfers positively impact our capital and liquidity situation.

In the fourth quarter we also launched a deposit offering in Germany in collaboration with Raisin, the largest deposit platform in the German market. With deposits in EUR, we are taking a further step toward even more diversified and strengthened financing.

Overall, the fourth quarter marked a strong end to 2018 with profitable growth, continued development of innovative solutions and a strengthened capital position. But none of this would be possible without our employees, whose skills and commitment contribute to our success every day. All in all, we are in a strong position to continue our profitable growth in 2019.

LENDING

SEK 27,957 million

LENDING GROWTH

+16%

**NET PROFIT 2018** 

SEK 1,143 million



Kenneth Nilsson, CEO Resurs Holding AB

### PERFORMANCE MEASURES

| SEKm unless otherwise specified                                                                                                                                      | Oct-Dec<br>2018 | Oct–Dec<br>2017 | Change | Jan–Dec<br>2018 | Jan-Dec<br>2017 | Change |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Operating income                                                                                                                                                     | 883             | 808             | 9%     | 3,437           | 3,091           | 11%    |
| Operating profit*                                                                                                                                                    | 375             | 371             | 1%     | 1,487           | 1,397           | 6%     |
| Net profit for the period                                                                                                                                            | 284             | 289             | -2%    | 1,143           | 1,080           | 6%     |
| Earnings per share, SEK                                                                                                                                              | 1.42            | 1.45            | -2%    | 5.72            | 5.40            | 6%     |
| C/I before credit losses, %*                                                                                                                                         | 41.7            | 40.0            |        | 41.2            | 41.4            |        |
| C/I before credit losses (excl. Insurance), %*                                                                                                                       | 40.7            | 39.4            |        | 40.5            | 40.8            |        |
| Common Equity Tier 1 ratio, %                                                                                                                                        | 13.4            | 13.6            |        | 13.4            | 13.6            |        |
| Total capital ratio, %                                                                                                                                               | 14.7            | 15.5            |        | 14.7            | 15.5            |        |
| Lending to the public                                                                                                                                                | 27,957          | 24,069          | 16%    | 27,957          | 24,069          | 16%    |
| NIM, %*                                                                                                                                                              | 10.3            | 10.7            |        | 10.6            | 10.6            |        |
| Risk-adjusted NBI margin, %*                                                                                                                                         | 10.2            | 11.0            |        | 10.6            | 11.1            |        |
| NBI margin, %*                                                                                                                                                       | 12.2            | 13.0            |        | 12.6            | 12.9            |        |
| Credit loss ratio, %*                                                                                                                                                | 2.0             | 1.9             |        | 2.1             | 1.8             |        |
| Return on equity excl. intangible assets (RoTE), %*                                                                                                                  | 25.8            | 26.7            |        | 27.4            | 25.3            |        |
| Return on equity excl. intangible assets, given a Common Equity Tier 1 ratio according to the Board's target and deducted dividend from the capital base, (RoTE), %* | 32.3            | 32.0            |        | 33.9            | 30.3            |        |

<sup>\*</sup> Alternative performance measures are performance measures used by management and analysts to assess the Group's performance and are not defined in International Financial Reporting Standards (IFRS) or in the capital adequacy rules. Management believes that the performance measures make it easier for investors to analyse the Group's performance. Calculations and reconciliation against information in the financial statements of these performance measures are provided on the website under "Financial reports." Definitions of key ratios are provided on the website under "Financial data."

# **GROUP RESULTS\***

# FOURTH QUARTER 2018, OCTOBER-DECEMBER

### Operating income

The Group's operating income increased 9 per cent to SEK 883 million (808). Net interest income increased 13 per cent to SEK 715 million (635), with interest income amounting to SEK 802 million (707) and interest expense to SEK -87 million (-72). Fee & commission income amounted to SEK 56 million (47) and fee & commission expense to SEK -16 million (-15), resulting in a total net commission for the banking operations of SEK 40 million (32).

Premium earned, net, in the insurance operations rose 9 per cent to SEK 213 million (194), while claim costs were SEK -55 million (-56), which is recognised in the item insurance compensation, net. Fee & commission expense in the insurance operations amounted to SEK -56 million (-48). In total, net insurance income increased to SEK 103 million (90).

Net expense from financial transactions amounted to SEK -27 million (-6). A deviation of



**NET INTEREST INCOME** 

+ 13%

SEK -21 million was primarily attributable to the major turmoil in the capital markets, which entailed a negative trend in the Group's investments in interest-bearing securities and equities during the quarter. Other operating income, mainly comprising remuneration from lending operations, amounted to SEK 53 million (56).

### Operating expenses

The Group's expenses before credit losses increased 14 per cent to SEK -369 million (-323). The costs for the merger between Resurs Bank and yA Bank for the quarter amounted to approximately SEK -10 million. Personnel expenses rose SEK 13 million to SEK -159 million (-146) year-on-year. General administrative costs excluding personnel expenses increased SEK 21 million to SEK -151 million (-129), mainly a result of marketing and IT investments. Other operating expenses totalled SEK -46 million (-39). Viewed in relation to the operations' income, the cost level including merger costs (excluding Insurance) amounted to 40.7 per cent (39.4 per cent).

Credit losses totalled SEK -140 million (-113) and the credit loss ratio was 2.0 per cent (1.9 per cent). The increase was primarily because provisions for all new lending have been made since year-end according to the new reporting standard IFRS 9. The risk-adjusted NBI margin was 10.2 per cent (11.0 per cent). The decline was mainly due to the net expense from financial transactions and lower NBI margin in Consumer Loans, primarily as a result of mix changes.

#### **Profit**

Operating profit totalled SEK 375 million (371). Net profit for the quarter amounted to SEK 284 million (289). Tax expense, which this quarter was impacted by the implemented merger, amounted to SEK -91 million (-82).

## FULL-YEAR 2018, JANUARY—DECEMBER

#### Operating income and expenses

The Group's operating income increased 11 per cent to SEK 3,437 million (3,091), primarily due to growth in lending. Net interest income increased 13 per cent to SEK 2,739 million (2,419), with interest income amounting to SEK 3,063 million (2,687) and interest expense to SEK -324 (-268). Fee & commission income amounted to SEK 218 million (234) and fee & commission expense to SEK -57 million (-63). This resulted in a total net commission for the banking operations of SEK 161 million (171). Net expense from financial transactions amounted to SEK -48 million (-9). A deviation of SEK -39 million was primarily attributable to the general turmoil in the capital markets, which entailed a negative trend in the Group's investments in interest-bearing securities and equities, mainly at the end of the year.

The Group's expenses before credit losses increased 11 per cent to SEK -1,416 million (-1,281). Viewed in relation to the operations' income, the cost level including merger costs (excluding Insurance) continued to improve and amounted to 40.5 per cent (40.8 per cent) for 2018.

Credit losses totalled SEK -535 million (-413) and the credit loss ratio was 2.1 per cent (1.8 per cent). The increase was primarily because provisions for all new lending have been made since year-end according to the new reporting standard IFRS 9 and lending growth has remained high throughout the year. The risk-adjusted NBI margin was 10.6 per cent (11.1 per cent). The decline was mainly due to the net expense from financial transactions and lower NBI margin in Consumer Loans, primarily as a result of mix changes.

#### **Profit**

Operating profit increased 6 per cent to SEK 1,487 million (1,397). Net profit for the year amounted to SEK 1,143 million (1,080). Tax expense for the year amounted to SEK -343 million (-317).



C/I-RATIO 2018 (excl. Insurance)

40.5%

**NET PROFIT 2018** 

+6%

### FINANCIAL POSITION AT 31 DECEMBER 2018\*

On 31 December 2018, the Group's financial position was strong, with a capital base of SEK 4,281 million (3,905) in the consolidated situation, comprising the Parent Company, Resurs Holding AB, and the Resurs Bank Group. The total capital ratio was 14.7 per cent (15.5 per cent) and the Common Equity Tier 1 ratio was 13.4 per cent (13.6 per cent).

At 31 December 2018, lending to the public increased 16 per cent to SEK 27,957 million (24,069). The restated comparative figure (according to Note G2) on 1 January 2018 was SEK 23,648 million, which entails an increase of 18 per cent for the period and 17 per cent excluding currency effects. This strong growth was driven by both banking segments and all geographic markets and is well in line with the Group's financial target of lending growth of more than 10 per cent. A debt collection portfolio recognised at about SEK 150 million was divested in December 2018.

In addition to capital from shareholders, the operations are financed by deposits from the public, the issued MTN bonds and the securitisation of certain loan receivables (ABS financing). The Group's strategy is to actively work with various sources of financing in order to use the most suitable source of financing at any given time. A deposit offering was launched in Germany in the fourth quarter. With deposits in EUR, the Group took a further step toward even more diversified and strengthened financing.

Deposits from the public on 31 December 2018 rose 14 per cent to SEK 20,578 million (18,033). Financing through issued securities totalled SEK 7,832 million (5,597). Liquidity remained healthy and following the merger completed between Resurs Bank and the subsidiary yA Bank, the liquidity coverage ratio (LCR) was 146 per cent (201 per cent) in the consolidated situation. The minimum statutory LCR ratio is 100 per cent. Lending to credit institutions at 31 December 2018 amounted to SEK 3,704 million (2,794). Holdings of treasury and other bills eligible for refinancing, as well as bonds and other interest-bearing securities, totalled SEK 2,272 million (2,578).

Cash flow from operating activities amounted to SEK -450 million (-2,081) for the year. Cash flow from deposits amounted to SEK 2,457 million (-316) and the net change in investment assets totalled SEK 331 million (152). Cash flow from investing activities for the year totalled SEK -134 million (-85) and cash flow from financing activities was SEK 1,470 million (1,702). Since year-end, outstanding bonds issued under Resurs Bank's MTN programme have been expanded by SEK 1,400 million and ABS financing expanded by SEK 800 million. Intangible assets amounted to SEK 1,974 million (1,877), and primarily comprise the goodwill that arose in the acquisition of Finaref and Danaktiv in 2014 and yA Bank in 2015.

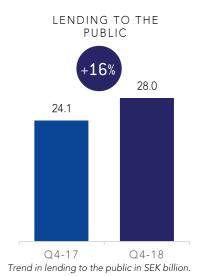
### **Dividends**

The Board proposes that the Annual General Meeting adopt a dividend of SEK 1.95 per share. Including the dividend of SEK 1.65 paid on 12 October 2018, this year's dividend amounts to SEK 3.60, which amounts to 63 per cent of earnings per share. The total proposed dividend for the AGM to adopt on 25 April 2019 amounts to SEK 390 million. The Resurs share will be traded ex rights from 26 April 2019. The record date is proposed as 29 April 2019 and the dividend will be paid on 3 May 2019. The Board intends to continue paying semi-annual dividends, and plans to convene an Extraordinary General Meeting in the autumn of 2019.



TOTAL CAPITAL RATIO

14.7%



LIQUIDITY COVERAGE RATIO

146%

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### SEGMENT REPORTING

# RESURS HOLDING'S THREE SEGMENTS

Resurs Holding has divided its operations into three business segments, based on the products and services offered: Payment Solutions, Consumer Loans and Insurance

Payment Solutions delivers finance, payment and loyalty solutions that drive retail sales, as well as credit cards to the public. Consumer Loans focuses primarily on lending to consumers. Insurance includes the wholly owned subsidiary Solid Försäkring, active within consumer insurance. In 2018, Payment Solutions accounted for 41 per cent of the Group's operating income, while Consumer Loans and Insurance accounted for 54 and 5 per cent, respectively.



### PERCENTAGE OF OPERATING INCOME JAN-DEC 2018





# PAYMENT SOLUTIONS

Healthy growth and stable margins

### FOURTH QUARTER 2018, OCTOBER—DECEMBER

Payment Solutions reported another strong quarter of healthy growth and stable margins. Partnerships with several new retail finance partners were initiated during the quarter, while existing partnerships progressed positively. Black Friday, which generated higher sales than last year, also contributed to the sales increase across the Nordics.

The Click & Collect service was launched in the autumn, a digital solution whereby a manufacturer, supplier, franchise group or groups of individual retailers are quickly and easily offered a central e-commerce checkout and local management of inventories and store checkout. The Group received a positive response from many retailers during the quarter and is in dialogue with several retailers who have shown an interest in the service.

In credit cards, cross-sales of Supreme Card on incoming calls were successful and in 2018 half of all cards were sold via Business Support compared with a third in 2017. This has led to lower costs and enhanced efficiency in credit cards.

Artificial intelligence (AI) in Supreme Card was launched in the autumn and the first results have been highly positive. The algorithms mean that the segment can more quickly and with better precision identify behaviour patterns among existing customers and thus tailor attractive activities and offers. AI will start to be implemented in other parts of the business in 2019.

