



Q1 2023



Nils Carlsson

Chief Executive Officer



Stefan Noderén

Chief Credit and NPL Officer and
interim Chief Financial Officer
& Head of IR

Summary Q1 2023

ALL FINANCIAL NUMBERS EXCLUDING ONE TIME EFFECTS

+10%

LENDING GROWTH

9.1%

STABLE NBI MARGIN

+15%

EARNINGS BEFORE CREDIT LOSSES

3.0%

COST OF RISK-RATIO

-16%

OPERATING PROFIT

17.0%

TOTAL CAPITAL RATIO

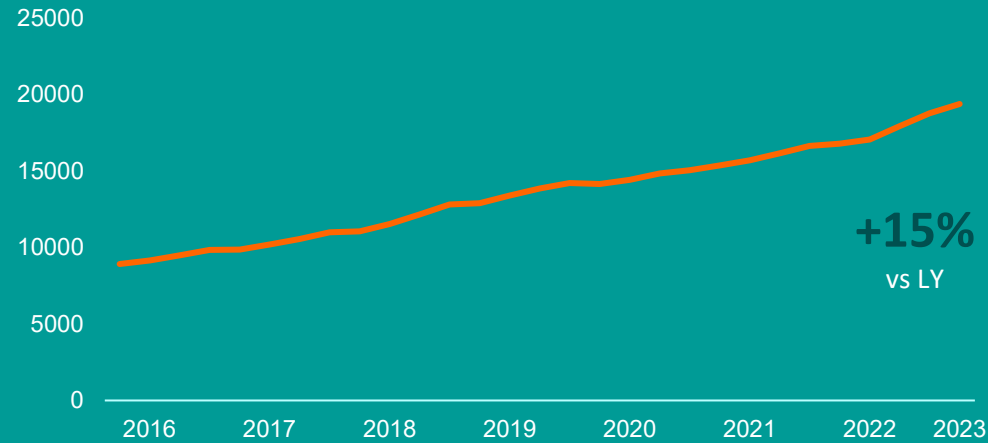
Summary Q1 2023

- Many of the trends that we reversed in the fourth quarter of 2022 continued in a positive direction.
- Operating income increased and the NBI margin was stable compared to the previous year.
- Confirmed credit rating and T2-issuance.
- Credit losses increased as a result of deteriorating ability to pay.
- New exciting partnerships. Fintech company Swiipe and dental care company Frenda chose Resurs.
- Stable demand and growth within Consumer Loans.
- Pay By Loan makes it easier to finance used cars.
- Resurskollen helps home owners analyse their energy consumption.
- Highest ranked niche bank within sustainability.
- Resurs Online Bank first external release in the core banking project.

