

Q2 2022



**Nils Carlsson**

Chief Executive Officer



**Sofie Tarring Lindell**

Chief Financial Officer & Head of IR

# Summary Q2 2022

ALL FINANCIAL NUMBERS EXCLUDING ONE TIME EFFECTS

**+11%**

LENDING GROWTH VS LY

**+1%**

INCREASED OPERATING INCOME VS LY EXCLUDING NET FINANCIAL TRANSACTIONS

**2.1%**

IMPROVED COST OF RISK-RATIO VS LY

**0.8%-PTS**

IMPROVED C/I RATIO EXCLUDING NET FINANCIAL TRANSACTIONS VS LY

**+4%**

NET PROFIT GROWTH EXCLUDING NET FINANCIAL TRANSACTIONS VS LY

**0.92 SEK/SHARE**

PROPOSED HALF-YEAR DIVIDEND BY THE BOARD

# Summary Q2 2022

- Acquisition of Hemma, Sverige AB's operations and platform for sustainable home energy investments
- Extended partnership with Ellos Group AB – one of the largest e-commerces in the Nordics
- Extended ABS financing with JP Morgan Chase Bank which is a sign of strength and trust
- The Swedish FSA decided to issue a remark and an administrative fine of 50 million kronor to Resurs Bank following an examination of credit assessments by actors in the consumer credit market
- The board of Resurs Bank has decided to appeal the decision from the FSA



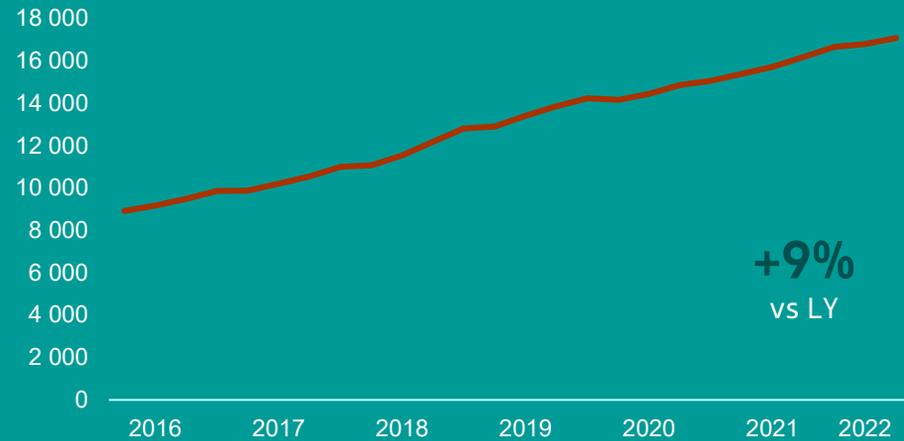
# Responsible lending is the core of our business

- Responsible lending is key to counteract over-indebtedness and we welcome the FSA's examination of credit assessments in the industry.
- We always conduct a thorough assessment of the customers repayment capacity and as a result our credit losses are low.
- The application of the Consumer Credit Act is unclear which creates challenges for the industry as a whole and, in the long run, also for consumers.
- To provide clarity in the application of the Consumer Credit Act the board of Resurs Bank has decided to appeal the FSA decision.
- At the same time we take measures to fully comply with the FSA's decision and our assessment is that it will not impact the business to any significant extent.