Operating income increased by 13 per cent to SEK 374 million (331). The increase was mainly related to higher business volumes. Operating income less credit losses rose 12 per cent to SEK 323 million (289), and the risk-adjusted NBI margin amounted to 12.5 per cent (12.5 per cent). The credit loss ratio was 1.9 per cent (1.8 per cent) and was mainly the result of the introduction of the new reporting standard IFRS 9.

### FULL-YEAR 2018, JANUARY—DECEMBER

Lending to the public at 31 December 2018 totalled SEK 10,508 million (9,419), corresponding to a 12-per-cent year-on-year increase, or 10 per cent in constant currencies. Growth was mainly driven by higher volumes from existing retail finance partners.

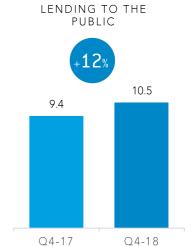
Operating income for the year amounted to SEK 1,425 million (1,268), up 12 per cent year-on-year, with the increase primarily related to higher business volumes. Operating income less credit losses amounted to SEK 1,239 million (1,115), up 11 per cent year-on-year. The risk-adjusted NBI margin was 12.5 per cent (12.2 per cent), with the increase due to a higher NBI margin. The credit loss ratio was 1.9 per cent (1.7 per cent) and was mainly the result of the introduction of the new reporting standard IFRS 9.



# ABOUT PAYMENT SOLUTIONS

The Payment Solutions segment is comprised of retail finance and credit cards. Within retail finance, Resurs is a leading partner for sales-driving finance, payment and loyalty solutions in the Nordic region.

Credit cards includes the Resurs credit cards (with Supreme Card being the foremost) as well as cards that enable retail finance partners to promote their own brands.



Trend in lending to the public in SEK billion.

### PERFORMANCE MEASURES — PAYMENT SOLUTIONS

| SEKm                                       | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Change | Jan-Dec<br>2018 | Jan–Dec<br>2017 | Change |
|--------------------------------------------|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Lending to the public at end of the period | 10,508          | 9,419           | 12%    | 10,508          | 9,419           | 12%    |
| Operating income                           | 374             | 331             | 13%    | 1,425           | 1,268           | 12%    |
| Operating income less credit losses        | 323             | 289             | 12%    | 1,239           | 1,115           | 11%    |
| Risk-adjusted NBI margin, %                | 12.5            | 12.5            |        | 12.5            | 12.2            |        |
| Credit loss ratio, %                       | 1.9             | 1.8             |        | 1.9             | 1.7             |        |

# **CONSUMER LOANS**

### Strong growth in all countries

## FOURTH QUARTER 2018, OCTOBER-DECEMBER

Consumer Loans delivered yet another strong quarter with growth of 19 per cent compared with the fourth quarter of 2017. Growth was healthy in all markets, with Finland growing the most in per cent and Sweden the most in absolute terms.

The proprietary credit engine was launched in Sweden, Norway and Finland and is a robust tool for increased growth. Since the launch of the credit engine, growth has been favourable in all countries and the launch will continue in Denmark in the first quarter of 2019. In the third quarter of 2018, the pricing in the credit engine in Sweden was adjusted and, as expected, this led to rising margins on new lending. At the same time, the segment's total NBI margin was negatively impacted by mix changes.

The introduction of the credit engine also entailed continued digitisation and efficiency enhancements in processes. The share of loans in Sweden that are signed digitally was 60 per cent in the fourth quarter and is continuously increasing.

In Norway, work is being carried out to introduce a "debt register" similar to UC, Sweden's credit reference agency. The aim is to have the register operational by the summer of 2019. The Group is positive to such a register, which means that it will be possible to find out more detailed information about customers' total indebtedness. Credit lending in Norway will be furthered strengthened by integrating data from the register to the credit engine.

Operating income increased 10 per cent year-on-year to SEK 478 million (436). The increase was mainly related to higher business volumes. Operating income less credit losses rose 6 per cent to SEK 388 million (366), and the risk-adjusted NBI margin amounted to 8.9 per cent (10.2 per cent). The decline was mainly due to the margin effects described above and the credit loss ratio for the quarter increasing to 2.1 per cent (1.9 per cent). The increase was mainly attributable to the introduction of the new reporting standard IFRS 9.

### FULL-YEAR 2018, JANUARY—DECEMBER

Lending to the public increased 19 per cent, or about SEK 2.8 billion, amounting to SEK 17,449 million (14,650) at 31 December 2018. In constant currencies the increase was 17 per cent. Percentage growth was strongest in Finland, while Sweden increased the most in absolute terms. The sale of a debt collection portfolio in Norway reduced the loan portfolio by about SEK 150 million.

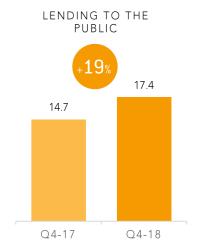
Operating income increased 13 per cent to SEK 1,864 million (1,656). Operating income less credit losses rose 8 per cent to SEK 1,515 million (1,397). The risk-adjusted NBI margin was 9.5 per cent (10.3 per cent). The decline was mainly due to the mix changes in the portfolio and the credit loss ratio increasing to 2.2 per cent (1.9 per cent). The increase was primarily attributable to the new reporting standard IFRS 9.



ABOUT CONSUMER LOANS

Consumer Loans customers are offered unsecured loans, also known as consumer loans. Consumer loans are normally used to finance larger purchases, extend existing loans or to finance general consumption.

Consumer Loans also helps consumers to consolidate their loans with other banks, in order to reduce their monthly payments or interest expense. Resurs currently holds approximately SEK 17.4 billion in outstanding consumer loans.



Trend in lending to the public in SEK billion.

#### PERFORMANCE MEASURES — CONSUMER LOANS

| SEKm                                       | Oct-Dec<br>2018 | Oct–Dec<br>2017 | Change | Jan-Dec<br>2018 | Jan–Dec<br>2017 | Change |
|--------------------------------------------|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Lending to the public at end of the period | 17,449          | 14,650          | 19%    | 17,449          | 14,650          | 19%    |
| Operating income                           | 478             | 436             | 10%    | 1,864           | 1,656           | 13%    |
| Operating income less credit losses        | 388             | 366             | 6%     | 1,515           | 1,397           | 8%     |
| Risk-adjusted NBI margin, %                | 8.9             | 10.2            |        | 9.5             | 10.3            |        |
| Credit loss ratio, %                       | 2.1             | 1.9             |        | 2.2             | 1.9             |        |

# **INSURANCE**

Continued stable performance in fourth quarter

### FOURTH QUARTER 2018, OCTOBER—DECEMBER

In the fourth quarter, Insurance continued its work on developing existing partnerships to raise the conversion level both online and in physical stores. At the same time, the existing business performed well. Sales in the Product line increased 15 per cent during the quarter, for reasons including Black Friday and the segment's intensified presence in partner stores. The segment also continued to secure new partnerships that strengthen the operations in the Product and Travel business lines.

In parallel, the segment invested in a platform that provides better conditions for strengthening its position in the Norwegian product insurance market. Furthermore, Insurance continued its work on developing and following up digital marketing to create cost-efficient distribution and long-term customer relationships.

Premium earned, net, increased 9 per cent to SEK 213 million (195) in the fourth quarter. This increase was primarily due to the Security and Motor business lines.

Operating income for the quarter declined 12 per cent to SEK 37 million (42). The decline was mainly due to negative investment return, which resulted in a net expense from financial transactions of SEK -12 million (-1).

The technical result increased 11 per cent to SEK 27 million (24) year-on-year, due to improved profitability in the Security and Travel business lines.

Operating profit fell to SEK 13 million (20) year-on-year, as a result of the decline in value of the equities and bond portfolio. The total combined ratio improved to 88.9 per cent (89.7 per cent), primarily due to a lower claims ratio.

## FULL-YEAR 2018, JANUARY — DECEMBER

Premium earned, net, increased 4 per cent compared with the preceding year to SEK 829 million (800). This increase was attributable to the Security and Motor business lines. Operating income increased 2 per cent to SEK 178 million (174). Net expense from financial transactions amounted to SEK -8 million (8) due to lower market values for both the equities and bond portfolio.

The technical result increased 20 per cent to SEK 88 million (74) year-on-year, mainly due to increased profitability in the Travel and Security business lines and good cost control.

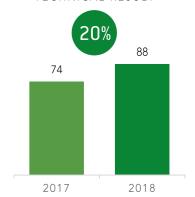
Operating profit increased 1 per cent (SEK 0.5 million) year-on-year to SEK 83 million (83). The total combined ratio improved to 90.2 per cent (91.8 per cent), primarily attributable to the positive trend in the claims ratio in the Travel and Motor business lines.



ABOUT INSURANCE Non-life insurance is offered within the Insurance segment under the Solid Försäkring brand. The focus is on niche coverage, with the Nordic region as the main market.

Insurance products are divided into four business lines: Travel, Security, Motor and Product. The company partners with leading retail chains in various sectors, and has about 2.3 million customers across the Nordic region.

#### TECHNICAL RESULT



Trend in technical result in SEKm.

### PERFORMANCE MEASURES — INSURANCE

| SEKm                | Oct–Dec<br>2018 | Oct–Dec<br>2017 | Change | Jan–Dec<br>2018 | Jan–Dec<br>2017 | Change |
|---------------------|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Premium earned, net | 213             | 195             | 9%     | 829             | 800             | 4%     |
| Operating income    | 37              | 42              | -12%   | 178             | 174             | 2%     |
| Technical result    | 27              | 24              | 11%    | 88              | 74              | 20%    |
| Operating profit    | 13              | 20              | -35%   | 83              | 83              | 1%     |
| Combined ratio, %   | 88.9            | 89.7            |        | 90.2            | 91.8            |        |

# SIGNIFICANT EVENTS

### JANUARY—DECEMBER 2018

### New financial capital targets for Resurs Holding after merger completed between Resurs Bank and its wholly owned subsidiary yA Bank

In November 2018, the merger between Resurs Holding's wholly owned subsidiary Resurs Bank AB and Resurs Bank's Norwegian wholly owned subsidiary yA Bank AS was registered. The completion of the merger means that Resurs Bank's regulatory capital requirement is lowered by approximately 1 percentage point due to lower buffer requirements and Pillar II requirements. For this reason, the Board of Resurs Holding decided to adjust Resurs Holding's financial capital targets and the total capital ratio has been lowered from more than 15 per cent to more than 14 per cent and the Common Equity Tier 1 ratio has been lowered from more than 12.5 per cent to more than 11.5 per cent.

### Resurs Bank planning to sell delinquent receivables

In November 2018, Resurs Bank entered into forward flow agreements with credit management companies Alektum, Axactor and Lowell enabling them to recover some of Resurs Bank's delinquent receivables in Sweden and Norway that are more than 120 days overdue. The first transfer took place in January 2019.

### Resolution on half-year dividends in Resurs Holding

The Extraordinary General Meeting held on 5 October 2018 resolved to pay a cash dividend of SEK 1.65 per share to shareholders, totalling SEK 330 million. The record date was 9 October 2018 and the dividend was paid on 12 October 2018.

### Resolution on dividends in Resurs Holding and buyback authorisation

The Annual General Meeting held on 27 April 2018 resolved on a dividend of SEK 1.80 per share, totalling SEK 360 million. Including the dividend of SEK 1.50 paid on 3 November 2017, the 2017 dividend amounts to SEK 3.30, which amounts to 61 per cent of earnings per share, a total of SEK 660 million. The Resurs share was traded ex rights from 30 April 2018. The record date was 2 May 2018 and the dividend was paid on 7 May 2018.

The Meeting also resolved to authorise the Board to acquire own shares on the stock exchange for the period until the next Annual General Meeting. The authorisation to buy back shares encompasses up to 5 per cent of the shares in the company.

#### Resurs Bank expanded and extended ABS financing

The ABS financing was expanded in January 2018, and a new 18-month revolving period commenced. For Resurs Bank, this means that external financing increased from SEK 2.1 billion to SEK 2.9 billion.

### AFTER THE END OF THE PERIOD

### New Chairman of Resurs Holding in the autumn

The Chairman of the Board of Resurs Holding, Jan Samuelson, has declined re-election at the Annual General Meeting to be held in April 2019, but has agreed with the Nomination Committee to continue in his role of Chairman until the Extraordinary General Meeting that is usually held in the autumn.

SOME OF RESURS'S RETAIL FINANCE PARTNERS:













Mekonomen







Miles & More











# OTHER INFORMATION

### Risk and capital management

The Group's ability to manage risks and conduct effective capital planning is fundamental to its profitability. The business faces various forms of risk including credit risks, market risks, liquidity risks and operational risks. The Board has established operational policies with the aim of balancing the Group's risk taking, and to limit and control risks. All policies are updated as necessary and revised at least once annually. The Board and CEO are ultimately responsible for the Group's risk management. In general, there have been no significant changes regarding risk and capital management during the period. A more detailed description of the bank's risks, liquidity and capital management is presented in Note G3 Liquidity, Note G4 Capital Adequacy, and in the most recent annual report.