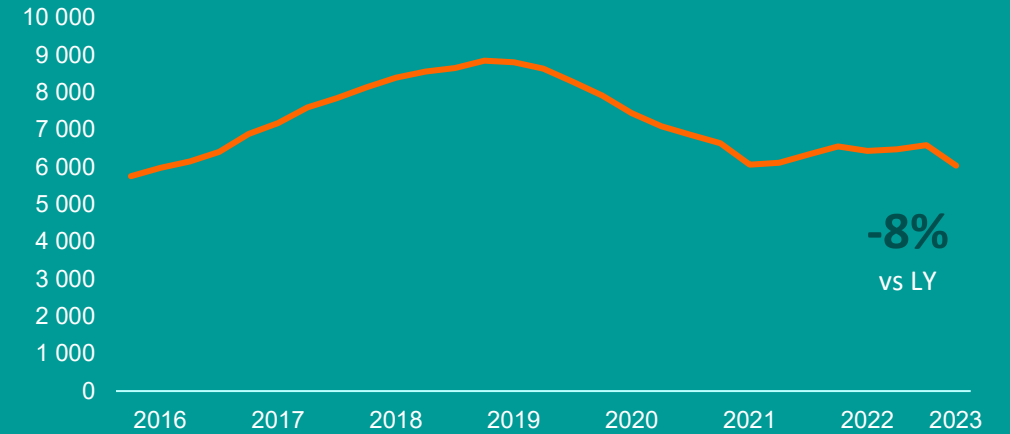


Resurs' loan book trend over time

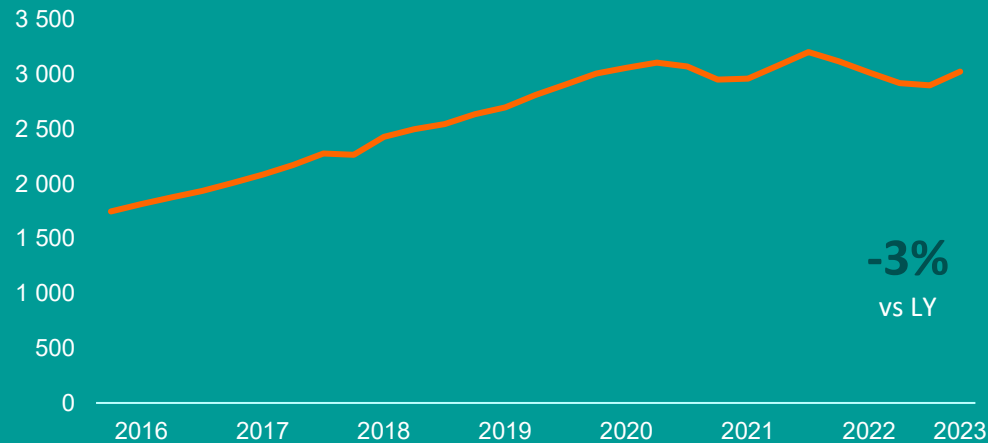
Sweden (mSEK)



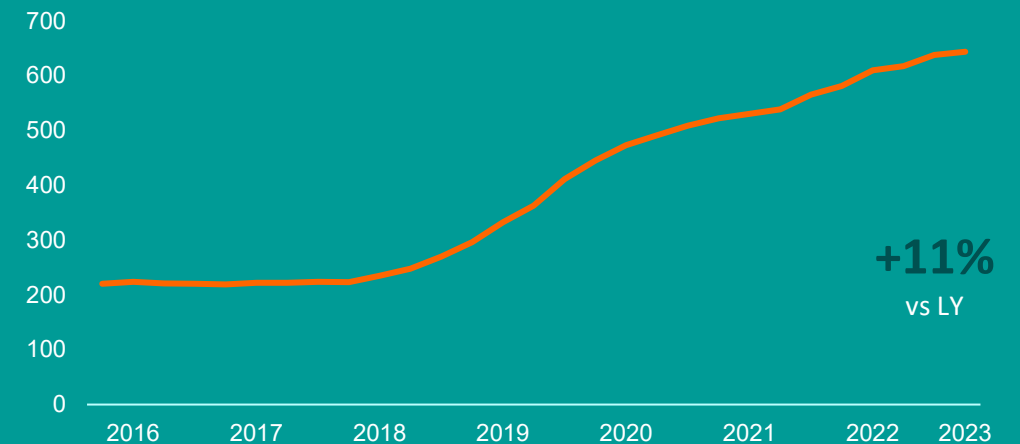
Norway (mNOK)



Denmark (mDKK)



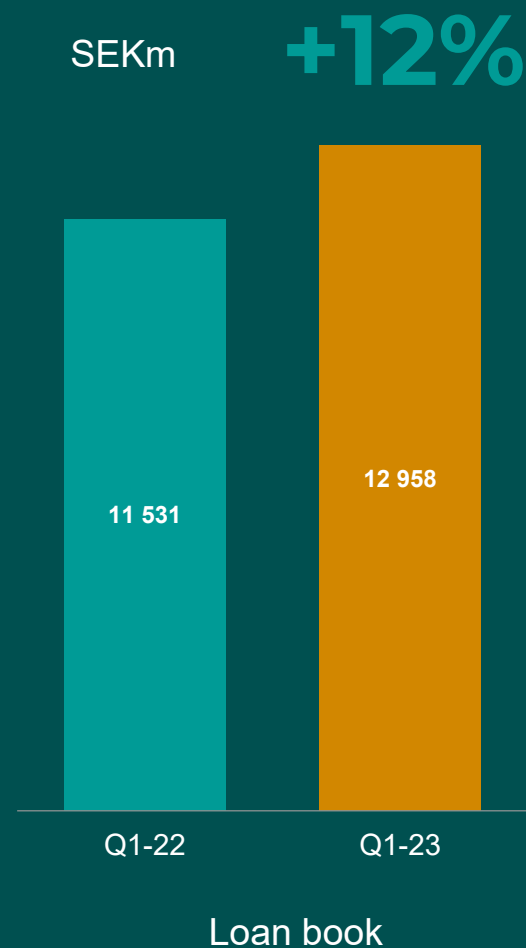
Finland (mEUR)