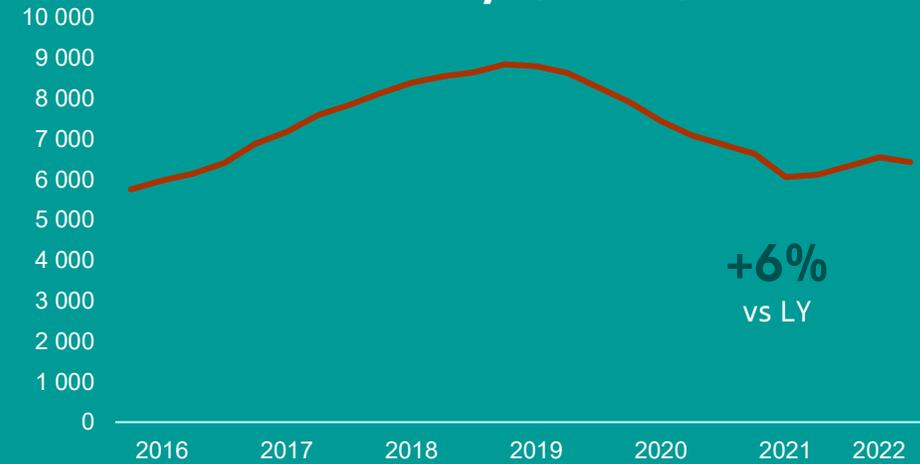


# Resurs' loan book trend over time

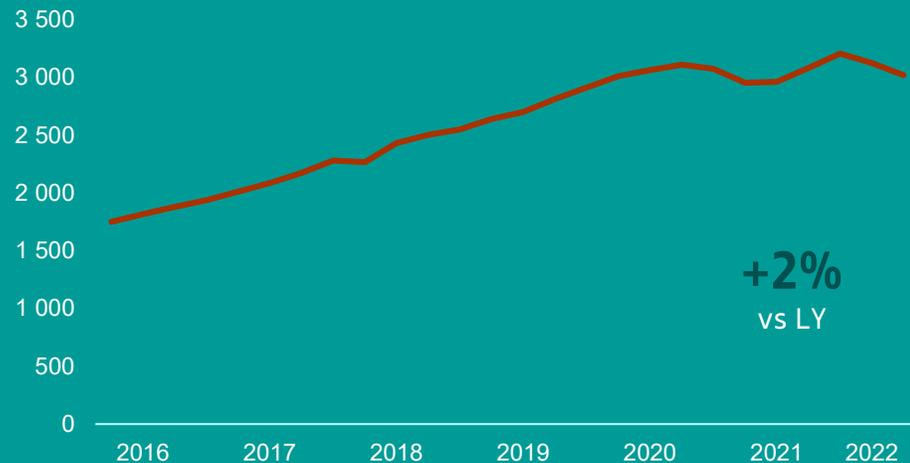
## Sweden (mSEK)



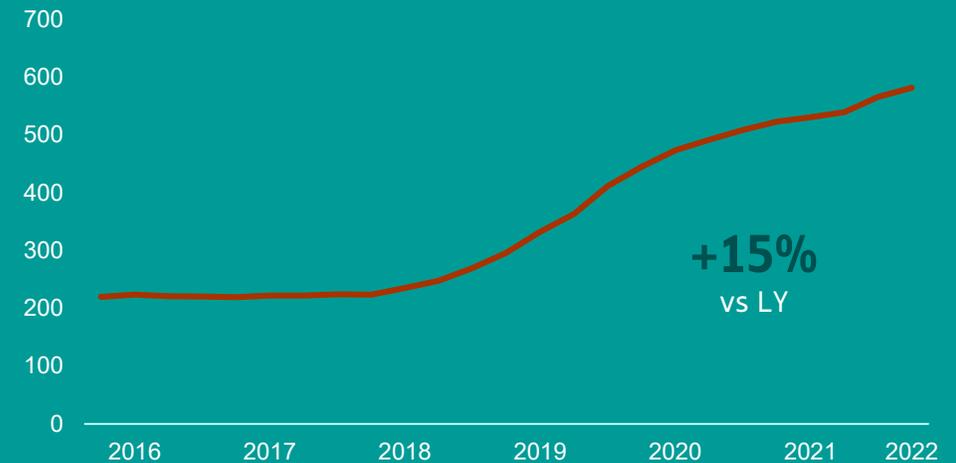
## Norway (mNOK)