Resurs Holding AB is a financial holding company. Operating activities are conducted in the wholly owned subsidiaries Resurs Bank AB, with subsidiaries, and Solid Försäkrings AB. Resurs Bank AB conducts banking operations in the Nordic countries. Operations are primarily consumer-oriented and are licensed by the Swedish Financial Supervisory Authority. Consumer lending is subdivided into retail finance loans, consumer loans, MasterCard and Visa credit cards, and deposits. Retail finance loans are offered to finance both traditional in-store purchases and online purchases. Operations in Finland are conducted through branch office Resurs Bank AB Suomen sivuliike (Helsinki), in Denmark through branch office Resurs Bank filial af Resurs Bank (Vallensbæk Strand) and in Norway through branch office Resurs Bank AB NUF (Oslo).

Solid Försäkring provides non-life insurance products in Sweden, other Nordic countries and, to some extent, other European countries. Solid Försäkring offers traditional speciality insurance. Solid Försäkring conducts operations in Norway, Finland and Switzerland via branches. Cross-border operations are conducted in other markets.

### **Employees**

There were 765 full-time employees within the Group at 31 December 2018, down 18 since 30 September 2018 and up 2 since 31 December 2017. The decline since 30 September 2018 was mainly related to the merger with yA Bank and fewer employees in Business Support.



**EMPLOYEES** 

765

### Information about the Resurs share

Resurs Holding's share is listed on Nasdaq Stockholm, Large Cap. The final price paid for the Resurs share at year-end was SEK 54.70.

| The ten largest shareholders with direct ownership on 31 December 2018 were: | Percentage of share capital |
|------------------------------------------------------------------------------|-----------------------------|
| Waldakt AB (fam. Bengtsson)                                                  | 28.9%                       |
| Cidron Semper S.A.R.L (Nordic Capital)                                       | 17.4%                       |
| Swedbank Robur Fonder                                                        | 8.3%                        |
| Andra AP-fonden                                                              | 2.4%                        |
| SEB fonder                                                                   | 2.0%                        |
| Handelsbanken fonder                                                         | 1.9%                        |
| Vanguard                                                                     | 1.4%                        |
| Catea Group AB                                                               | 1.2%                        |
| AFA Försäkring                                                               | 1.2%                        |
| Norges Bank                                                                  | 1.1%                        |
| Total                                                                        | 65.8%                       |



# Financial targets

| Financial targets                                                              | Mid-term targets                    | 2018  |
|--------------------------------------------------------------------------------|-------------------------------------|-------|
| Annual lending growth                                                          | more than 10%                       | 16%   |
| Risk-adjusted NBI margin excl. Insurance                                       | about 10 to 12%                     | 10.6% |
| C/I before credit losses excl. Insurance and adjusted for nonrecurring costs   | under 40%                           | 40.5% |
| Common Equity Tier 1 ratio                                                     | more than 11.5%                     | 13.4% |
| Total capital ratio                                                            | more than 14%                       | 14.7% |
| Return on tangible equity (RoTE) adjusted for nonrecurring costs <sup>1)</sup> | about 30%                           | 33.9% |
| Dividend <sup>2)</sup>                                                         | at least 50% of profit for the year | 63%   |

<sup>1)</sup> Adjusted for the Common Equity Tier 1 ratio according to the Board's target and dividends deducted from the capital base for the current year.

### Finansiell calendar

| 19 March 2019   | Annual Report 2018              |
|-----------------|---------------------------------|
| 24 April 2019   | Interim report for Jan-Mar 2019 |
| 25 April 2019   | 2019 Annual General Meeting     |
| 23 July 2019    | Interim report Jan-Jun 2019     |
| 29 October 2019 | Interim report Jan-Sep 2019     |
|                 |                                 |

NEXT INTERIM REPORT: **24 April** 

<sup>2)</sup> The Board proposes that the Annual General Meeting adopt a dividend of SEK 1.95 per share. Including the dividend of SEK 1.65 resolved at the Extraordinary General Meeting in October 2018, the total dividend (SEK 3.60) as a percentage of earnings share amounts to 63 per cent.

# THE BOARD'S ATTESTATION

Marita Odélius Engström

| This year-end report has not been audited.                                                                                                                                                                                                                                            |                          |                  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------|--|--|--|
| The Board of Directors and the CEO certify that this year-end report provides a fair review of the Group's and the Parent Company's operations, financial position and results and describes the significant risks and uncertainties faced by the Parent Company and Group companies. |                          |                  |  |  |  |
| Helsingborg, 4 February 2019.                                                                                                                                                                                                                                                         |                          |                  |  |  |  |
|                                                                                                                                                                                                                                                                                       |                          |                  |  |  |  |
| Kenneth Nilsson, CEO                                                                                                                                                                                                                                                                  |                          |                  |  |  |  |
| Board of Directors,                                                                                                                                                                                                                                                                   |                          |                  |  |  |  |
| Jan Samuelson, Chairman of the                                                                                                                                                                                                                                                        | Board                    |                  |  |  |  |
| Martin Bengtsson                                                                                                                                                                                                                                                                      | Mariana Burenstam Linder | Fredrik Carlsson |  |  |  |
| Anders Dahlvig                                                                                                                                                                                                                                                                        | Christian Frick          | Lars Nordstrand  |  |  |  |

Mikael Wintzell

# SUMMARY FINANCIAL STATEMENTS — GROUP

### Condensed income statement

| SEK thousand                                                    | Note | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|-----------------------------------------------------------------|------|-----------------|-----------------|-----------------|-----------------|
| Interest income                                                 | G6   | 802,021         | 706,608         | 3,062,854       | 2,686,820       |
| Interest expense                                                | G6   | -87,434         | -71,782         | -324,025        | -268,156        |
| Fee & commission income                                         |      | 56,260          | 47,107          | 217,836         | 233,945         |
| Fee & commission expense, banking operations                    |      | -16,346         | -14,650         | -57,090         | -63,130         |
| Premium earned, net                                             | G7   | 212,696         | 194,251         | 826,154         | 798,339         |
| Insurance compensation, net                                     | G8   | -54,566         | -55,576         | -226,211        | -248,738        |
| Fee & commission expense, insurance operations                  |      | -55,552         | -48,311         | -220,345        | -226,423        |
| Net income/expense from financial transactions                  |      | -26,653         | -5,852          | -47,929         | -8,969          |
| Other operating income                                          | G9   | 52,940          | 56,064          | 206,110         | 187,657         |
| Total operating income                                          |      | 883,366         | 807,859         | 3,437,354       | 3,091,345       |
| General administrative expenses                                 | G10  | -309,235        | -275,440        | -1,178,239      | -1,065,752      |
| Depreciation, amortisation and impairment of non-current assets |      | -13,296         | -9,143          | -49,039         | -35,283         |
| Other operating expenses                                        |      | -45,990         | -38,916         | -188,445        | -179,626        |
| Total expenses before credit losses                             |      | -368,521        | -323,499        | -1,415,723      | -1,280,661      |
| Earnings before credit losses                                   |      | 514,845         | 484,360         | 2,021,631       | 1,810,684       |
| Credit losses, net                                              | G11  | -140,117        | -112,910        | -535,071        | -413,454        |
| Operating profit/loss                                           |      | 374,728         | 371,450         | 1,486,560       | 1,397,230       |
| Income tax expense                                              |      | -90,880         | -82,145         | -343,145        | -317,197        |
| Net profit for the period                                       |      | 283,848         | 289,305         | 1,143,415       | 1,080,033       |
| Attributable to Resurs Holding AB shareholders                  |      | 283,848         | 289,305         | 1,143,415       | 1,080,033       |
| Basic and diluted earnings per share, SEK                       | G17  | 1.42            | 1.45            | 5.72            | 5.40            |

### Statement of comprehensive income

| SEK thousand                                                     | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Net profit for the period                                        | 283,848         | 289,305         | 1,143,415       | 1,080,033       |
|                                                                  |                 |                 |                 |                 |
| Other comprehensive income that will be classfied to profit/loss |                 |                 |                 |                 |
| Translation differences for the period, foreign operations       | -92,710         | -41,624         | 85,787          | -107,179        |
| Hedge accounting <sup>1)</sup>                                   | 26,041          | 10,299          | -49,424         | 21,693          |
| Hedge accounting - tax 1)                                        | -5,729          | -2,265          | 10,873          | -4,772          |
| Comprehensive income for the period                              | 211,450         | 255,715         | 1,190,651       | 989,775         |
|                                                                  |                 |                 |                 |                 |
| Attributable to Resurs Holding AB shareholders                   | 211,450         | 255,715         | 1,190,651       | 989,775         |

<sup>&</sup>lt;sup>1)</sup> Refers to a hedge of a net investment in a foreign subsdiary and consists of equity at the time for acquisition, given capital contributions and profit since the acquisition. Goodwill are not subject to hedge accounting. Fair value changes of the hedging instruments impact taxable earnings and, in the Group, this tax effect is recognised in Comprehensive income for the period.

The hedging of net investments in foreign operations above was terminated in connection with the merger of this business in November 2018.

# Condensed statement of financial position

| SEK thousand                                                     | Note | 31 Dec<br>2018 | 1 Jan 2018<br>revaluated <sup>1)</sup> | 31 Dec<br>2017 |
|------------------------------------------------------------------|------|----------------|----------------------------------------|----------------|
| Assets                                                           |      |                |                                        |                |
| Cash and balances at central banks                               |      | 63,215         | 61,539                                 | 61,539         |
| Treasury and other bills eligible for refinancing                |      | 1,009,021      | 842,731                                | 842,731        |
| Lending to credit institutions                                   |      | 3,703,650      | 2,794,283                              | 2,794,283      |
| Lending to the public                                            | G12  | 27,956,576     | 23,647,823                             | 24,068,795     |
| Bonds and other interest-bearing securities                      |      | 1,262,568      | 1,735,266                              | 1,735,266      |
| Subordinated debt                                                |      | 27,317         | 35,902                                 | 35,902         |
| Shares and participating interests                               |      | 68,556         | 76,368                                 | 76,368         |
| Intangible assets                                                |      | 1,973,681      | 1,877,167                              | 1,877,16       |
| Property, plant & equipment                                      |      | 56,228         | 39,954                                 | 39,95          |
| Reinsurers' share in technical provisions                        |      | 4,267          | 5,688                                  | 5,688          |
| Other assets                                                     |      | 519,366        | 269,344                                | 169,40         |
| Prepaid expenses and accrued income                              |      | 311,027        | 224,175                                | 224,175        |
| TOTAL ASSETS                                                     |      | 36,955,472     | 31,610,240                             | 31,931,27      |
| Liabilities, provisions and equity<br>Liabilities and provisions |      |                |                                        |                |
| Liabilities to credit institutions                               |      | 149,900        |                                        |                |
| Deposits and borrowing from the public                           |      | 20,578,153     | 18,033,013                             | 18.033.01      |
| Other liabilities                                                |      | 1,010,465      | 1,155,573                              | 1,155,57       |
| Accrued expenses and deferred income                             |      | 183,080        | 154,467                                | 154,46         |
| Technical provisions                                             |      | 532,115        | 455,123                                | 455,12         |
| Other provisions                                                 | G13  | 22,861         | 24,660                                 | 6,95           |
| Issued securities                                                |      | 7,832,186      | 5,597,271                              | 5,597,27       |
| Subordinated debt                                                |      | 298,171        | 340,044                                | 340,044        |
| Total liabilities and provisions                                 |      | 30,606,931     | 25,760,151                             | 25,742,442     |
| Equity                                                           |      |                |                                        |                |
| Share capital                                                    |      | 1,000          | 1,000                                  | 1,000          |
| Other paid-in capital                                            |      | 2,086,305      | 2,088,504                              | 2,088,50       |
| Translation reserve                                              |      | 33,044         | -14,192                                | -14,19         |
| Retained earnings incl. profit for the period                    |      | 4,228,192      | 3,774,777                              | 4,113,518      |
| Total equity                                                     |      | 6,348,541      | 5,850,089                              | 6,188,830      |
| TOTAL LIABILITIES, PROVISIONS AND EQUITY                         |      | 36.955.472     | 31,610,240                             | 31,931,272     |

<sup>&</sup>lt;sup>1)</sup> Revaluation of Lending to the public, Other assets and Other provisions have been made as of 1 January 2018 due to IFRS 9. For additional information see Note G2.

See Note G14 for information on pledged assets, contingent liabilities and commitments.

