# Q3 2023

Resurs

ResursHolding


**Sofie Tarring Lindell**

Chief Financial Officer
& Interim CEO

# Financial Summary Q3 2023

**+11%**

LENDING GROWTH

**8.9%**

STABLE NBI MARGIN

**0.5%PTS**

IMPROVED C/I RATIO VS LY TO 40,1%

**+10%**

EARNINGS BEFORE CREDIT LOSSES

**2.7%**

IMPROVED COST OF RISK-RATIO VS LAST QUARTER

**16.5%**

STABLE CAPITAL RATIOS

Payment Solutions

# Strong growth and new strategic partnerships

- Strong growth despite challenging market conditions
- New strategic partnerships with:

GIGANTTI

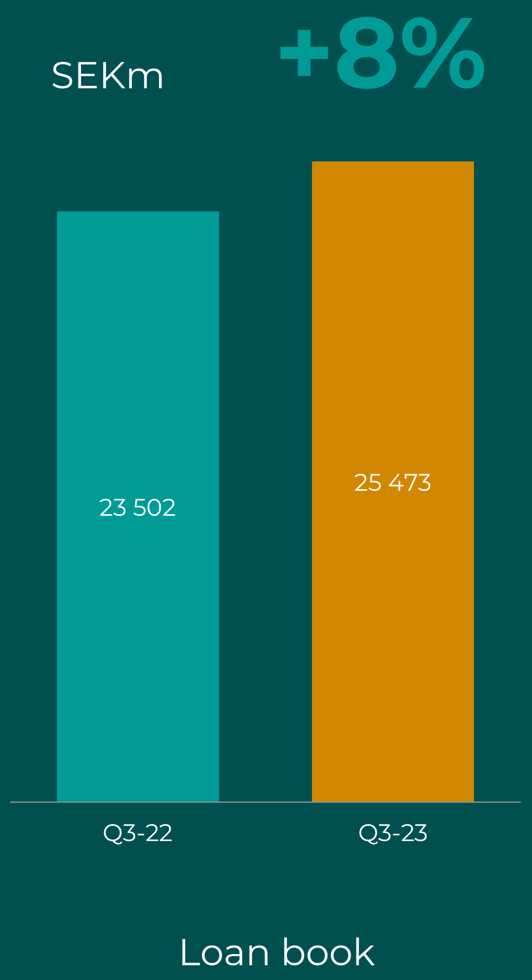
POWER

webhallen

Consumer Loans

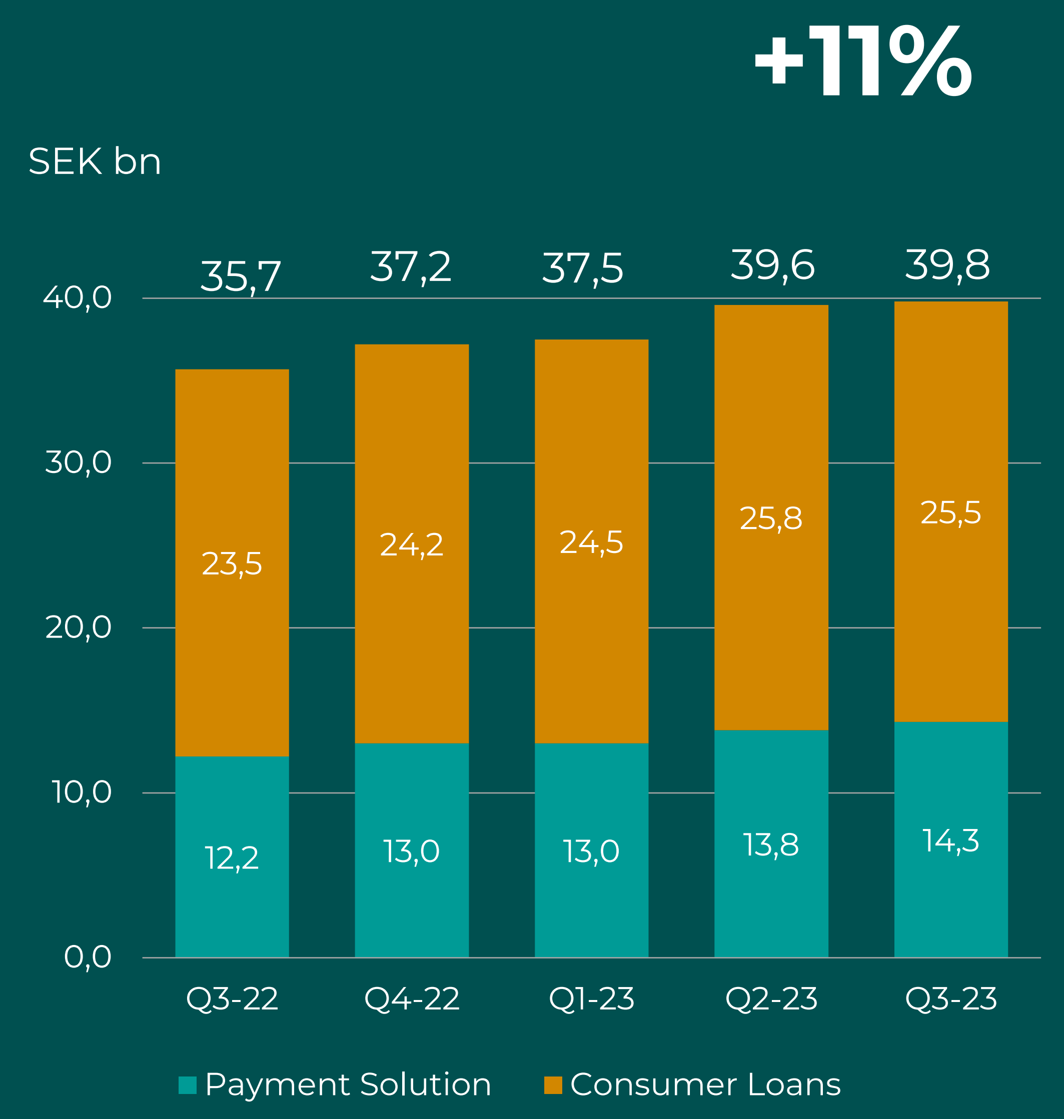
# Selective growth and improving profitability

- Continued price adjustments on existing loan book to protect margins and defend increased funding costs
- Adjustments in credit risk models and pricing on new lending as mitigation of continued uncertainty
- Controlled decrease of loan book in Norway going forward
- Overall, prioritizing total profitability over volume, selective growth going forward