## Denmark (mDKK)



## Finland (mEUR)



## Payment Solutions

# Reopening of society drives growth

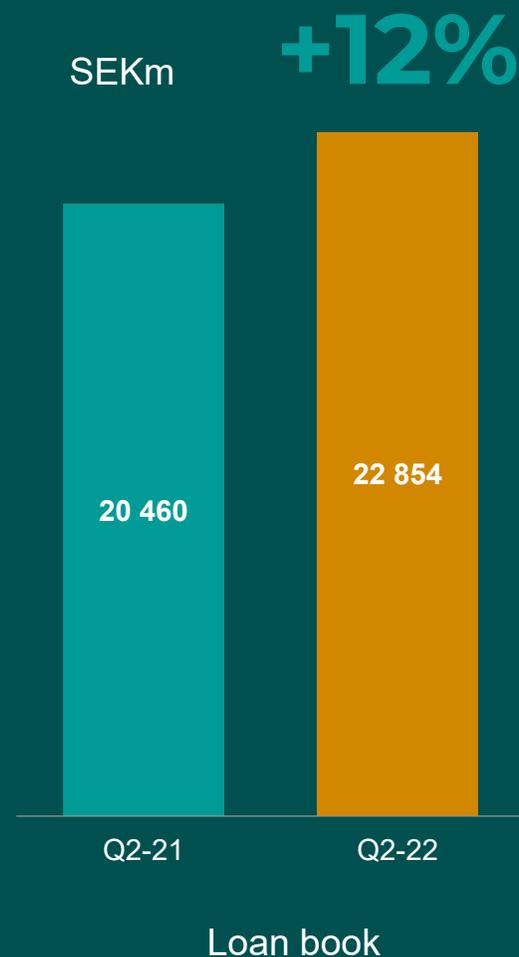
- Travel industry continues to grow and sales numbers are now above pre-pandemic numbers
- Increased sales of Resurs Cards due to consumers booking travels, experiences and visiting restaurant to a larger extent
- Extended partnership with Ellos Group. A sign of strength that our e-com solutions is appreciated by one of the largest e-commerces in the Nordics
- Watches of Switzerland chooses Resurs as retail finance partner for their investment in the Nordic market



## Consumer Loans

# Increased focus on profitability

- Sales record in Sweden in June and stable profitability, growth in both internal and external sales channels
- Development of Secure Loan/Prioritetslånet in Norway with increased credit limit to 1.5 million NOK
- Strong sales and growth in Finland despite public concerns regarding inflation and interest rates
- Cautiously positive sales development in Denmark in the end of the quarter despite regulatory requirements regarding data collection for credit assessments