# Statement of changes in equity

| SEK thousand                                                                            | Share<br>capital | Other paid-<br>in capital | reserve | Retained<br>earnings incl.<br>profit for the<br>period | Total equity |
|-----------------------------------------------------------------------------------------|------------------|---------------------------|---------|--------------------------------------------------------|--------------|
| Initial equity at 1 January 2017                                                        | 1,000            | 2,088,610                 | 76,066  | 3,933,485                                              | 6,099,161    |
| Owner transactions                                                                      |                  |                           |         |                                                        |              |
| Option premium received/repurchased                                                     |                  | -106                      |         |                                                        | -106         |
| Dividends paid                                                                          |                  |                           |         | -600,000                                               | -600,000     |
| Dividends according to Extraordinary General Meeting                                    |                  |                           |         | -300,000                                               | -300,000     |
| Net profit for the period                                                               |                  |                           |         | 1,080,033                                              | 1,080,033    |
| Other comprehensive income for the period                                               |                  |                           | -90,258 |                                                        | -90,258      |
| Equity at 31 December 2017                                                              | 1000             | 2,088,504                 | -14,192 | 4,113,518                                              | 6,188,830    |
| Initial equity at 1 January 2018 according to IAS 39                                    | 1,000            | 2,088,504                 | -14,192 | 4,113,518                                              | 6,188,830    |
| Impact of revaluation of credit loss reserves due to IFRS 9 implementation              |                  |                           |         | -438,681                                               | -438,681     |
| Impact of revaluation of credit loss reserves due to IFRS 9 implementation - tax effect |                  |                           |         | 99,940                                                 | 99,940       |
| Equity at 1 January 2018 according to IFRS 9, adjusted                                  | 1,000            | 2,088,504                 | -14,192 | 3,774,777                                              | 5,850,089    |
| Initial equity at 1 January 2018                                                        | 1,000            | 2,088,504                 | -14,192 | 3,774,777                                              | 5,850,089    |
| Owner transactions                                                                      |                  |                           |         |                                                        |              |
| Option premium received/repurchased                                                     |                  | -2,199                    |         |                                                        | -2,199       |
| Dividends paid                                                                          |                  |                           |         | -360,000                                               | -360,000     |
| Dividends according to Extraordinary General Meeting                                    |                  |                           |         | -330,000                                               | -330,000     |
| Statement of changes in equity                                                          |                  |                           |         | 1,143,415                                              | 1,143,415    |
| Other comprehensive income for the period                                               |                  |                           | 47,236  |                                                        | 47,236       |
| Equity at 31 December 2018                                                              | 1,000            | 2,086,305                 | 33,044  | 4,228,192                                              | 6,348,541    |

All equity is attributable to Parent Company shareholders.

# Cash flow statement (indirect method)

| SEK thousand                                                                           | Jan-Dec<br>2018            | Jan-Dec<br>2017             |
|----------------------------------------------------------------------------------------|----------------------------|-----------------------------|
| Operating activities                                                                   |                            |                             |
| Operating profit                                                                       | 1,486,560                  | 1,397,230                   |
| - of which, interest received                                                          | 3,061,912                  | 2,685,979                   |
| - of which, interest paid                                                              | -320,663                   | -266,765                    |
| Adjustments for non-cash items in operating profit                                     | 735,250                    | 459,128                     |
| Tax paid                                                                               | -435,187                   | -356,251                    |
| Cash flow from operating activities before changes in operating assets and liabilities | 1,786,623                  | 1,500,107                   |
| Changes in operating assets and liabilities                                            |                            |                             |
| Lending to the public                                                                  | -4,477,411                 | -3,520,949                  |
| Other assets                                                                           | -707,013                   | -170,045                    |
| Liabilities to credit institutions                                                     | 149,900                    | -1,700                      |
| Deposits and borrowing from the public                                                 | 2,456,827                  | -316,281                    |
| Acquisition of investment assets                                                       | -1,423,084                 | -1,110,747                  |
| Divestment of investment assets                                                        | 1,754,259                  | 1,262,719                   |
| Other liabilities                                                                      | 63,521                     | 275,943                     |
| Cash flow from operating activities                                                    | 9,521                      | -2,080,953                  |
| Investing activities                                                                   |                            |                             |
| Acquisition of non-current assets, intangible assets and property, plant & equipment   | -136,382                   | -86,165                     |
| Divestment of non-current assets, intangible assets and property, plant & equipment    | 2,154                      | 707                         |
| Cash flow from investing activities                                                    | -134,228                   | -85,458                     |
| ·                                                                                      |                            |                             |
| Financing activities                                                                   |                            |                             |
| Dividends paid                                                                         | -690,000                   | -900,000                    |
| Issued securities                                                                      | 2,205,138                  | 2,301,863                   |
| Option premium received/repurchased                                                    | -2,199                     | -106                        |
| Subordinated debt                                                                      | -42,664                    | 300,000                     |
| Cash flow from financing activities                                                    | 1,470,275                  | 1,701,757                   |
| Cash flow for the period                                                               | 1,345,568                  | -464,654                    |
| Cook I seek an inclente at haringing of the year                                       | 2.055.022                  | 2 251 120                   |
| Cash & cash equivalents at beginning of the year                                       | 2,855,822                  | 3,351,128                   |
| Exchange rate differences  Cash & cash equivalents at end of the period                | 25,374<br><b>4,226,764</b> | -30,652<br><b>2,855,822</b> |
| oush a sush equivalents at one of the period                                           | 4,220,704                  | 2,000,022                   |
| Adjustment for non-cash items in operating profit                                      |                            |                             |
| Credit losses                                                                          | 535.071                    | 413,454                     |
| Depreciation and impairment of property, plant & equipment                             | 49,039                     | 35,283                      |
| Profit/loss tangible assets                                                            | 244                        | 30,200                      |
| Profit/loss on investment assets                                                       | 3,853                      | -24,463                     |
| Change in provisions                                                                   | 75,337                     | -7,496                      |
| Adjustment to interest paid/received                                                   | 6,639                      | 3,246                       |
| Currency effects                                                                       | 59,688                     | 33,705                      |
| Other items that do not affect liquidity                                               | 5,378                      | 5,399                       |
| Sum non-cash items in operating profit                                                 | 735,250                    | 459,128                     |

Investment assets are comprised of Bonds and other interest-bearing securities, Treasury and other bills eligible for refinancing, Subordinated debt and Shares and participating interest.

Liquid assets are comprised of Lending to credit institutions and Cash and balances at central banks.

| SEK thousand      | 1 Jan 2018 | Cash flow | Non cash flow items             |                           |                                 | 31 Dec    |
|-------------------|------------|-----------|---------------------------------|---------------------------|---------------------------------|-----------|
|                   |            |           | Change In<br>opening<br>balance | Accrued acquisition costs | Exchange<br>rate<br>differences | 2018      |
| Issued securities | 5,597,271  | 2,205,138 |                                 | 7,207                     | 22,570                          | 7,832,186 |
| Subordinated debt | 340,044    | -42,664   | -3,000                          | 1,171                     | 2,620                           | 298,171   |
| Total             | 5,937,315  | 2,162,474 | -3,000                          | 8,378                     | 25,190                          | 8,130,357 |

# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

### G1. Accounting principles

The Group's interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and with applicable provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and the Swedish Financial Supervisory Authority's regulations and general guidelines on Annual Reports in Credit Institutions and Securities Companies (FFFS 2008:25), as well as the Swedish Financial Reporting Board's recommendation RFR 1, Supplementary Accounting Rules for Corporate

as from 1 January 2018, have had any material impact on the Group. As of the which is why lending to credit institutions has not been impaired current fiscal year, IFRS 9 Financial Instruments will replace IAS 39 Financial Instruments. For calculating credit loss reserves, IFRS 9 is based on calculating the expected credit losses, as opposed to the previous model based on credit loss events that have occurred.

The Parent Company has prepared its interim report in accordance with the requirements in the Annual Accounts Act (AAA) and the Swedish Financial Reporting Board's recommendation RFR 2, Accounting for Legal Entities. The The Group will be primarily affected by the right-of-use assets attributable to same accounting and valuation principles were applied as in the latest Annual report.

Information about how the new IFRS 9 rules are expected to impact the Group, and calculations and expectations regarding Resurs Holding AB can be found in Resurs Holding AB's 2017 Annual Report. Supplementary information is found below.

To determine whether there is a significant increase in risk, and thus a transfer to stage 2, the bank starts by assessing the change in the expected life PD (Probability of Default) of the credit. In order for there to be a significant increase in risk, a change in start PD must amount to the total of a given threshold and a percentage change in the start PD.

In addition, the bank also uses an absolute change in PD that entails that if a lifetime PD increases by a given percentage point, which varies depending on product category, then it is attributable to stage 2.

Alongside the significant PD changes described above, the bank uses a "back stop," meaning that a credit that is between 30 and 90 days past due is attributable to stage 2 even if there is no significant increase in PD. The calculation of the lifetime for credit cards and other revolving credits is based on predictive models about the future limit use and statistical repayment plans. The models are based on internal historical data where different models . are used for homogeneous groups of credits with similar explanatory variables

The assets for lending to credit institutions are deemed to have very low credit Except from IFRS 9, see below, no new IFRS or IFRIC interpretations, effective risk and are not considered to have been exposed to increased credit risk,

> IFRS 16 replaces IAS 17 from 1 January 2019. Under the new standard, existing leases and right-of-use agreements are to be capitalised as assets and liabilities in the statement of financial position, with the associated effect that the cost in profit or loss is divided between depreciation in operating profit and interest expense in net financial items

> leases for premises and vehicle leases. The Group has chosen to apply the forward-looking method and will not restate the comparative year in accordance with the standard. The Group has decided to apply several of the exemptions available, the most important of which are excluding leases with a low value and leases that have a remaining term of a maximum of 12 months on the transition date. The liability for unutilised lease obligations on 1 January 2019 will amount to approximately SEK 107 million and for unutilised right-ofuse assets to approximately SEK 112 million. Equity will not be affected by the transition to IFRS 16. For further information about current leases, see Note G 13 in the Annual Report

For detailed accounting principles for the Group, see the Annual report for

The interim information on pages 2-32 comprises an integrated component of this financial report

#### G2. Effect of IFRS 9

#### Summary of effects on statement of financial position

In the condensed statement of finacial postition, Lending to the public, Other assets and Other provisions were impacted since the credit loss reserves under IFRS 9 are calculated on expected credit losses,

as opposed to the previous model that was based on credit loss events that have occurred. In the item Other assets, the current tax asset was changed.

| SEK thousand                                            | 31 Dec 2017 according to<br>earlier accounting principles | Adjustment<br>Lending to<br>the public | Adjustment<br>Current tax<br>asset | Adjustment<br>Other<br>provisions | 1 Jan 2018 |
|---------------------------------------------------------|-----------------------------------------------------------|----------------------------------------|------------------------------------|-----------------------------------|------------|
| Assets                                                  |                                                           |                                        |                                    |                                   |            |
| Lending to the public                                   | 24,068,795                                                | -420,972                               |                                    |                                   | 23,647,823 |
| Other assets                                            | 169,404                                                   |                                        | 99,940                             |                                   | 269,344    |
| Liabilities and provisions                              |                                                           |                                        |                                    |                                   |            |
| Other provisions                                        | 6,951                                                     |                                        |                                    | 17,709                            | 24,660     |
| Equity                                                  |                                                           |                                        |                                    |                                   |            |
| Revaluation of credit loss reserves according to IFRS 9 |                                                           | -420,972                               | 99,940                             | -17,709                           | -338,741   |

### G3. Financing - Consolidated situation

A core component of financing efforts is maintaining a well-diversified financing structure with access to several sources of financing. Access to a number of sources of financing means that it is possible to use the most appropriate source of financing at any particular time.

The main type of financing remains deposits from the public. This type of financing has been offered to customers in Sweden and Norway for several years. This form of financing has been offered to customers in Sweden and Norway for several years. Deposits to customers in Germany have also been offered since the end of 2018.

Deposits, which are analysed on a regular basis, totalled SEK 20,773 million (18,147), whereof in Sweden SEK 14,055 million (12,817), in Norway SEK 6,337 million (5,330) and in Germany 381 million (0). The lending to the public/deposits from the public ratio for the consolidated situation is 135 per cent (133 per cent).

Resurs Bank has a funding programme for issuing bonds, the programme an established issuer on the market. Resurs Bank has primarily issued bonds (2.1) of the ABS financing. in Sweden but also in Norway

The programme has ten outstanding issues at a nominal amount of SEK 4,250 million (2,850) and NOK 400 million (400)

Of the ten issues, nine are senior unsecured bonds and one issue is a subordinated loan of SEK 300 million (300). Resurs Bank has, outside the programme, issued NOK 600 million (600) in senior unsecured bonds and issued subordinated loan of SEK 200 million (200).