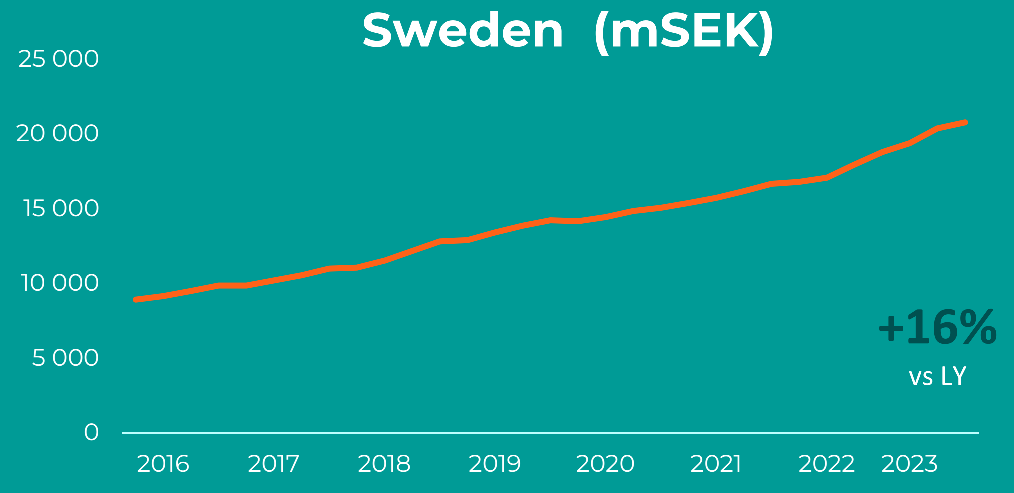
# Controlled loan book growth

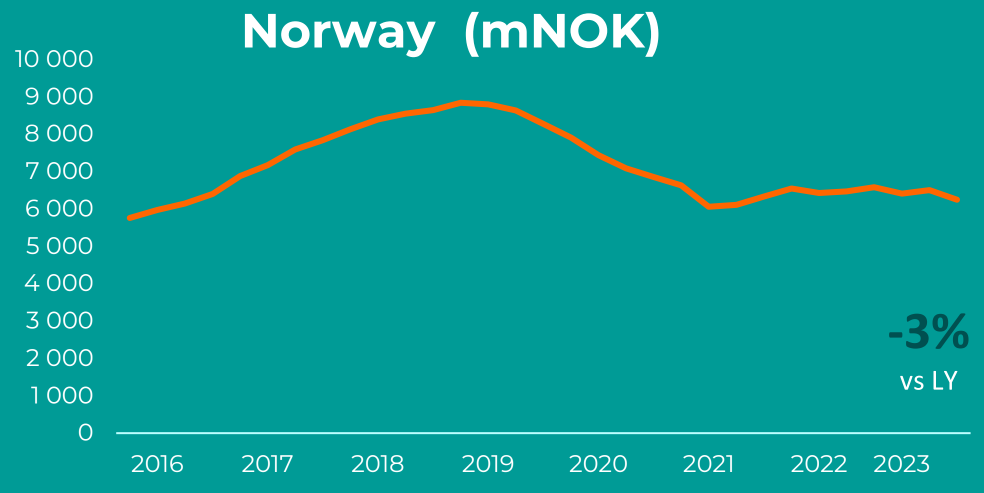
- The loan book increased 11% vs last year and 10% in local currency
- Growth in Payment Solutions both vs last year and last quarter
- Growth in Consumer Loans vs last year but decreased vs last quarter due to focus on strengthening profitability and adapt to new capital requirements in Norway