Payment Solutions

Positive trends first quarter

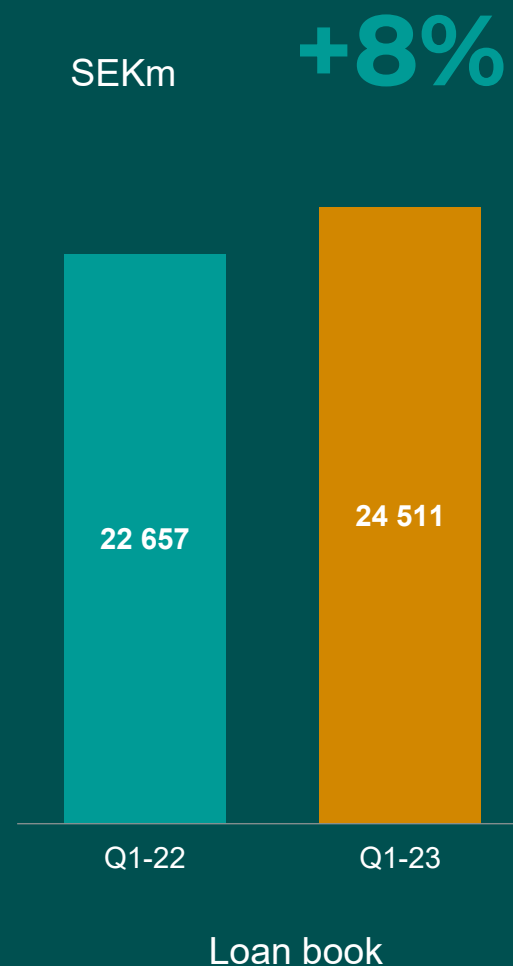
- Lending to the public increased with 12 percent.
- Updated version of our checkout solution as well as our merchant API was launched.
- JYSK implemented.
- Swiipe chose Resurs.
- The cluster investment continues to produce results.
- Continued growth for Resurs Cards.
- Positive development in the B2B collaboration with Komplet.



Consumer Loans

Increased focus on the net interest margin

- Still good and stable demand.
- Increased profitability prioritized over volume growth. Focus on pricing.
- Interest rate adjustments have been implemented to compensate for increased funding costs
- New offering in Sweden: Pay By Loan.
- Adjustment in Norway. Balanselån launched.
- Increased competition in Finland and adjusted credit underwriting.
- Positive development in Denmark. Improved application process and credit assessment.