Resurs Bank has completed a securitisation of loan receivables, a form of structured financing, referred to as Asset Backed Securities (ABS). This took place by transferring loan receivables to Resurs Bank's wholly owned subsidiaries Resurs Consumer Loans 1 Limited. In January 2018 the financing expanded and at 31 december 2018 a total of appoximately SEK 3.7 billion in loan receivables had been transferred to Resurs Consumer Loans. The acquisition of loan receivables by Resurs Consumer Loans was financed by an international financial institution. Resurs Bank has, for a period of 18 months (revolving period), the right to continue sale of certain additional loan receivables to Resurs Consumer Loans. Resurs Bank and Resurs Consumer amounts to SEK 8,000 million (5,000). Within the programme, Resurs Bank has Loans have provided security for the assets that form part of the securitisation. been working successfully to issue bonds on a regular basis and sees itself as At the balance sheet date, the external financing amounted to SEK 2.9 billion

### Liquidity - Consolidated situation

Liquidity risk includes the risk of not being able to meet liquidity commitments without significantly higher costs. The consolidated situation, comprised of the Parent Company Resurs Holding AB and the Resurs Bank AB Group, must maintain a liquidity reserve and have access to an unutilised liquidity margin in the event of irregular or unexpected liquidity flows.

The Group's liquidity risk is managed through policies that specify limits, responsibilities and monitoring and include a contingency plan. The purpose of the contingency plan is to make preparations for various courses of action should the liquidity situation trend unfavourably. The contingency plan includes, among other things, risk indicators and action plans. The Group's liquidity risk is controlled and audited by independent functions.

Liquidity comprises both a liquidity reserve and another liquidity portfolio that is monitored on a daily basis. The main liquidity risk is deemed to arise in the event multiple depositors simultaneously withdraw their deposited funds. An internal model is used to set minimum requirements for the amount of the liquidity reserve, calculated based on deposit volumes, the proportion covered by deposit insurance and relationship to depositors. The model also takes into account the future maturities of issued securities. The Board has stipulated that the liquidity reserve may never fall below SEK 1,300 million. Apart from the liquidity reserve, there is an intraday liquidity requirement of at least 4 per cent of deposits from the public, a minimum SEK 700 million.

There are also other liquidity requirements regulating and controlling the business. The liquidity reserve, totalling SEK 1,899 million (1,744), is in accordance with Swedish Financial Supervisory Authority regulations on liquidity risk management (FFFS 2010:7) and applicable amendments thereto) for the consolidated situation. Accordingly, assets are segregated, unutilised and of high quality. The liquidity reserve largely comprises assets with the highest credit quality rating. In addition to the liquidity reserve, the consolidated situation has other liquid assets primarily comprised of cash balances with other banks. These assets are of high credit quality and total SEK 3,688 million (3,113) for the consolidated situation. Accordingly, total liquidity amounted to SEK 5,588 million (4,857). Total liquidity corresponded to 27 per cent (27 per cent) of deposits from the public. The Group also has unutilised credit facilities of NOK 50 million (50).

Liquidity Coverage Ratio (LCR) for the consolidated situation is reported to the authorities on a monthly basis. The LCR shows the ratio between high qualitative assets and net outflow during a 30-day stressed period. A ratio of 100 per cent means the assets managed the stress test scenario and is also the authority's limit. As at 31 December 2018, the ratio for the consolidated situation is 146 per cent (201 per cent). For the period January to December 2018, the average LCR measures 200 per cent for the consolidated situation.

All valuations of interest-bearing securities were made at market values that take into account accrued interest.

### Summary of liquidity - Consolidated situation

| SEK thousand                                    | 31 Dec<br>2018 | 31 Dec<br>2017 |
|-------------------------------------------------|----------------|----------------|
| Liquidity reserve as per FFFS 2010:7 definition |                |                |
| Securities issued by sovereigns                 | 49,117         | 48,268         |
| Securities issued by municipalities             | 729,974        | 664,222        |
| Lending to credit institutions                  | 250,000        | 183,000        |
| Bonds and other interest-bearing securities     | 870,196        | 848,957        |
| Summary Liquidity reserve as per FFFS 2010:7    | 1,899,287      | 1,744,447      |
| Other liquidity portfolio                       |                |                |
| Cash and balances at central banks              | 63,215         | 61,539         |
| Securities issued by municipalities             | 100,033        |                |
| Lending to credit institutions                  | 3,425,045      | 2,443,075      |
| Bonds and other interest-bearing securities     | 100,043        | 608,096        |
| Total other liquidity portfolio                 | 3,688,336      | 3,112,710      |
| Total liquidity portfolio                       | 5,587,623      | 4,857,157      |
| Other liquidity-creating measures               |                |                |
| Unutilised credit facilities                    | 51,225         | 50,055         |

In evaluating liquid assets for LCR reporting, the following assessment of liquid asset quality is made before each value judgement in accordance with the EU Commission's delegated regulation (EU) 575/2013.

| SEK thousand           | 31 Dec<br>2018 |           |
|------------------------|----------------|-----------|
| Liquid assets, Level 1 | 1,030,930      | 1,215,652 |
| Liquid assets, Level 2 | 572,680        | 649,904   |
| Total liquid assets    | 1,603,610      | 1,865,556 |
|                        |                |           |
| Net liquidity outflow  | 1,031,174      | 855,945   |
|                        |                |           |
| LCR measure            | 146%           | 201%      |

Stress tests are carried out on a regular basis to ensure that there is liquidity in place for circumstances that deviate from normal conditions. One recurring stress test is significant outflows of deposits from the public.

Additional information on the Group's management of liquidity risks is available in the Group's 2017 Annual report.

### G4. Capital adequacy - Consolidated situation

Capital requirements are calculated in accordance with European Parliament and Council Regulation EU 575/2013 (CRR) and Directive 2013/36 EU (CRD IV). The Directive was incorporated via the Swedish Capital Buffers Act (2014:966), and the Swedish Financial Supervisory Authority's (SFSA) regulations regarding prudential requirements and capital buffers (FFFS 2014:12). The capital requirement calculation below comprises the statutory minimum capital requirement for credit risk, credit valuation adjustment risk, market risk and operational risk.

The regulatory consolidation (known as "consolidated situation") comprises the Resurs Bank AB Group and its Parent Company Resurs Holding AB.

The combined buffer requirement for the consolidated situation comprises a capital conservation buffer and a countercyclical capital buffer. The capital conservation buffer requirement amounts to 2.5 per cent of the risk-weighted assets. The countercyclical capital buffer requirement is weighted according to geographical requirements, which amounts to 2 per cent of the risk-weighted assets for Swedish and Norwegian exposures. The countercyclical capital buffer requirements will increase to 2.5 per cent for Swedish exposures from 19 September 2019 and for Norwegian exposures from 31 december 2019.

The Group currently does not need to take into account a buffer requirement for its other business areas in Denmark and Finland. However, a Danish countercyclical capital buffer requirement of 0.5 per cent will apply from 31 March 2019 and it will increase to 1 per cent from 30 September 2019.

The consolidated situation calculates the capital requirement for credit risk, credit valuation adjustment risk, market risk and operational risk. Credit risk is calculated by applying the standardised method under which the asset items of the consolidated situation are weighted and divided between 17 different exposure classes. The total risk-weighted exposure amount is multiplied by 8 per cent to obtain the minimum capital requirement for credit risk. The basic indicator method is used to calculate the capital requirement for operational risk. Under this method, the capital requirement for operational risks is 15 per cent of the income indicator (meaning average operating income for the past three years). Three different credit rating companies are used to calculate the bank's capital base requirement for bonds and other interest-bearing securities. These are: Standard & Poor's, Moodys and Fitch.

Resurs Bank has applied to the Swedish Financial Supervisory Authority for permission to apply the transition rules decided at EU level in December 2017. Under the transition rules, a gradual phase-in of the effect of IFRS 9 on capital adequacy is permitted, regarding both the effect of the transition from IAS 39 as at 1 January 2018 and the effect on the reporting date that exceeds the amount when IFRS 9 is first applied to category 1 and category 2. The phase-in period is as follows:

2018: 5 % 2019: 10 % 2020: 15 % 2021: 20 % 2022: 25 % 2023: 25 %

### Capital base

| SEK thousand                                                                | 31 Dec<br>2018 | 31 Dec<br>2017 |
|-----------------------------------------------------------------------------|----------------|----------------|
| Tier 1 capital                                                              |                |                |
| Equity, Group                                                               | 5,205,126      | 5,108,797      |
| Net profit for the period, Group                                            | 1,143,415      | 1,080,033      |
| Proposed dividend                                                           | -390,000       | -360,000       |
| Additional/deducted equity in the consolidated situation                    | -537,809       | -516,631       |
| Additional/deducted net profit in the consolidated situation                | 124,474        | -23,470        |
| Equity, consolidated situation (adjusted for proposed/foreseeable dividend) | 5,545,206      | 5,288,729      |
| Adjustments according to transition rules IFRS 9:                           |                |                |
| Initial revaluation effect, net 95 %                                        | 321,804        |                |
| Dynamic effect category 1 and 2, net 95 %                                   |                |                |
| Less:                                                                       |                |                |
| Additional value adjustments                                                | -2,039         | -2,211         |
| Intangible assets                                                           | -1,945,773     | -1,846,399     |
| Deferred tax asset                                                          |                | -8,171         |
| Shares in subsidiaries                                                      | -120           | -100           |
| Total Common Equity Tier 1 capital                                          | 3,919,078      | 3,431,848      |
| Total Tier 1 capital                                                        | 3,919,078      | 3,431,848      |
| Tier 2 capital                                                              |                |                |
| Dated subordinated loans                                                    | 362,806        | 473,231        |
| Total Tier 2 capital                                                        | 362,806        | 473,231        |
| Total capital base                                                          | 4,281,884      | 3,905,079      |

<sup>&</sup>lt;sup>1)</sup> The asset is included in riskweighted exposure amount with 250 per cent from 31 December 2018

## Capital requirement

| SEK thousand                                                                           | 31 Dec                                  | 2018                                      | 31 Dec 2017                             |                                           |
|----------------------------------------------------------------------------------------|-----------------------------------------|-------------------------------------------|-----------------------------------------|-------------------------------------------|
|                                                                                        | Risk-<br>welghted<br>exposure<br>amount | Capital<br>require-<br>ment <sup>1)</sup> | Risk-<br>weighted<br>exposure<br>amount | Capital<br>require-<br>ment <sup>1)</sup> |
| Exposures to institutions                                                              | 748,532                                 | 59,883                                    | 146,633                                 | 11,731                                    |
| Exposures to corporates                                                                | 366,130                                 | 29,290                                    | 346,486                                 | 27,719                                    |
| Retail exposures                                                                       | 19,027,139                              | 1,522,171                                 | 16,446,397                              | 1,315,712                                 |
| Exposures in default                                                                   | 2,666,279                               | 213,302                                   | 1,806,015                               | 144,481                                   |
| Exposures in the form of covered bonds                                                 | 86,879                                  | 6,950                                     | 84,801                                  | 6,784                                     |
| Exposures to institutions and companies with short-term credit rating                  | 99,943                                  | 7,995                                     | 373,659                                 | 29,893                                    |
| Exposures in the form of units or shares in collective investment undertakings (funds) |                                         |                                           | 65,265                                  | 5,221                                     |
| Equity exposures                                                                       | 80,001                                  | 6,400                                     | 79,978                                  | 6,398                                     |
| Other items                                                                            | 545,212                                 | 43,618                                    | 243,081                                 | 19,446                                    |
| Total credit risks                                                                     | 23,620,115                              | 1,889,609                                 | 19,592,315                              | 1,567,385                                 |
| Credit valuation adjustment risk                                                       | 45,050                                  | 3,604                                     | 4,948                                   | 396                                       |
| Market risk                                                                            |                                         |                                           |                                         |                                           |
| Currency risk                                                                          | 0                                       | 0                                         | 472,850                                 | 37,828                                    |
| Operational risk                                                                       | 5,552,748                               | 444,220                                   | 5,096,823                               | 407,746                                   |
| Total riskweighted exposure and total capital requirement                              | 29,217,913                              | 2,337,433                                 | 25,166,936                              | 2,013,355                                 |

<sup>1)</sup> Capital requirement information is provided for exposure classes that have exposures.

In addition to the treatment of Pillar 1 risks above, 1.0 % (1.68) of the consolidated situation's risk-weighted assets are allocated for Pillar 2 requirements as at 31 December 2018.