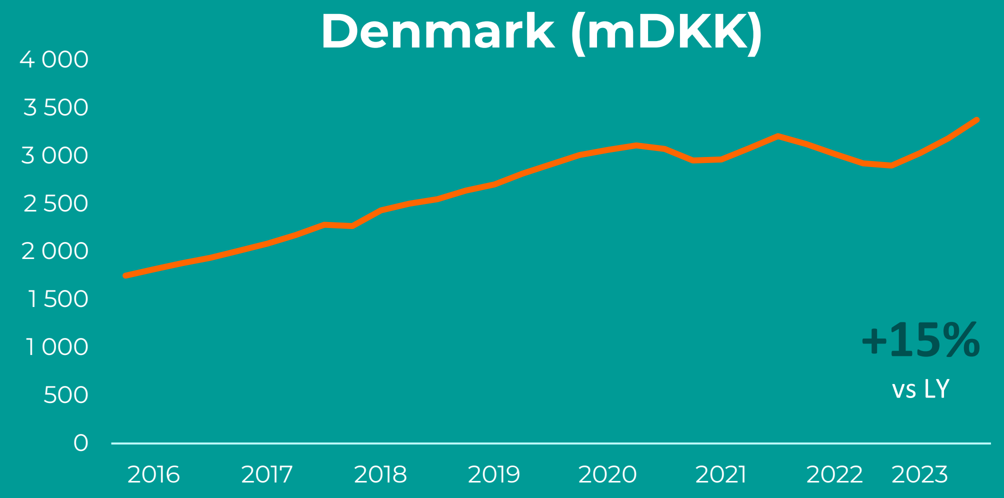


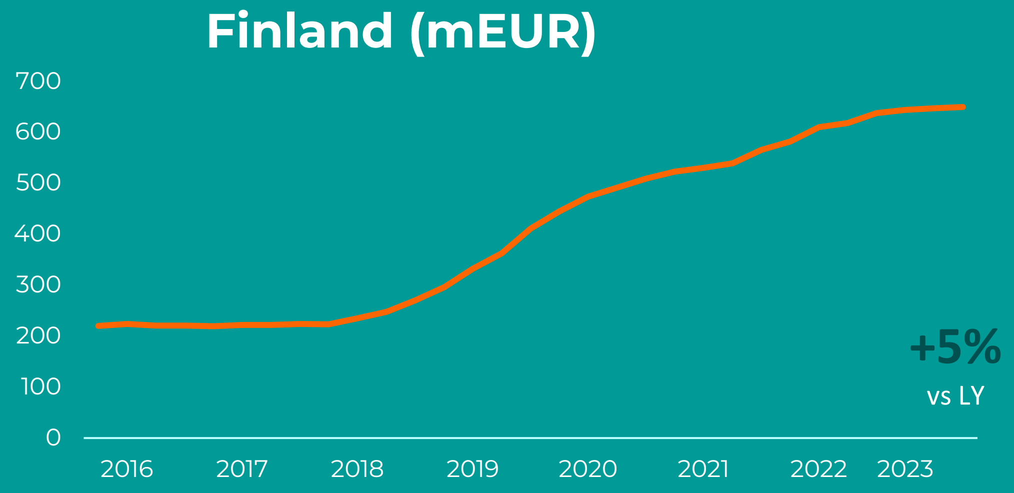

**Loan Book**

# Resurs' loan book trend over time



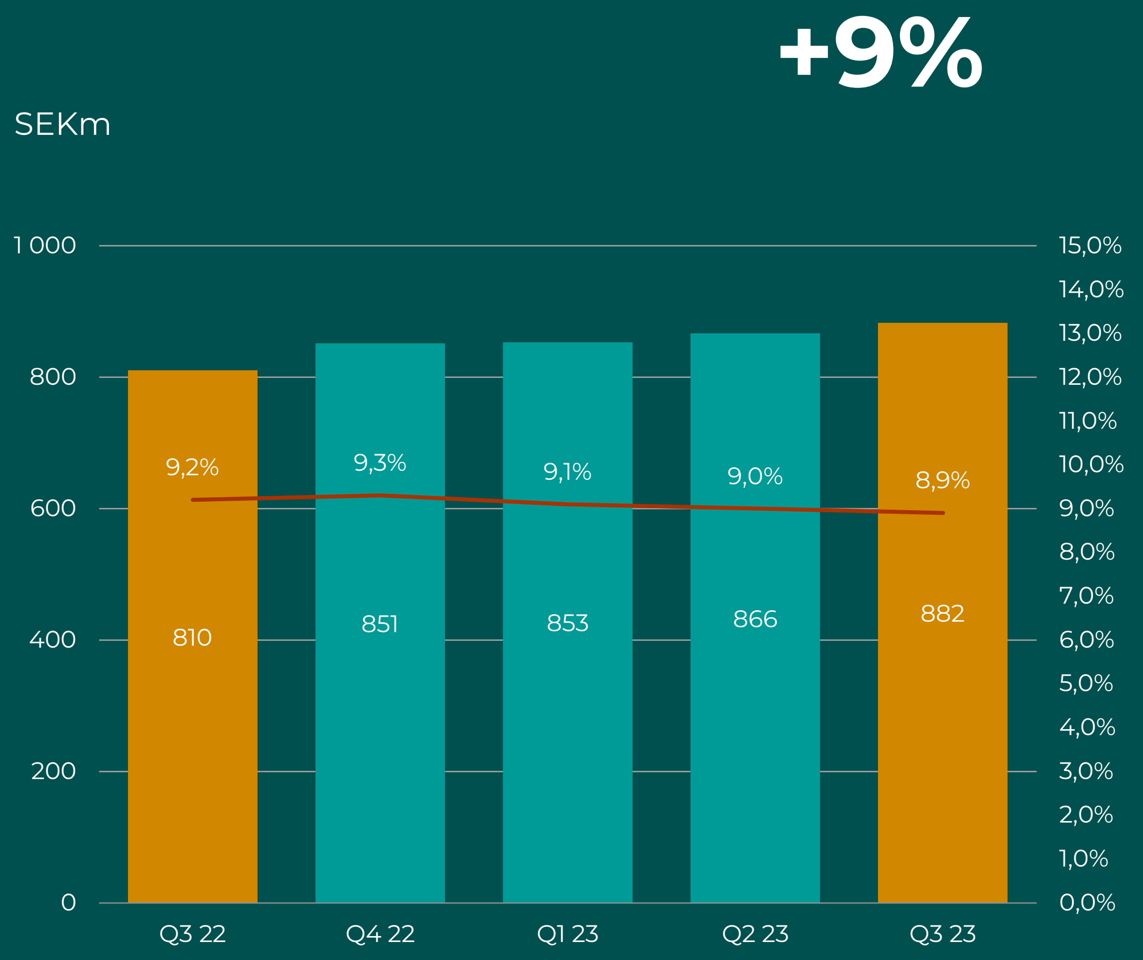