Q1 2023 in figures

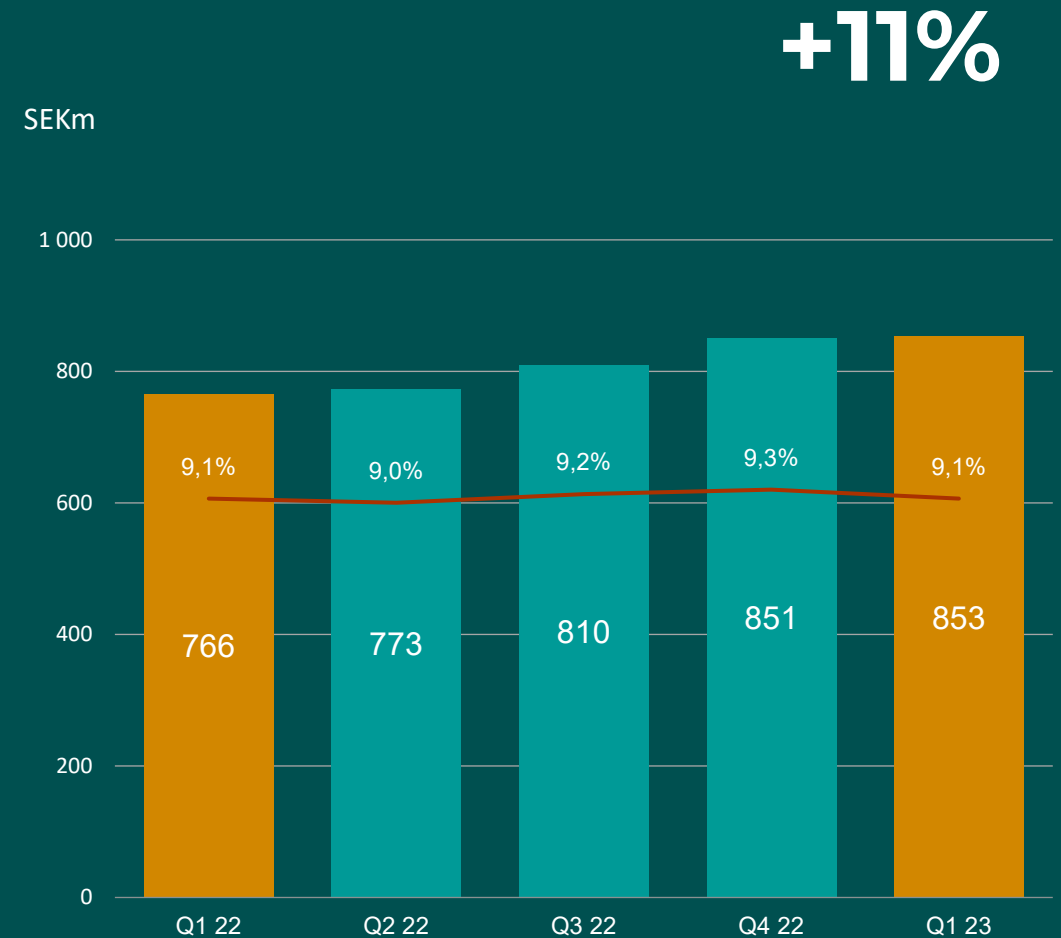
Loan book growth

- The loan book increased 10% vs last year and 8% in local currency
- More selective credit underwriting reducing the loan book growth
- The loan book increased 1% vs previous quarter in both reported and local currency
- Growth in both segments vs last year



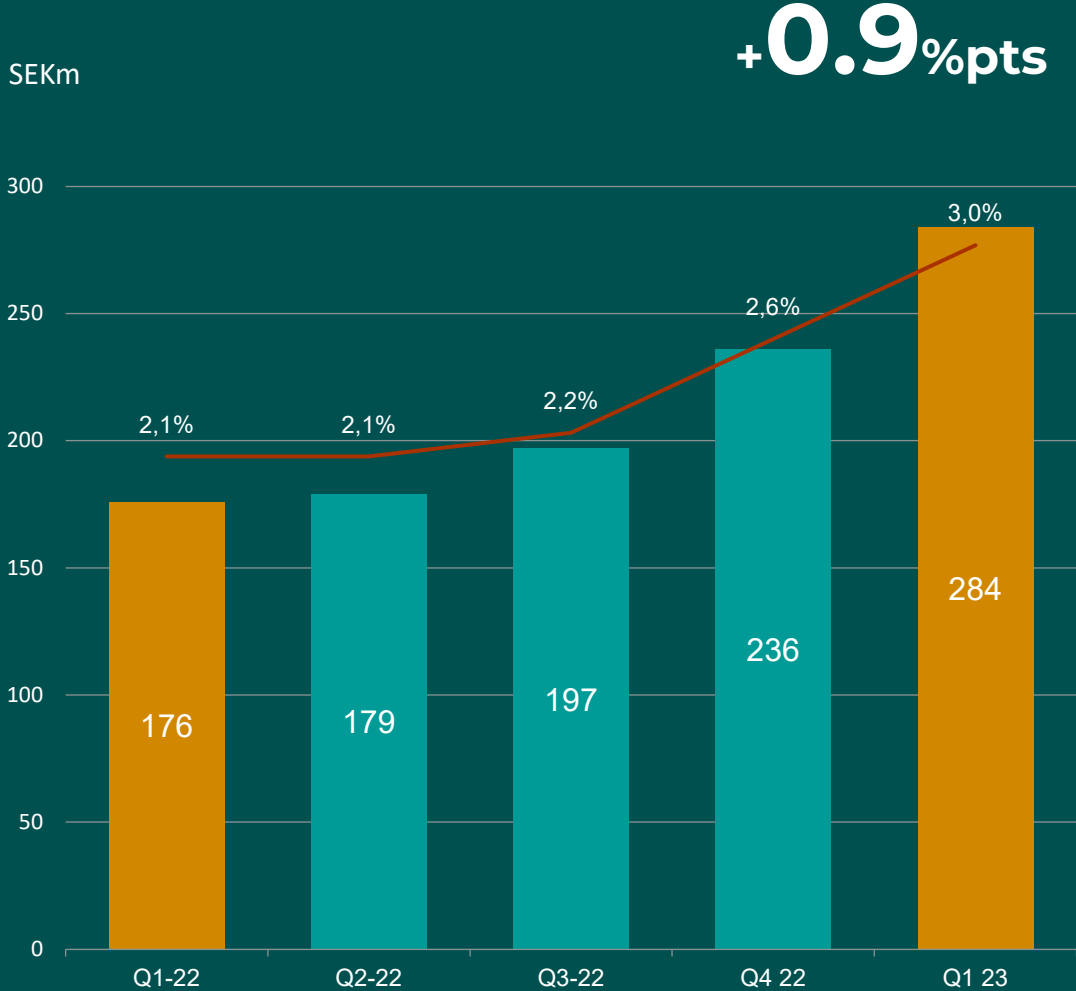
Improved operating income

- Improved operating income driven by increased volumes
- Operating Income +11% above Q1 LY
- NBI margin in line with Q1 LY
- Continued timing effects from price adjustments, stronger NBI margin end of Q1



Challenging economic environment drive credit losses

- Increased credit loss provisions during Q1 due higher volumes of delayed payments
- Loan book growth and our forward looking macro model require increased provisions



Payment Solutions

Loan book increased 12% vs LY and up 11% in constant currency.