## Capital ratio and capital buffers

|                                                                      | 31 Dec<br>2018 | 31 Dec<br>2017 |
|----------------------------------------------------------------------|----------------|----------------|
| Common Equity Tier 1 ratio, %                                        | 13.4           | 13.6           |
| Tier 1 ratio, %                                                      | 13.4           | 13.6           |
| Total capital ratio, %                                               | 14.7           | 15.5           |
| Common Equity Tier 1 capital requirement incl. buffer requirement, % | 8.6            | 8.6            |
| - of which, capital conservation buffer requirement, %               | 2.5            | 2.5            |
| - of which, countercyclical buffer requirement, %                    | 1.6            | 1.6            |
| Common Equity Tier 1 capital available for use as buffer, %          | 6.7            | 7.5            |

### Leverage ratio

The leverage ratio is a non-risk-sensitive capital requirement defined in Regulation (EU) no 575/2013 of the European Parliament and of the Council. The ratio states the amount of equity in relation to the bank's total assets including items that are not recognised in the balance sheet and is calculated by the Tier 1 capital as a percentage of the

total exposure measure. The bank currently has a reporting requirement to the Swedish Financial Supervisory Authority but no decision has yet been made regarding a quantitative requirement for the level of the leverage ratio. A quantitative requirement of 3 per cent is expected to be adopted.

| SEK thousand            | 31 Dec<br>2018 | 31 Dec<br>2017 |
|-------------------------|----------------|----------------|
| Tier 1 capital          | 3,919,078      | 3,431,848      |
| Leverage ratio exposure | 37,460,727     | 31,916,576     |
| Leverage ratio, %       | 10.5           | 10.8           |

## G5. Segment reporting

The CEO of Resurs Holding is the chief operating decision maker for the Group. Management has established segments based on the information that is dealt with by the Board of Directors and used as supporting information for allocating resources and evaluating results. The CEO assesses the performance of Payment Solutions, Consumer Loans and Insurance.

The CEO evaluates segment development based on net operating income less credit losses, net. The Insurance segment is evaluated at the operating profit/loss level, as this is part of the segment's responsibility. Segment reporting is based on the same principles as those used for the consolidated financial statements. Assets monitored by the CEO refer to Lending to the public.

#### Oct-Dec 2018

| SEK thousand                                   | Payment<br>Solutions | Consumer<br>Loans | Insurance | Intra-Group<br>adjustment | Total<br>Group |
|------------------------------------------------|----------------------|-------------------|-----------|---------------------------|----------------|
| Interest income                                | 295,178              | 505,614           | 2,969     | -1,740                    | 802,021        |
| Interest expense                               | -27,302              | -61,859           | -13       | 1,740                     | -87,434        |
| Provision income                               | 84,470               | 32,355            |           | -60,565                   | 56,260         |
| Fee & commission expense, banking operations   | -16,346              |                   |           |                           | -16,346        |
| Premium earned, net                            |                      |                   | 213,094   | -398                      | 212,696        |
| Insurance compensation, net                    |                      |                   | -54,566   |                           | -54,566        |
| Fee & commission expense, insurance operations |                      |                   | -112,185  | 56,633                    | -55,552        |
| Net income/expense from financial transactions | -7,204               | -8,411            | -12,028   | 990                       | -26,653        |
| Other operating income                         | 44,870               | 10,547            |           | -2,477                    | 52,940         |
| Total operating income                         | 373,666              | 478,246           | 37,271    | -5,817                    | 883,366        |
| of which, internal <sup>1)</sup>               | 33,430               | 26,882            | -54,495   | -5,817                    | 0              |
| Credit losses, net                             | -50,305              | -89,812           |           |                           | -140,117       |
| Operating income less credit losses            | 323,361              | 388,434           | 37,271    | -5,817                    | 743,249        |
| Expenses excl. credit losses <sup>2)</sup>     |                      |                   | -24,114   |                           |                |
| Operating profit, insurance 3)                 |                      |                   | 13,157    |                           |                |

#### Oct-Dec 2017

| SEK thousand                                   | Payment<br>Solutions | Consumer<br>Loans | Insurance | Intra-Group<br>adjustment | Total<br>Group |
|------------------------------------------------|----------------------|-------------------|-----------|---------------------------|----------------|
| Interest income                                | 260,443              | 444,572           | 3,077     | -1,484                    | 706,608        |
| Interest expense                               | -26,035              | -47,219           | -12       | 1,484                     | -71,782        |
| Provision income                               | 72,258               | 25,137            |           | -50,288                   | 47,107         |
| Fee & commission expense, banking operations   | -14,650              |                   |           |                           | -14,650        |
| Premium earned, net                            |                      |                   | 194,656   | -405                      | 194,251        |
| Insurance compensation, net                    |                      |                   | -55,576   |                           | -55,576        |
| Fee & commission expense, insurance operations |                      |                   | -98,599   | 50,288                    | -48,311        |
| Net income/expense from financial transactions | -2,748               | -1,688            | -1,416    |                           | -5,852         |
| Other operating income                         | 42,186               | 15,274            | 3         | -1,399                    | 56,064         |
| Total operating income                         | 331,454              | 436,076           | 42,133    | -1,804                    | 807,859        |
| of which, internal <sup>1)</sup>               | 22,106               | 28,097            | -48,399   | -1,804                    | 0              |
| Credit losses, net                             | -42,681              | -70,229           |           |                           | -112,910       |
| Operating income less credit losses            | 288,773              | 365,847           | 42,133    | -1,804                    | 694,949        |
| Expenses excl. credit losses <sup>2)</sup>     |                      |                   | -21,782   |                           |                |
| Operating profit, Insurance 3)                 |                      |                   | 20,351    |                           |                |

# Segment reporting

### Jan-Dec 2018

| SEK thousand                                   | Payment<br>Solutions | Consumer<br>Loans | Insurance | Intra-Group<br>adjustment | Total<br>Group |
|------------------------------------------------|----------------------|-------------------|-----------|---------------------------|----------------|
| Interest income                                | 1,121,384            | 1,935,502         | 12,629    | -6,661                    | 3,062,854      |
| Interest expense                               | -107,272             | -223,362          | -52       | 6,661                     | -324,025       |
| Provision income                               | 325,477              | 119,331           |           | -226,972                  | 217,836        |
| Fee & commission expense, banking operations   | -57,090              |                   |           |                           | -57,090        |
| Premium earned, net                            |                      |                   | 828,678   | -2,524                    | 826,154        |
| Insurance compensation, net                    |                      |                   | -226,211  |                           | -226,211       |
| Fee & commission expense, insurance operations |                      |                   | -429,776  | 209,431                   | -220,345       |
| Net income/expense from financial transactions | -21,182              | -19,694           | -7,745    | 692                       | -47,929        |
| Other operating income                         | 163,937              | 52,082            |           | -9,909                    | 206,110        |
| Total operating income                         | 1,425,254            | 1,863,859         | 177,523   | -29,282                   | 3,437,354      |
| of which, internal <sup>1)</sup>               | 117,630              | 111,898           | -200,246  | -29,282                   | 0              |
| Credit losses, net                             | -186,442             | -348,629          |           |                           | -535,071       |
| Operating income less credit losses            | 1,238,812            | 1,515,230         | 177,523   | -29,282                   | 2,902,283      |
| Expenses excl. credit losses <sup>2)</sup>     |                      |                   | -94,110   |                           |                |
| Operating profit, Insurance 3)                 |                      |                   | 83,413    |                           |                |

#### Jan-Dec 2017

| SEK thousand                                   | Payment<br>Solutions | Consumer<br>Loans | Insurance | Intra-Group<br>adjustment | Total<br>Group |
|------------------------------------------------|----------------------|-------------------|-----------|---------------------------|----------------|
| Interest income                                | 990,683              | 1,688,524         | 13,495    | -5,882                    | 2,686,820      |
| Interest expense                               | -93,783              | -180,099          | -156      | 5,882                     | -268,156       |
| Provision income                               | 297,029              | 109,724           |           | -172,808                  | 233,945        |
| Fee & commission expense, banking operations   | -63,130              |                   |           |                           | -63,130        |
| Premium earned, net                            |                      |                   | 800,443   | -2,104                    | 798,339        |
| Insurance compensation, net                    |                      |                   | -248,738  |                           | -248,738       |
| Fee & commission expense, insurance operations |                      |                   | -399,231  | 172,808                   | -226,423       |
| Net income/expense from financial transactions | -12,372              | -4,959            | 8,362     |                           | -8,969         |
| Other operating income                         | 149,950              | 43,225            | 16        | -5,534                    | 187,657        |
| Total operating income                         | 1,268,377            | 1,656,415         | 174,191   | -7,638                    | 3,091,345      |
| of which, internal <sup>1)</sup>               | 98,552               | 73,908            | -164,822  | -7,638                    | 0              |
| Credit losses, net                             | -153,683             | -259,771          |           |                           | -413,454       |
| Operating income less credit losses            | 1,114,694            | 1,396,644         | 174,191   | -7,638                    | 2,677,891      |
| Expenses excl. credit losses <sup>2)</sup>     |                      |                   | -91,301   |                           |                |
| Operating profit, insurance 3)                 |                      |                   | 82,890    |                           |                |

<sup>&</sup>lt;sup>1)</sup> Inter-segment revenues mostly comprise mediated payment protection insurance, but also remuneration for Group-wide functions that are calculated according to the OECD's guidelines on internal pricing.

 $^{2)}\mbox{Reconc}\mbox{\sc illiation}$  of Expenses excl. credit losses against income statement.

| SEK thousand                                                                | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|-----------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| As per segment reporting                                                    |                 |                 |                 |                 |
| Expenses excl. credit losses as regards Insurance segment                   | -24,114         | -21,782         | -94,110         | -91,301         |
| Not broken down by segment                                                  |                 |                 |                 |                 |
| Expenses excl. credit losses as regards banking operations                  | -344,407        | -301,717        | -1,321,613      | -1,189,360      |
| Total                                                                       | -368,521        | -323,499        | -1,415,723      | -1,280,661      |
|                                                                             |                 |                 |                 |                 |
| As per income statement                                                     |                 |                 |                 |                 |
| General administrative expenses                                             | -309,235        | -275,440        | -1,178,239      | -1,065,752      |
| Depreciation, amortisation and impairment of tangible and intangible assets | -13,296         | -9,143          | -49,039         | -35,283         |
| Other operating expenses                                                    | -45,990         | -38,916         | -188,445        | -179,626        |
| Total                                                                       | -368,521        | -323,499        | -1,415,723      | -1,280,661      |

# Segment reporting

 $^{\rm 3)}$  Reconciliation of Operating profit against income statement.

| SEK thousand                                   | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| As per segment reporting                       |                 |                 |                 |                 |
| Operating profit, Insurance                    | 13,157          | 20,351          | 83,413          | 82,890          |
| Not broken down by segment                     |                 |                 |                 |                 |
| Operating profit as regards banking operations | 361,571         | 351,099         | 1,403,147       | 1,314,340       |
| Total                                          | 374,728         | 371,450         | 1,486,560       | 1,397,230       |
|                                                |                 |                 |                 |                 |
| As per Income statement                        |                 |                 |                 |                 |
| Operating profit                               | 374,728         | 371,450         | 1,486,560       | 1,397,230       |
| Total                                          | 374,728         | 371,450         | 1,486,560       | 1,397,230       |

Lending to the public

| SEK thousand | Payment<br>Solutions | Consumer Insura<br>Loans | nce Total<br>Group |
|--------------|----------------------|--------------------------|--------------------|
| 31 Dec 2018  | 10,507,819           | 17,448,757               | 27,956,576         |
| 1 Jan 2018   | 9,270,137            | 14,377,686               | 23,647,823         |
| 31 Dec 2017  | 9,419,131            | 14,649,664               | 24,068,795         |

# G6. Net interest income/expense

| SEK thousand                           | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|----------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Interest income                        |                 |                 |                 |                 |
| Lending to credit institutions         | 207             | 961             | 3,357           | 3,234           |
| Lending to the public                  | 800,474         | 704,100         | 3,052,213       | 2,675,921       |
| Interest-bearing securities            | 1,340           | 1,547           | 7,284           | 7,665           |
| Total Interest Income                  | 802,021         | 706,608         | 3,062,854       | 2,686,820       |
|                                        |                 |                 |                 |                 |
| Interest expense                       |                 |                 |                 |                 |
| Liabilities to credit institutions     | -4,162          | -1,758          | -7,316          | -2,568          |
| Deposits and borrowing from the public | -60,561         | -53,214         | -234,512        | -211,175        |
| Issued securities                      | -19,530         | -13,236         | -68,429         | -40,790         |
| Subordinated debt                      | -1,051          | -3,455          | -10,815         | -13,266         |
| Other liabilities                      | -2,130          | -119            | -2,953          | -357            |
| Total Interest expense                 | -87,434         | -71,782         | -324,025        | -268,156        |
|                                        |                 |                 |                 |                 |
| Net Interest Income/expense            | 714,587         | 634,826         | 2,738,829       | 2,418,664       |