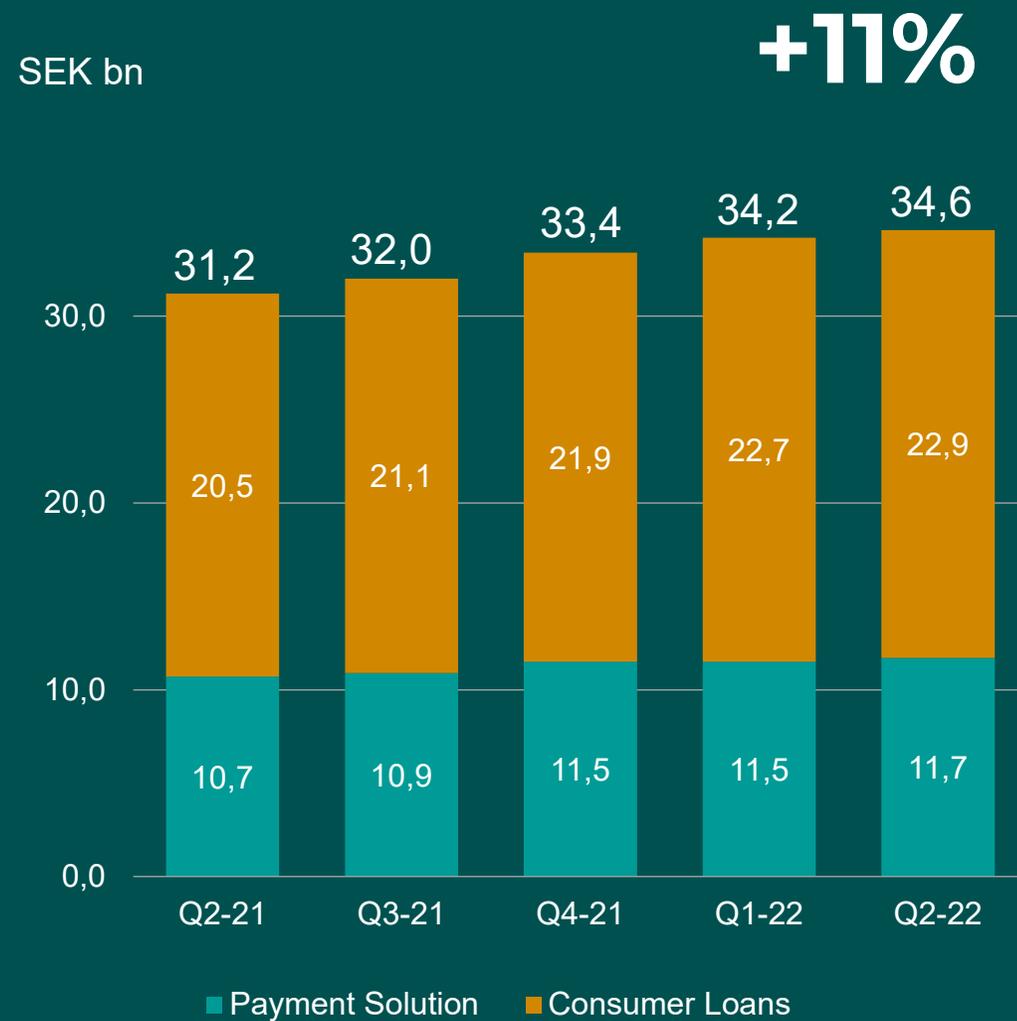


# Q2 2022 in figures

This presentation describes Resurs Holding's continuing operations (banking operations) excluding one-time effects in both reported figures and comparisons unless otherwise stated.

# Loan book growth

- The loan book increased 11% vs last year and 8% in local currency, with growth in both segments
- Growth in all markets vs LY



# Operating income

- Lower net interest income mainly impacted by lower margin in Norway, mix effects in Payment Solutions and increased funding volumes
- Net income financial transactions SEK -12 million (-1) following instability in capital markets. Excluding this the income would increase 1% vs LY
- Lower NBI margin than LY mainly due to mix effects within Payment Solutions and decreased margins in Norway.
- Excluding net income financial transactions stable NBI margin since Q4-21

-1%

SEKm



Operating income & NBI-margin

# Stable Credit losses & improved Cost of Risk

- Credit losses stable vs last year despite a growing loan book.
- Cost of Risk ratio improved vs last year due to improved credit quality
- Stable Cost of Risk ratio compared to previous quarters

SEKm

**-0,2%-pts**



# Payment Solutions

Loan book increased 10% vs LY and up 7% in constant currency

Lower NBI margin due to negative partner mix as retailers with lower margins grew relatively more

Improved credit losses and Cost of Risk ratio

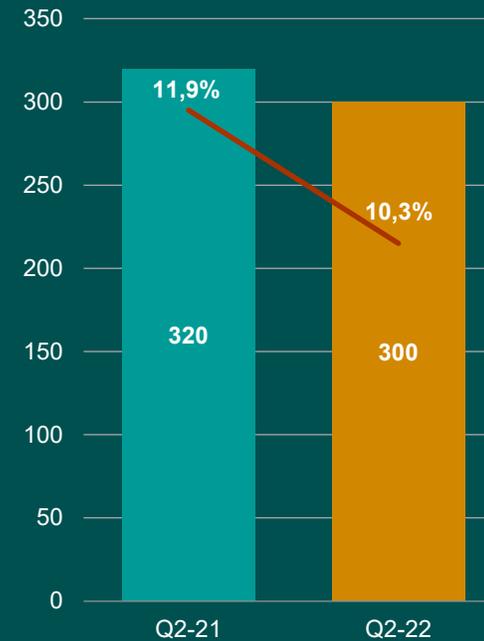
## Loan Book

**+10%**



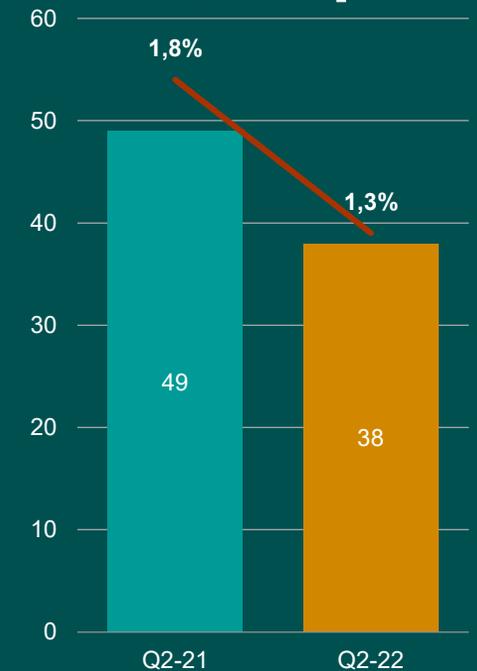
## Operating income & NBI-margin

**-1,6%-pts**



## Credit Losses & CoR-ratio

**-0,5%-pts**



# Consumer Loans

Loan book increased 12% vs LY and up 9% in constant currency

Decreased NBI margin mainly due to lower margin in Norway and Denmark

Stable Cost of Risk ratio. Increased credit losses following the loan book growth