# Improved operating income

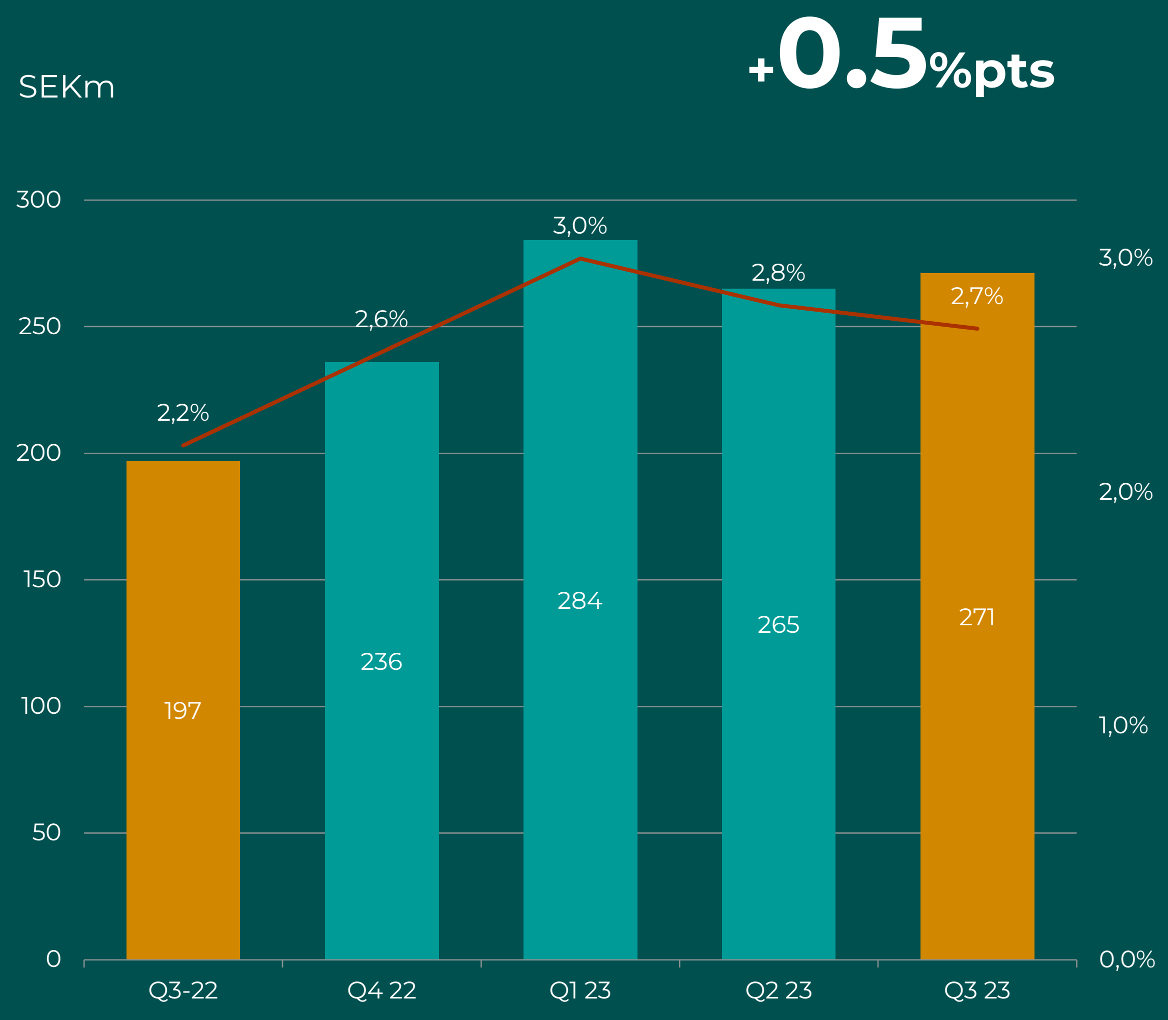
- Improved operating income +9% vs LY driven by increased volumes and pricing activities
- NIM was 7.2%, lower than LY by -0.3 %-pts but up +0.1 %-pts vs LQ
- Higher funding costs due to increased market rates up +2.3 %-pts vs LY and +0.5 %-pts vs LQ
- In total, stable NBI development and continued focus on pricing activities