NBI margin in line with LY, but decreased with -0.5 %-pts vs last Q

Operating income increased vs. last year but decreased somewhat vs. last Q

Increased Cost of Risk ratio and credit loss provisions vs LY but a slight improvement vs. last Q

Loan Book

+12%



Operating income & NBI-margin

0.0%pts



Credit Losses & CoR-ratio

+0.6%pts



Consumer Loans

Loan book increased 8% vs LY and up 7% in constant currency

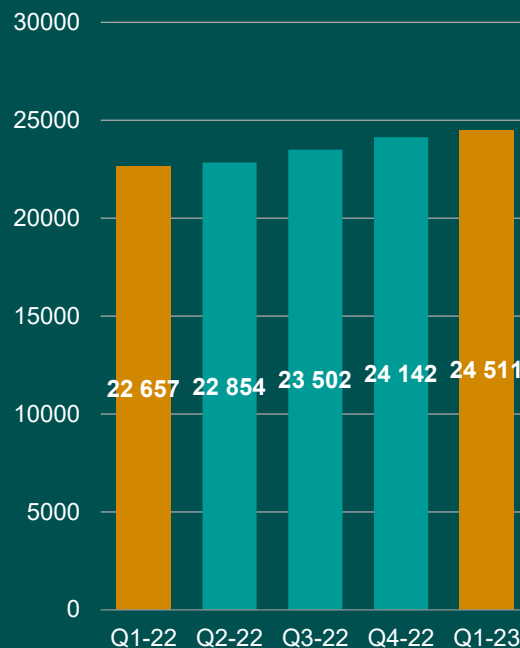
Increased NBI margin vs LY by 0.1%-pts, but decreased by -0.1%-pts vs last Q