## Loan Book

**+12%**



## Operating income & NBI-margin

**-0,7%-pts**



## Credit Losses & CoR-ratio

**0%-pts**



# Lower operating expenses

- Operating expenses have improved vs last year and last quarter
- C/I ratio at 41.4%. Slightly lower than LY due to the strict cost control within Resurs
- The ongoing transformation will improve the C/I ratio in the mid-term

SEKm

**-0,2%pts**



Note: Excluding the SFSA fine in Q2-22

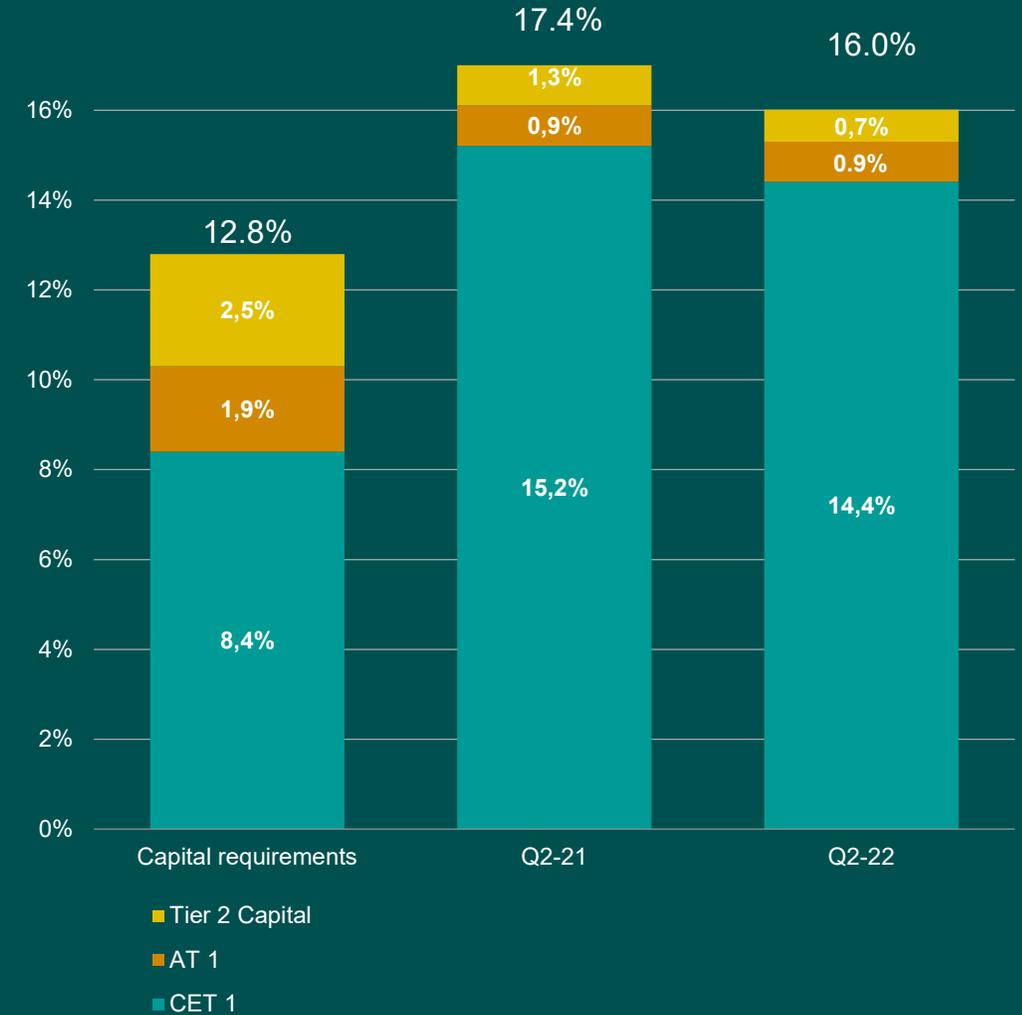
# Operating profit

- Underlying Q2 operating profit up 5% vs LQ and stable vs LY
- In total H1 – 2022, net profit excluding financial transactions up 9,5% vs LY