Operating Income & NBI

# Improvement in credit loss ratio from last quarter

- The credit loss ratio has improved since last quarter driven by the positive trend with lower volumes of delayed payments continuing from the end of Q1 and into Q2 and Q3
- However, credit losses are still on an elevated level vs last year due to the macroeconomic development and we don't foresee a rapid improvement to previous levels in the short term




**Credit Losses and Credit Loss Ratio**

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# Payment Solutions

Loan book increased +17% vs LY and +16% in constant currency.

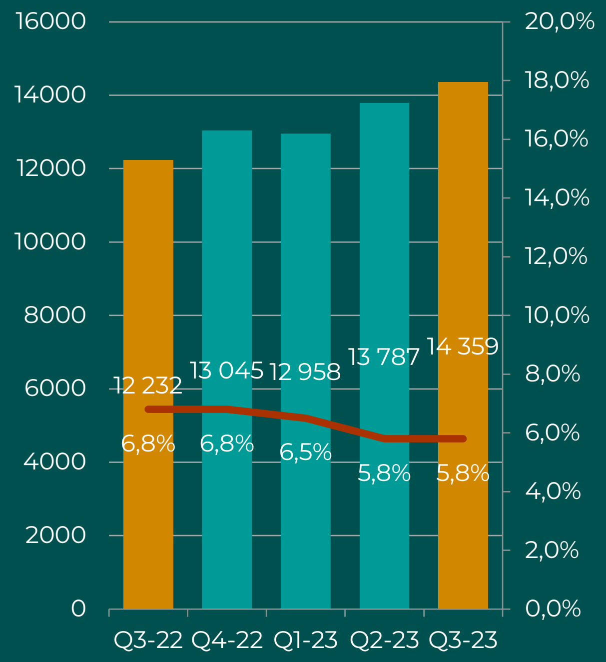
Stable NIM vs LQ, however lower vs LY due to increased funding costs.

Operating income +7% vs LY. Ongoing initiatives to improve NBI-margin and compensate for increased funding costs and protect future margins.

Increased Cost of Risk ratio vs LY, slight increase LQ.