Operating income increased vs both last year and last Q

Increased Cost of Risk ratio and credit loss provisions vs last year and last Q

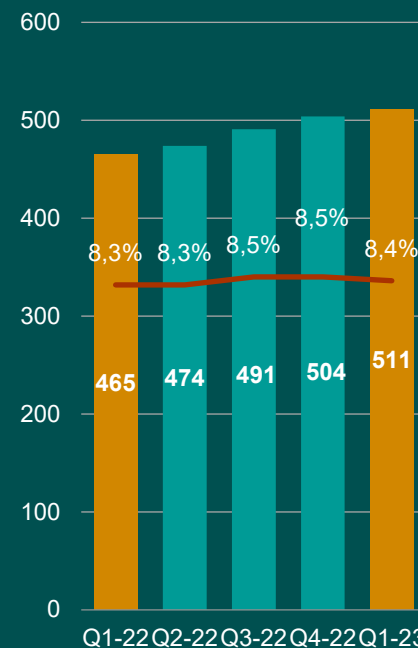
Loan Book

+8%



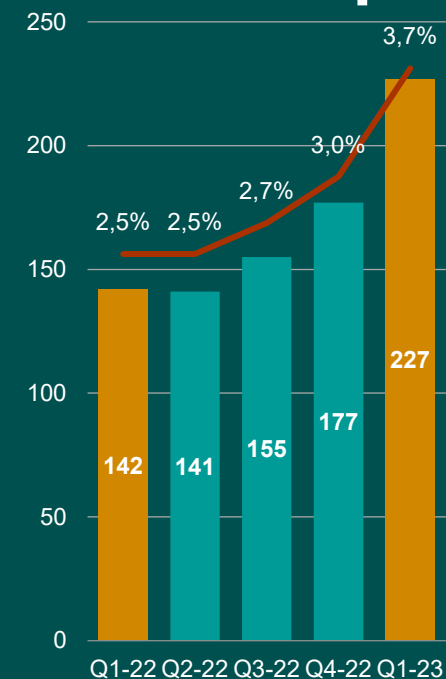
Operating income & NBI-margin

+0.1%pts



Credit Losses & CoR-ratio

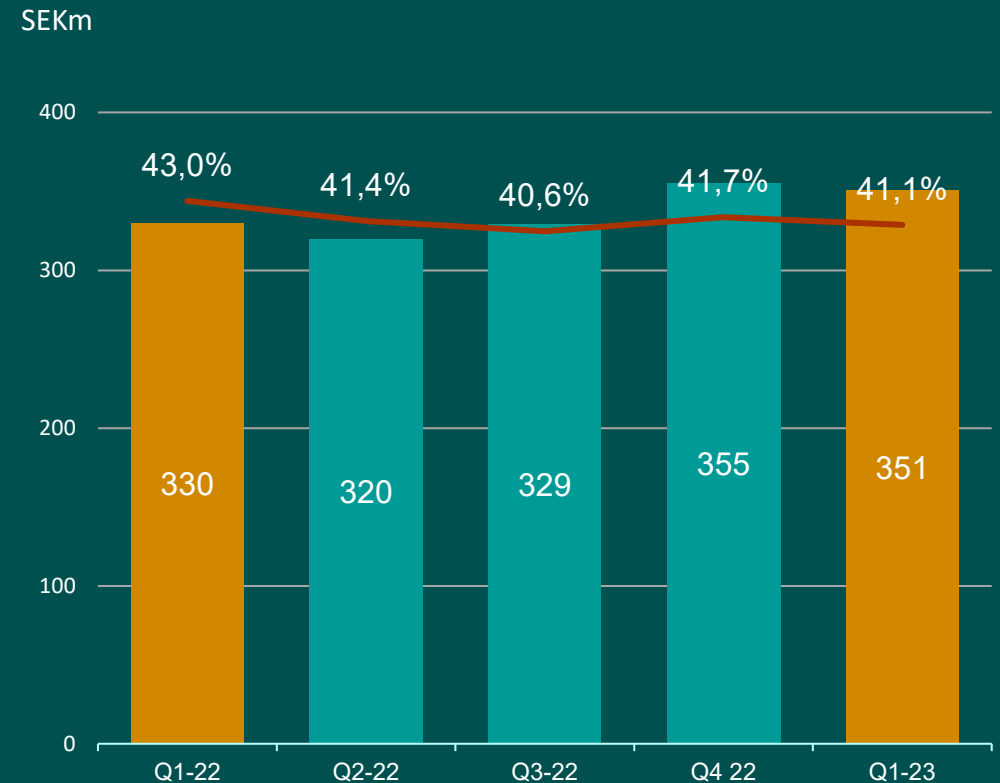
+1.2%pts



Operating expenses

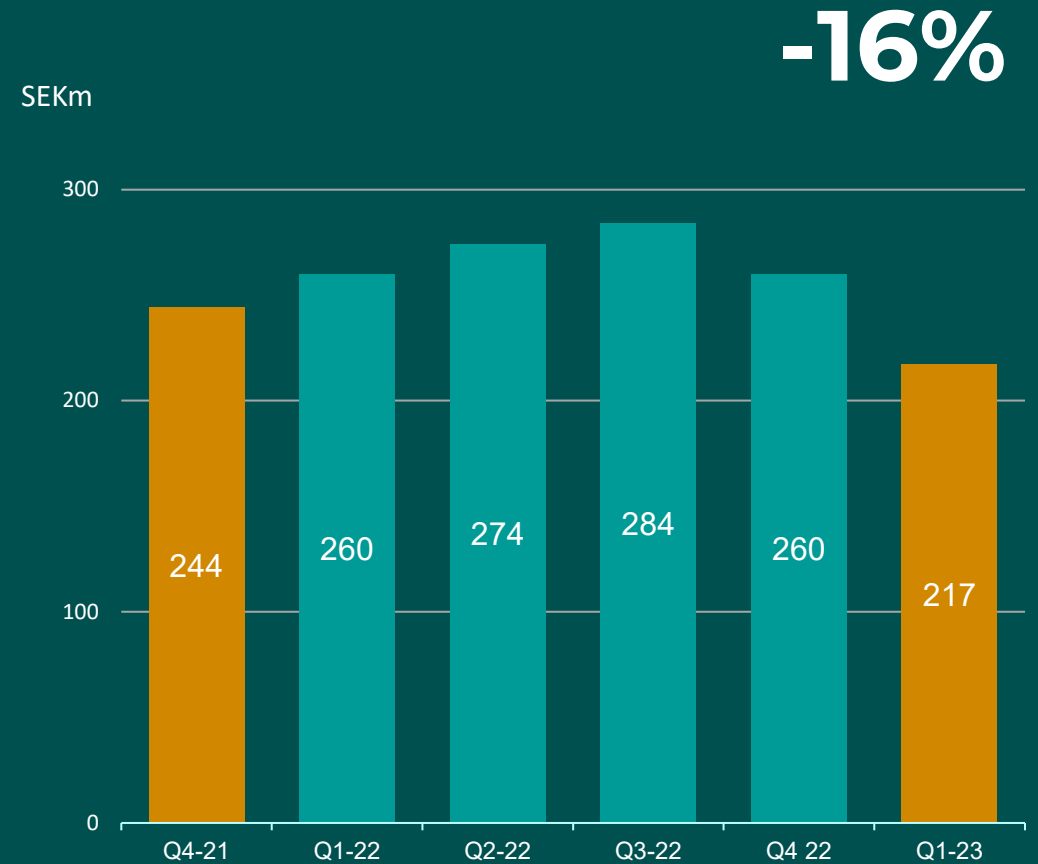
- C/I ratio at 41.1%, improved with 1.9%pts compared with Q1 LY and improved with 0.6%pts vs LQ.
- Operating expenses increased vs LY but well below the increase of operating income, resulting in the improved C/I ratio.
- We are going in the right direction to reach our target, C/I ratio of 35 % in 2-4 years.