# G7. Premium earned, net

| SEK thousand                                                                       | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Premium earned                                                                     | 247,040         | 215,774         | 912,807         | 842,826         |
| Premiums for specified reinsurance                                                 | -5,584          | -5,933          | -25,075         | -25,124         |
| Change in provision for unearned premiums and unexpired risks                      | -28,656         | -15,162         | -61,466         | -16,137         |
| Reinsurers' share in change in provision for unearned premiums and unexpired risks | -104            | -428            | -112            | -3,226          |
| Total premium earned, net                                                          | 212,696         | 194,251         | 826,154         | 798,339         |

# G8. Insurance compensation, net

| SEK thousand                                                               | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|----------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Claims paid, gross                                                         | -51,162         | -52,601         | -205,003        | -256,374        |
| Less reinsurance share                                                     | 2,238           | 2,279           | 7,829           | 9,184           |
| Total claims paid, net                                                     | -48,924         | -50,322         | -197,174        | -247,190        |
|                                                                            |                 |                 |                 |                 |
| Change in provision for losses incurred and reported, gross                | 510             | -394            | -11,343         | 15,399          |
| Less reinsurance share                                                     | 10              | 84              | -224            | 1,208           |
| Total change in provision for losses incurred and reported, net            | 520             | -310            | -11,567         | 16,607          |
|                                                                            |                 |                 |                 |                 |
| Change in provision for losses incurred but not reported (IBNR), gross     | -906            | -446            | 1,634           | 988             |
| Total change in provision for losses incurred but not reported (IBNR), net | -906            | -446            | 1,634           | 988             |
|                                                                            |                 |                 |                 |                 |
| Operating expenses for claims adjustment, gross                            | -5,364          | -4,645          | -19,484         | -19,659         |
| Less reinsurance share                                                     | 108             | 147             | 380             | 516             |
| Total operating expenses for claims adjustment, net                        | -5,256          | -4,498          | -19,104         | -19,143         |
|                                                                            |                 |                 |                 |                 |
| Total insurance compensation, net                                          | -54,566         | -55,576         | -226,211        | -248,738        |

# G9. Other operating income

| SEK thousand                        | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Other income, lending to the public | 47,751          | 38,318          | 170,069         | 151,875         |
| Other operating income              | 5,189           | 17,746          | 36,041          | 35,782          |
| Total operating income              | 52,940          | 56,064          | 206,110         | 187,657         |
|                                     |                 |                 |                 |                 |

# G10. General administrative expenses

| SEK thousand                                     | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|--------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Personnel expenses                               | -158,693        | -146,181        | -607,086        | -535,334        |
| Postage, communication and notification expenses | -30,403         | -34,681         | -129,171        | -140,083        |
| IT expenses                                      | -48,306         | -33,232         | -185,332        | -159,178        |
| Cost of premises                                 | -10,973         | -10,380         | -41,244         | -40,377         |
| Consultant expenses                              | -22,882         | -16,812         | -79,681         | -70,403         |
| Other                                            | -37,978         | -34,154         | -135,725        | -120,377        |
| Total general administrative expenses            | -309,235        | -275,440        | -1,178,239      | -1,065,752      |

## G11. Credit losses

| SEK thousand                                                | Oct-Dec<br>2018 | Jan-Dec<br>2018 |
|-------------------------------------------------------------|-----------------|-----------------|
| Provision of credit reserves                                |                 |                 |
| Stage 1                                                     | 12,437          | 15,288          |
| Stage 2                                                     | 18,407          | 19,114          |
| Stage 3                                                     | 35,294          | -235,908        |
| Total                                                       | 66,138          | -201,506        |
|                                                             |                 |                 |
| Provision of credit reserves off balance (unutilised limit) |                 |                 |
| Stage 1                                                     | 2,047           | 2,490           |
| Stage 2                                                     | -335            | -416            |
| Stage 3                                                     |                 |                 |
| Total                                                       | 1,712           | 2,074           |
|                                                             |                 |                 |
| Write-offs of stated credit losses for the period           | -212,309        | -354,004        |
| Recoveries of previously confirmed credit losses            | 4,342           | 18,365          |
| Total                                                       | -207,967        | -335,639        |
|                                                             |                 |                 |
| Credit losses                                               | -140,117        | -535,071        |
| off which lending to the public                             | -141,829        | -537,145        |

| SEK thousand                                                             | Oct-Dec<br>2017 | Jan-Dec<br>2017 |
|--------------------------------------------------------------------------|-----------------|-----------------|
| Individually assessed loan receivables under IAS 39                      |                 |                 |
| Write-offs of stated credit losses for the period                        | -2,198          | -3,379          |
| Recoveries of previously confirmed credit losses                         | 395             | 2,236           |
| Transfer/reversal of provision for credit losses on utilised limit       | 8,986           | 5,387           |
| Net result of individually assessed loan receivables for the period      | 7,183           | 4,244           |
| Collectively assessed loan receivables under IAS 39                      |                 |                 |
| Write-offs of stated credit losses for the period                        | -24,639         | -110,750        |
| Recoveries of previously confirmed credit losses                         | 4,529           | 18,092          |
| Transfers/reversal of provision for credit losses                        | -99,983         | -325,040        |
| Net cost of collectively assessed homogeneous groups of loan receivables | -120,093        | -417,698        |
| Net cost of credit losses for the period                                 | -112,910        | -413,454        |

# G12. Lending to the public

| SEK thousand                                                                                 | 31 Dec<br>2018 | 1 Jan<br>2018 | 31 Dec<br>2017 |
|----------------------------------------------------------------------------------------------|----------------|---------------|----------------|
| Retail sector                                                                                | 30,139,005     | 25,664,838    | 25,664,838     |
| Corporate sector                                                                             | 405,607        | 371,258       | 371,258        |
| Total lending to the public, gross                                                           | 30,544,612     | 26,036,096    | 26,036,096     |
|                                                                                              |                |               |                |
| Stage 1                                                                                      | 22,511,152     | 19,364,496    |                |
| Stage 2                                                                                      | 3,377,690      | 2,830,968     |                |
| Stage 3                                                                                      | 4,655,770      | 3,840,632     |                |
| Total lending to the public, gross                                                           | 30,544,612     | 26,036,096    | 26,036,096     |
| Less provision for anticipated credit losses under IAS 39                                    |                |               | -1,967,301     |
| Less provision for anticipated credit losses under IFRS 9                                    |                |               |                |
| Stage 1                                                                                      | -167,847       | -180,890      |                |
| Stage 2                                                                                      | -312,399       | -322,150      |                |
| Stage 3                                                                                      | -2,107,790     | -1,885,233    |                |
| Total anticipated credit losses                                                              | -2,588,036     | -2,388,273    | -1,967,301     |
| Stage 1                                                                                      | 22,343,305     | 19,183,606    |                |
| Stage 2                                                                                      | 3,065,291      | 2,508,818     |                |
| Stage 3                                                                                      | 2,547,980      | 1,955,399     |                |
| Total net lending to the public                                                              | 27,956,576     | 23,647,823    | 24,068,795     |
| Doubtful receivables under IAS 39                                                            |                |               |                |
| Gross doubtful receivables for which interest is not entered as income until payment is made |                |               | 3,850,501      |
| Provision for anticipated credit losses                                                      |                |               | -1,967,301     |
| Doubtful receivables, net                                                                    | 0              | 0             | 1,883,200      |

# G13. Other provisions

| SEK thousand                                            | 31 Dec<br>2018 | 1 Jan<br>2018 | 31 Dec<br>2017 |
|---------------------------------------------------------|----------------|---------------|----------------|
| Reporting value at the beginning of the year            | 24,660         | 6,951         | 6,988          |
| Provision made/utilised during the period               | -1,881         | 17,709        | 236            |
| Exchange rate differences                               | 82             |               | -273           |
| Total                                                   | 22,861         | 24,660        | 6,951          |
| Provision of credit reserves, unutilised limit, Stage 1 | 9,762          | 12,151        |                |
| Provision of credit reserves, unutilised limit, Stage 2 | 6,016          | 5,558         |                |
| Other provisions                                        | 7,083          | 6,951         | 6,951          |
| Reported value at the end of the period                 | 22,861         | 24,660        | 6,951          |

### G14. Pledged assets, contingent liabilities and commitments

| SEK thousand                                                      | 31 Dec<br>2018 |            |
|-------------------------------------------------------------------|----------------|------------|
| Collateral pledged for own liabilities                            |                |            |
| Lending to credit institutions                                    | 166,728        | 204,909    |
| Lending to the public <sup>1)</sup>                               | 3,617,840      | 2,653,185  |
| Assets for which policyholders have priority rights <sup>2)</sup> | 412,325        | 551,886    |
| Restricted bank deposits 3)                                       | 28,190         | 28,354     |
| Total collateral pledged for own liabilities                      | 4,225,083      | 3,438,334  |
|                                                                   |                |            |
| Contingent liabilities                                            |                |            |
| Guarantees                                                        | 311            | 1,563      |
| Total contingent liabilities                                      | 311            | 1,563      |
|                                                                   |                |            |
| Other commitments                                                 |                |            |
| Unutilised credit facilities granted                              | 27,533,519     | 26,348,967 |
| Total other commitments                                           | 27,533,519     | 26,348,967 |

<sup>1)</sup> Refers to securitisation.

### G15. Related-party transactions

Resurs Holding AB, corporate identity number 556898-2291, is owned at 31 December 2018 to 28.9 per cent by Waldakt AB and to 17.4 per cent by Cidron Semper S.A.R.L (Nordic Capital). Of the remaining owners, no during the period. Normal business transactions conducted during the period between the Resurs Group and these related companies single owner holds 20 per cent or more.

There have not been any significant changes to key persons since publication of the 2017 annual report. Companies with significant influence through direct or indirect ownership of the Resurs Group also have controlling or significant influence of Ellos Group AB and are presented below. The Parent Company only conducted transactions with Group companies.

Transaction costs in the table refer to market-rate compensation for the negotiation of credit to related companies' customers.

Related-party transactions, significant influence

| SEK thousand                                              | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|-----------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Processing fees                                           | -115,867        | -109,445        | -452,009        | -456,231        |
| Interest expense – deposits and borrowing from the public | -651            | -1,932          | -6,390          | -6,884          |
| Fee & commission income                                   | 9,436           | 9,221           | 36,912          | 36,846          |
| Fee & commission expense                                  | -13,339         | -11,391         | -45,921         | -46,024         |
| General administrative expenses                           | -5,685          | -8,501          | -27,232         | -28,316         |

| SEK thousand                           | 31 Dec<br>2018 | 31 Dec<br>2017 |
|----------------------------------------|----------------|----------------|
| Other assets                           | 10,407         | 9,194          |
| Deposits and borrowing from the public | -953,166       | -1,325,083     |
| Other liabilities                      | -114,386       | -104,040       |

Transactions with key persons

| SEK thousand                                              | Oct-Dec | Oct-Dec | Jan-Dec | Jan-Dec |
|-----------------------------------------------------------|---------|---------|---------|---------|
|                                                           | 2018    | 2017    | 2018    | 2017    |
| Interest expense – deposits and borrowing from the public | -61     | -109    | -237    | -438    |

| SEK thousand                           | 31 Dec<br>2018 | 31 Dec<br>2017 |
|----------------------------------------|----------------|----------------|
| Deposits and borrowing from the public | -39.827        | -67.992        |

<sup>&</sup>lt;sup>2)</sup> Policy holder's rights consists of assets covered by the policyholder privilege SEK 940,173 thousand (1,001,321) and technical provisions, net SEK -527,848 thousand (-449,435).

<sup>&</sup>lt;sup>3)</sup> As at 31 December 2018, SEK 26,701 thousand (24,615) refers to reserve requirement account at the Bank of Finland.