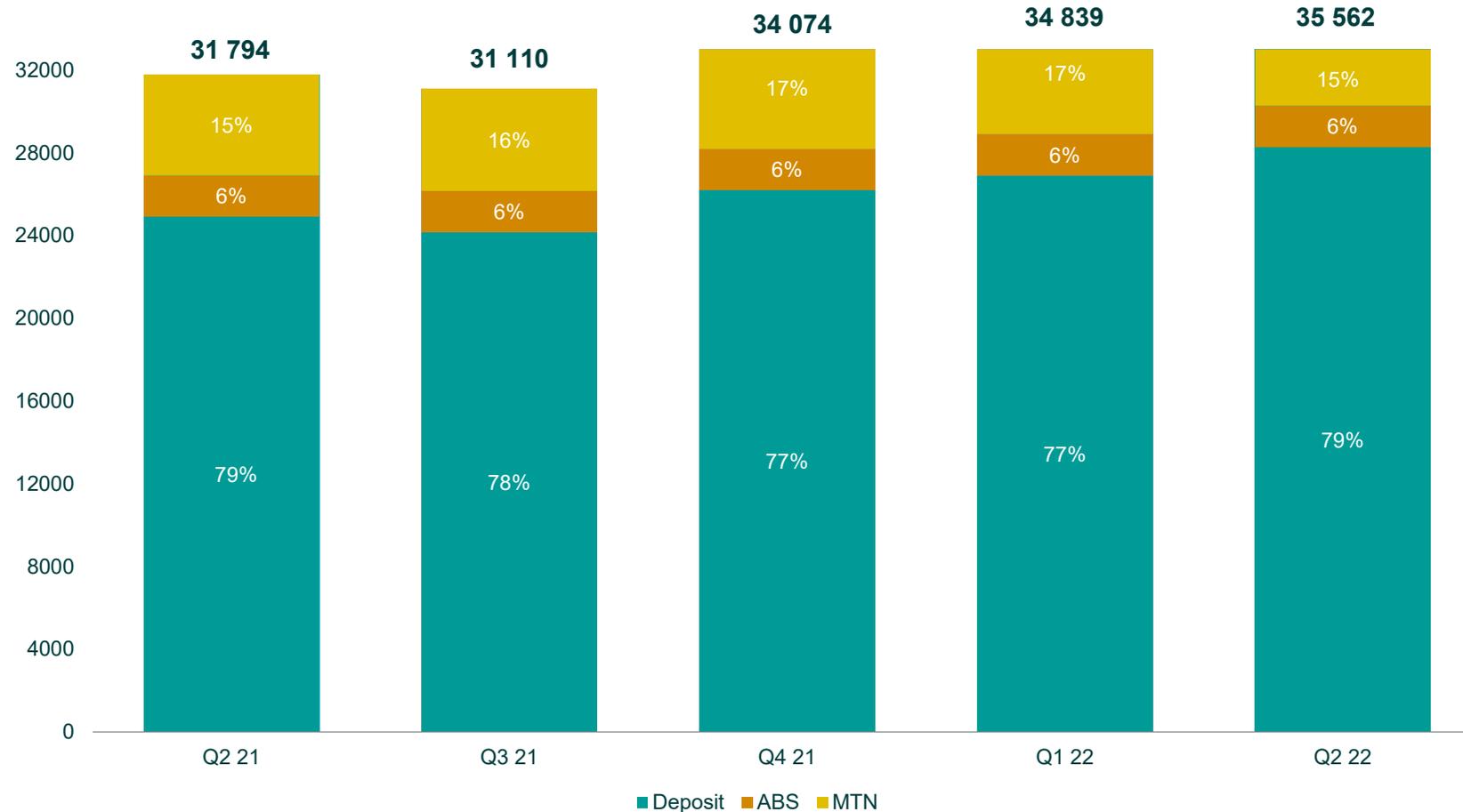
# Strong capital position

- Strong CET1 and total capital ratios well above requirement and targets
- The Board intends to propose a cash dividend of SEK 0.92 per share which corresponds to 50% of net profit in H1-22.
- Additional capital requirements are expected



# Diversified funding

## Funding (excl. equity) & Funding mix



- Continued strategy to maintain long-term diversified financing and actively work with various sources.
- Prolonged ABS funding with JP Morgan Chase Bank
- Confirmed credit rating BBB with stable outlook in Q1-22.
- Liquidity remained very strong with LCR 265% in the consolidated situation

# Coming period

- Increased focus on **profitable growth**
- Focus on **new partnerships**
- Continue the development of our cloud-based **Core banking system**
- Monitor the **economic development**, inflation may increase funding costs and decrease customers net disposable income
- We have a **strong** and **stable** financial position - even with turbulence in the world