-1.9%pts



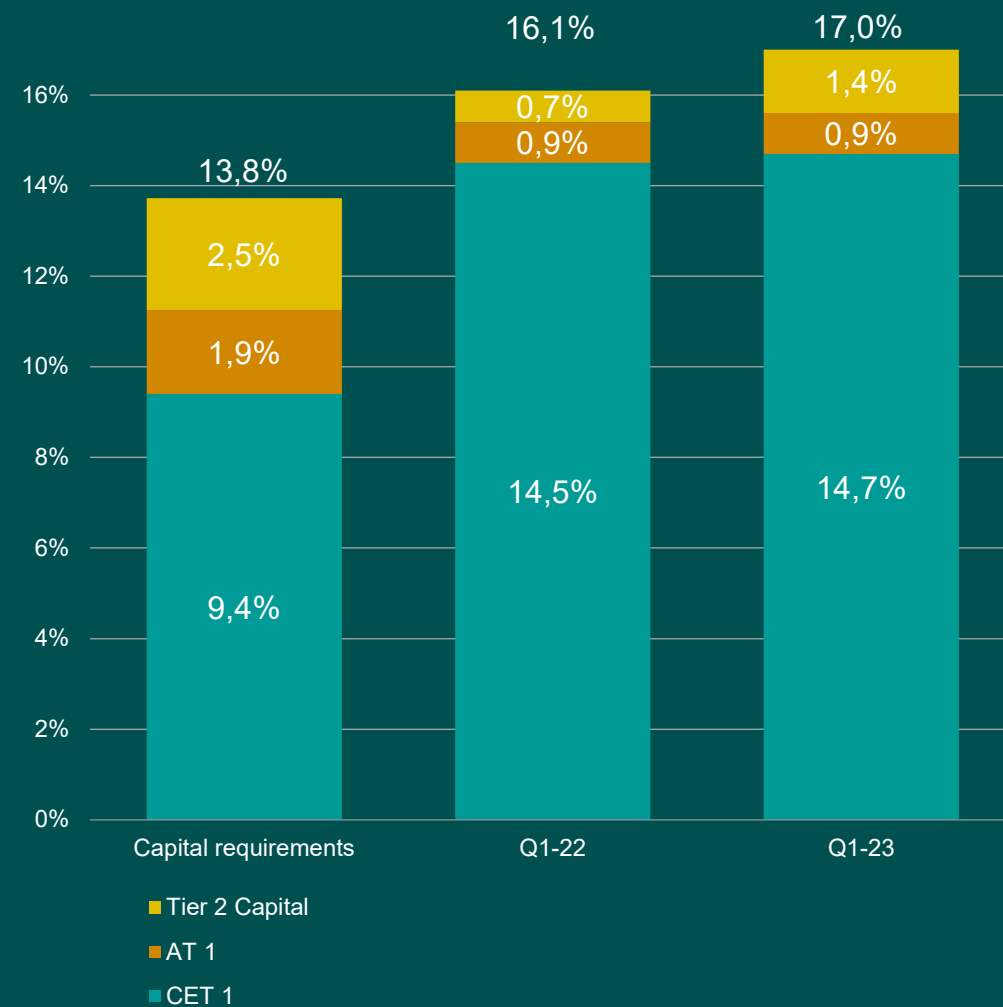
Operating profit

- Earnings before credit losses up 15% vs LY following underlying increase in income in both segments and improved cost efficiency
- Q1 operating profit down -16% vs LY due to increased credit losses