### G16. Financial instruments

| SEK thousand                                      | 31 Dec 2018     |            | 31 Dec             | 31 Dec 2017 |  |
|---------------------------------------------------|-----------------|------------|--------------------|-------------|--|
|                                                   | Carrying amount | Fair value | Carrying<br>amount | Fair value  |  |
| Assets                                            |                 |            |                    |             |  |
| Cash and balances at central banks                | 63,215          | 63,215     | 61,539             | 61,539      |  |
| Treasury and other bills eligible for refinancing | 1,009,021       | 1,009,021  | 842,731            | 842,731     |  |
| Lending to credit institutions                    | 3,703,650       | 3,703,650  | 2,794,283          | 2,794,283   |  |
| Lending to the public                             | 27,956,576      | 28,575,822 | 24,068,795         | 24,649,899  |  |
| Bonds and other interest-bearing securities       | 1,262,568       | 1,262,568  | 1,735,266          | 1,735,266   |  |
| Subordinated loans                                | 27,317          | 27,317     | 35,902             | 35,902      |  |
| Shares and participating interests                | 68,556          | 68,556     | 76,368             | 76,368      |  |
| Derivatives                                       | 190,175         | 190,175    | 33,577             | 33,577      |  |
| Derivatives instruments hedge accounting          |                 |            | 7,397              | 7,397       |  |
| Other assets                                      | 191,757         | 191,757    | 101,064            | 101,064     |  |
| Accrued income                                    | 77,188          | 77,188     | 32,277             | 32,277      |  |
| Total financial assets                            | 34,550,023      | 35,169,269 | 29,789,199         | 30,370,303  |  |
| Intangible assets                                 | 1,973,681       |            | 1,877,167          |             |  |
| Tangible assets                                   | 56,228          |            | 39,954             |             |  |
| Other non-financial assets                        | 375,540         |            | 224,952            |             |  |
| Total assets                                      | 36,955,472      | •          | 31,931,272         |             |  |

| SEK thousand                           | 31 De           | c 2018     | 31 Dec 2017        |            |
|----------------------------------------|-----------------|------------|--------------------|------------|
|                                        | Carrying amount | Fair value | Carrying<br>amount | Fair value |
| Liabilities                            |                 |            |                    |            |
| Liabilities to credit institutions     | 149,900         | 149,900    |                    |            |
| Deposits and borrowing from the public | 20,578,153      | 20,576,353 | 18,033,013         | 18,032,632 |
| Derivatives                            | 12,984          | 12,984     | 103,646            | 103,646    |
| Other liabilities                      | 648,507         | 648,507    | 610,528            | 610,528    |
| Accrued expenses                       | 145,162         | 145,162    | 127,788            | 127,788    |
| Issued securities                      | 7,832,186       | 7,860,533  | 5,597,271          | 5,620,835  |
| Subordinated debt                      | 298,171         | 305,973    | 340,044            | 352,678    |
| Total financial liabilities            | 29,665,063      | 29,699,412 | 24,812,290         | 24,848,107 |
| Provisions                             | 22,861          |            | 6,951              |            |
| Other non-financial liabilities        | 919,007         |            | 923,201            |            |
| Equity                                 | 6,348,541       |            | 6,188,830          |            |
| Total equity and liabilities           | 36,955,472      |            | 31,931,272         |            |

For current receivables, current liabilities and variable-rate deposits, the carrying amount reflects the fair value.

### Financial assets and liabilities at fair value

| SEK thousand                                                | 3         | 1 Dec 2018 |         | ;         | 31 Dec 2017 |         |
|-------------------------------------------------------------|-----------|------------|---------|-----------|-------------|---------|
|                                                             | Level 1   | Level 2    | Level 3 | Level 1   | Level 2     | Level 3 |
| Financial assets at fair value through profit or loss:      |           |            |         |           |             |         |
| Treasury and other bills eligible for refinancing           | 1,009,021 |            |         | 842,731   |             |         |
| Bonds and other interest-bearing securities                 | 1,262,568 |            |         | 1,735,266 |             |         |
| Subordinated loans                                          | 27,317    |            |         | 35,902    |             |         |
| Shares and participating interests                          | 67,554    |            | 1,002   | 75,389    |             | 979     |
| Derivatives                                                 |           | 190,175    |         |           | 33,577      |         |
| Derivatives instruments hedge accounting 1)                 |           |            |         |           | 7,397       |         |
| Total                                                       | 2,366,460 | 190,175    | 1,002   | 2,689,288 | 40,974      | 979     |
| Financial liabilities at fair value through profit or loss: |           |            |         |           |             |         |
| Derivatives                                                 |           | -12,984    |         |           | -103,646    |         |
| Total                                                       | 0         | -12,984    | 0       | 0         | -103,646    | 0       |

 $<sup>^{1)}\,\</sup>mbox{Derivatives}$  instruments hedge has been valued through the comprehensive income.

#### Financial instruments

#### Changes in level 3

| SEK thousand                       | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|------------------------------------|-----------------|-----------------|
| Shares and participating interests |                 |                 |
| Opening balance                    | 979             | 1,039           |
| Exchange-rate fluctuations         | 23              | -60             |
| Closing balance                    | 1.002           | 979             |

#### Determination of fair value of financial instruments Level 1

Listed prices (unadjusted) on active markets for identical assets or liabilities.

#### Level 2

Inputs that are observable for the asset or liability other than listed prices included in Level 1, either directly (i.e., as price quotations) or indirectly (i.e., derived from price quotations).

#### Financial instruments measured at fair value for disclosure purposes

The carrying amount of variable rate deposits and borrowing from the public is deemed to reflect fair value.

For fixed rate deposits and borrowing from the public, fair value is calculated based on current market rates, with the initial credit spread for deposits kept constant. Fair value has been classified as level 2.

Fair value of subordinated debt is calculated based on valuation at the listing marketplace. Fair value has been classified as level 1.

Fair value of issued securities (MTN) is calculated based on the listing marketplace. Fair value has been classified as level 1.

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Inputs for the asset or liability that are not based on observable market data (i.e., unobservable inputs).

For issued securities (ABS), fair value is calculated by assuming that duration ends at the close of the revolving period. Fair value has been classified as level 3.

The fair value of the portion of lending that has been sent to debt recovery and purchased non-performing consumer loans is calculated by discounting calculated cash flows at the estimated market interest rate instead of at the original effective interest rate. Fair value has been classified as level 2.

The carrying amount of current receivables and liabilities and variable rate loans is deemed to reflect fair value.

#### Transfer between levels

There has not been any transfer of financial instruments between the levels.

#### Financial assets and liabilities that are offset or subject to netting agreements

Derivative agreement has been made under the ISDA agreement. The amounts are not offset in the statement of financial position. Most of the derivatives at 31 December 2018 were covered by the ISDA Credit Support Annex, which means that collateral is obtained and provided in the form of bank deposits between the parties.

Assets for the derivative agreements total to SEK 190 million (41), while liabilities total SEK 13 million (104). Collateral corresponding to SEK 0 million (61) was provided and SEK 150 million (0) was received. The net effect on loans to credit institutions total SEK 0 million (61) and liabilities to credit institutions total SEK 150 million (0).

### G17. Earnings per share

Basic earnings per share, before dilution, is calculated by dividing the profit attributable to Parent Company shareholders by the weighted average number of ordinary shares outstanding during the period.

During January - December 2018, there were a total of 200,000,000 with a quotient value of SEK 0.005 (0.005). There is no dilution effect as of 31 December 2018.

|                                                        | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|--------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Net profit for the period, SEK thousand                | 283,848         | 289,305         | 1,143,415       | 1,080,033       |
| Average number of outstanding shares during the period | 200,000,000     | 200,000,000     | 200,000,000     | 200,000,000     |
| Earnings per share, SEK                                | 1.42            | 1.45            | 5.72            | 5.40            |

# PARENT COMPANY

### Income statement

| SEK thousand                                                    | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|-----------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Net sales                                                       | 4,203           | 4,830           | 25,511          | 20,050          |
| Total operating income                                          | 4,203           | 4,830           | 25,511          | 20,050          |
| Personnel expenses                                              | -4,405          | -4,700          | -19,506         | -17,506         |
| Other external expenses                                         | -5,772          | -8,375          | -25,486         | -32,695         |
| Depreciation, amortisation and impairment of non-current assets |                 | -43             | -57             | -276            |
| Total operating expenses                                        | -10,177         | -13,118         | -45,049         | -50,477         |
| Operating profit                                                | -5,974          | -8,288          | -19,538         | -30,427         |
| Earnings from participations in Group companies                 | 327,220         | 660,000         | 787,219         | 660,000         |
| Other interest income and similar profit/loss items             | 285             | 2               | 674             |                 |
| Interest expense and similar profit/loss items                  | -30             | -58             | -97             | -372            |
| Total profit/loss from financial items                          | 327,475         | 659,944         | 787,796         | 659,628         |
| Profit/loss after financial items                               | 321,501         | 651,656         | 768,258         | 629,201         |
| Appropriations                                                  | 65,000          | 56,000          | 65,000          | 56,000          |
| Tax on profit for the period                                    | -13,010         | -9,957          | -10,035         | -4,885          |
| Net profit for the period                                       | 373,491         | 697,699         | 823,223         | 680,316         |

# Statement of comprehensive income

| SEK thousand                                                           | Oct-Dec<br>2018 | Oct-Dec<br>2017 | Jan-Dec<br>2018 | Jan-Dec<br>2017 |
|------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Net profit for the period                                              | 373,491         | 697,699         | 823,223         | 680,316         |
| Other comprehensive income that will be reclassified to profit or loss |                 |                 |                 |                 |
| Comprehensive income for the period                                    | 373,491         | 697,699         | 823,223         | 680,316         |
|                                                                        |                 |                 |                 |                 |
| Attributable to Resurs Holding AB shareholders                         | 373,491         | 697,699         | 823,223         | 680,316         |

# Balance sheet

| SEK thousand                         | 31 Dec<br>2018 | 31 Dec<br>2017 |
|--------------------------------------|----------------|----------------|
| Assets                               |                |                |
| Non-current assets                   |                |                |
| Property, plant & equipment          |                | 57             |
| Financial assets                     |                |                |
| Participations in Group companies    | 2,053,410      | 2,053,390      |
| Total non-current assets             | 2,053,410      |                |
| Current assets                       |                |                |
| Current receivables                  |                |                |
| Receivables from Group companies     | 397,180        | 419,651        |
| Other current receivables            | 449            | 969            |
| Prepaid expenses and accrued income  | 334            | 379            |
| Total current receivables            | 397,963        | 420,999        |
|                                      |                |                |
| Cash and bank balances               | 165,603        | 2,021          |
| Total current assets                 | 563,566        | 423,020        |
| TOTAL ASSETS                         | 2,616,976      |                |
|                                      |                |                |
| Equity and liabilities               |                |                |
| Equity                               |                |                |
| Restricted equity                    |                |                |
| Share capital                        | 1,000          | 1,000          |
| Non-restricted equity                |                |                |
| Share premium reserve                | 1,775,929      | 1,785,613      |
| Net profit for the period            | 823,223        | 680,316        |
| Total non-restricted equity          | 2,599,152      | 2,465,929      |
| Total equity                         | 2,600,152      | 2,466,929      |
| Provisions                           |                |                |
| Other provisions                     | 399            | 261            |
|                                      |                |                |
| Current liabilities                  | 004            | 4 ( 44         |
| Trade payables                       | 294            | 1,641          |
| Liabilities to group companies       | 500            | 338            |
| Current tax liabilities              | 11,885         | 3,694          |
| Other current liabilities            | 700            | 531            |
| Accrued expenses and deferred income | 3,046          | 3,073          |
| Total current liabilities            | 16,425         | 9,277          |

# Statement of changes in equity

| SEK thousand                                                               | Share<br>capital | Share<br>premium<br>reserve | Retained<br>earnings | Profit/loss<br>for the<br>period | Total equity |
|----------------------------------------------------------------------------|------------------|-----------------------------|----------------------|----------------------------------|--------------|
| Initial equity at 1 January 2017                                           | 1,000            | 2,073,620                   | 112,806              | 498,873                          | 2,686,299    |
| Owner transactions                                                         |                  |                             |                      |                                  |              |
| Option premium received                                                    |                  | 314                         |                      |                                  | 314          |
| Dividends paid                                                             |                  |                             | -600,000             |                                  | -600,000     |
| Dividends according to Extraordinary General Meeting                       |                  | -288,321                    | -11,679              |                                  | -300,000     |
| Appropriation of profits according to resolution by Annual General Meeting |                  |                             | 498,873              | -498,873                         | 0            |
| Net profit for the period                                                  |                  |                             |                      | 680,316                          | 680,316      |
| Equity at 31 December 2017                                                 | 1,000            | 1,785,613                   | 0                    | 680,316                          | 2,466,929    |
| Initial equity at 1 January 2018                                           | 1,000            | 1,785,613                   | 0                    | 680,316                          | 2,466,929    |
| Owner transactions                                                         |                  |                             |                      |                                  |              |
| Dividends paid                                                             |                  |                             | -360,000             |                                  | -360,000     |
| Dividends according to Extraordinary General Meeting                       |                  | -9,684                      | -320,316             |                                  | -330,000     |
| Appropriation of profits according to resolution by Annual General Meeting |                  |                             | 680,316              | -680,316                         | 0            |
| Net profit for the period                                                  |                  |                             |                      | 823,223                          | 823,223      |
| Equity at 31 December 2018                                                 | 1,000            | 1,775,929                   | 0                    | 823,223                          | 2,600,152    |

## Pledged assets, contingent liabilities and commitments

The company has no pledged assets. Accourding to the Board's assessment, the company has no contingent liabilities.

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