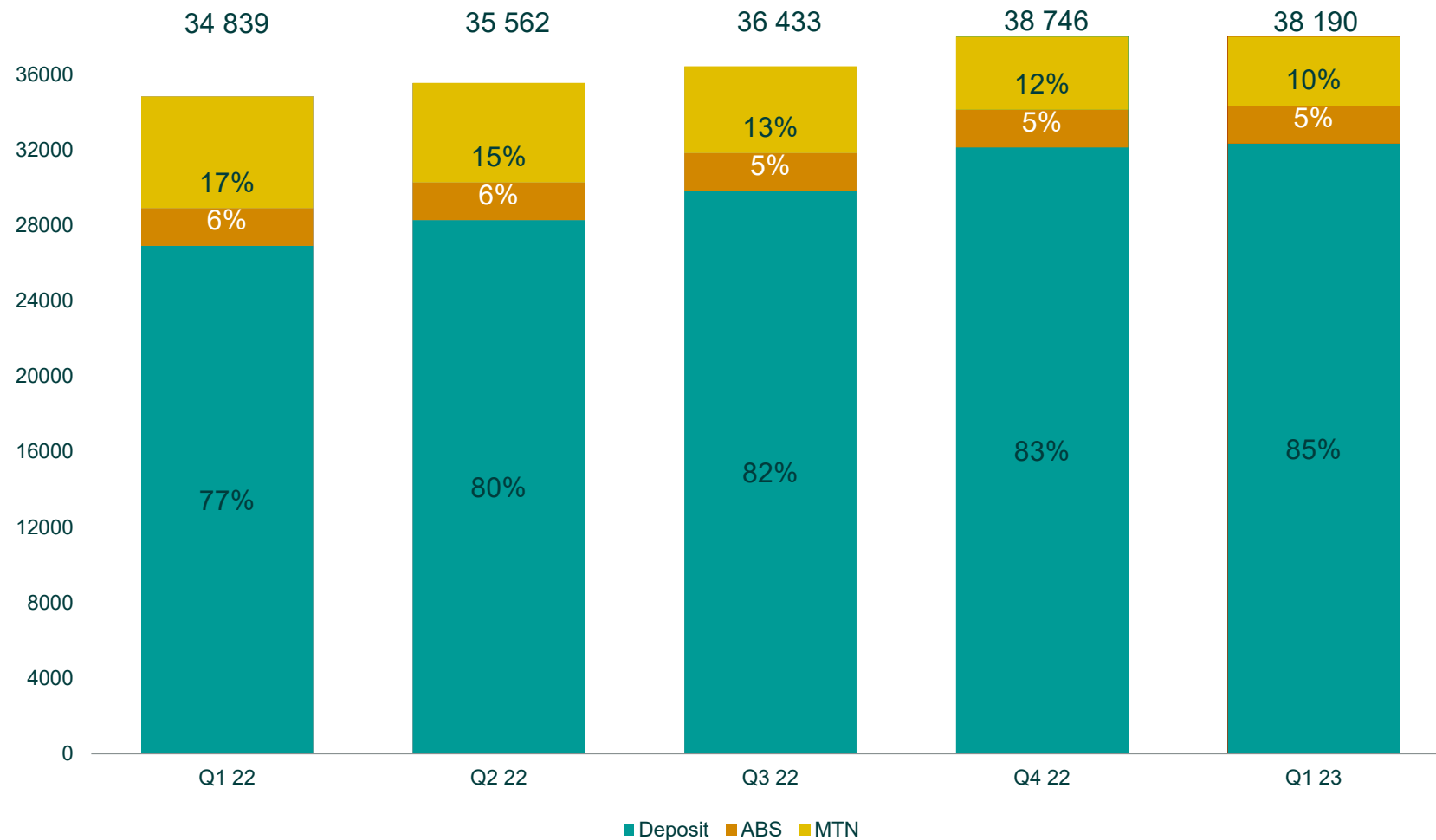
Strong capital position

- Strong CET1 and total capital ratios well above requirement and targets.
- Additional capital requirements are expected.
- The strong increase in capital ratio is attributed to the issuance of a 300 MSEK Tier 2 bond in March, the change of calculation method for operational risk and a substantial profit.



Diversified funding

Funding (excl. equity) & Funding mix



- Continued strategy to maintain long-term diversified financing.
- More than 95% of our deposits are covered by the governmental deposit guarantee
- Liquidity remained very strong with LCR 260% in the consolidated situation.

Coming period

- Continued focus on pricing, monitoring the policy rate development and ensuring **profitable growth**
- Exciting **new partnerships** all over the Nordics
- Development and roll-out of our cloud-based **Core banking system**
- Close monitoring of the **economic development** in these turbulent times to secure continuous high credit quality in our new lending
- Proposed **cash dividend of SEK 1,07** per share to be resolved by AGM 26 April 2023
- We have a continued **strong** and **stable** financial position