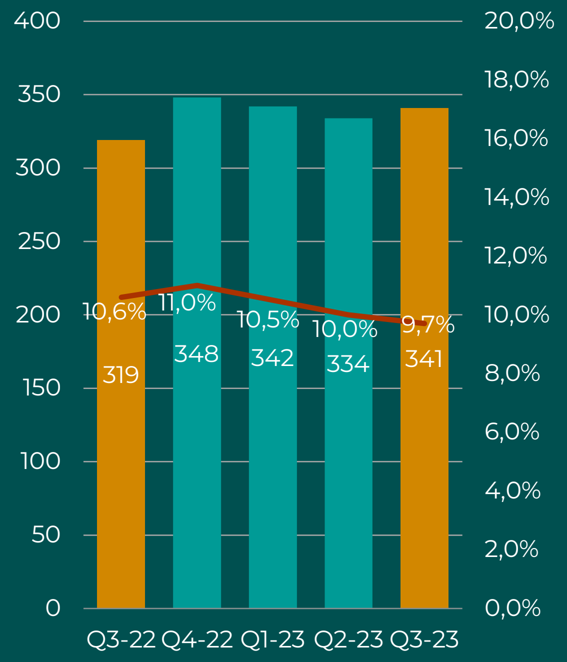
## Loan Book & NIM

+17%



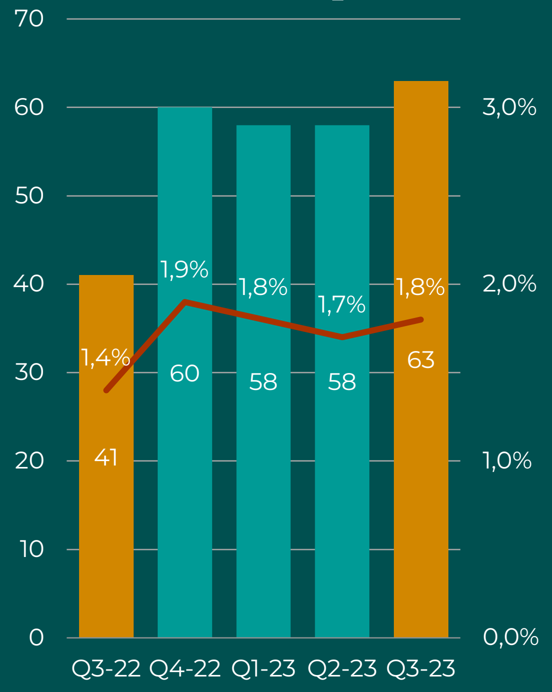

## Operating income & NBI-margin

-0.9%pts




## Credit Losses & CoR-ratio

+0.4%pts

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# Consumer Loans

Loan book increased 8% vs LY and 7% in constant currency.

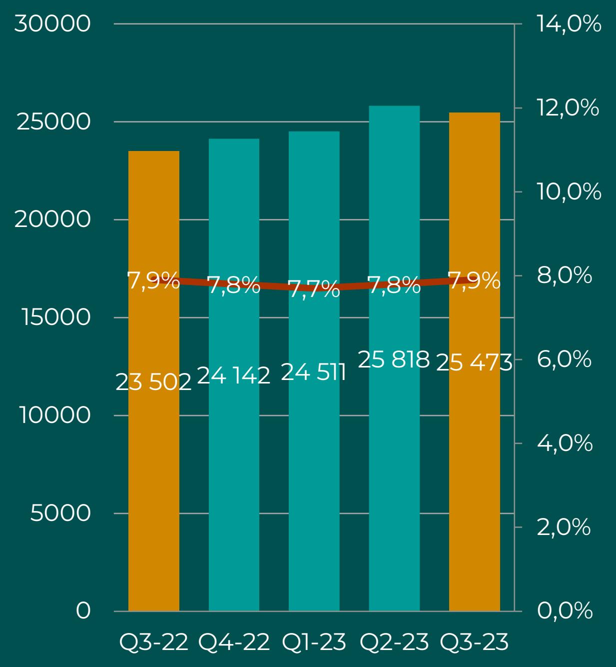
Controlled decrease of loan book vs LQ to improve profitability and adapt to new capital requirements in Norway

Stable NIM vs LY and slight increase vs LQ. Total income up +10% vs LY

Increased Cost of Risk ratio and credit loss provisions vs last year but improved Cost of Risk ratio vs LQ

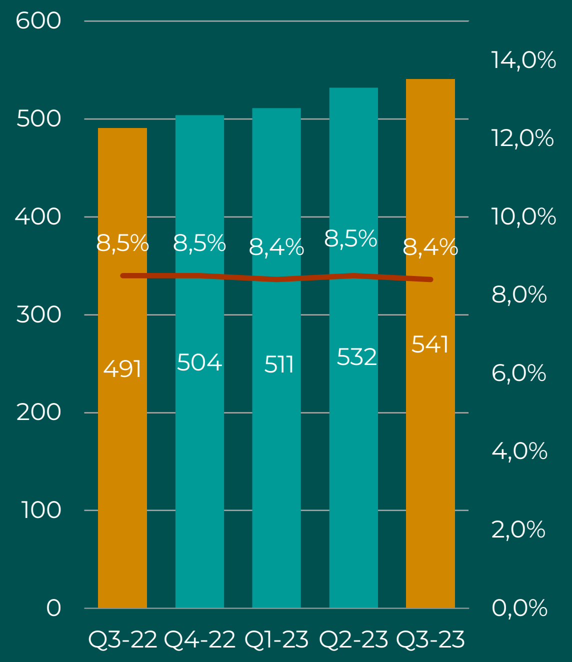
## Loan Book & NIM

+8%



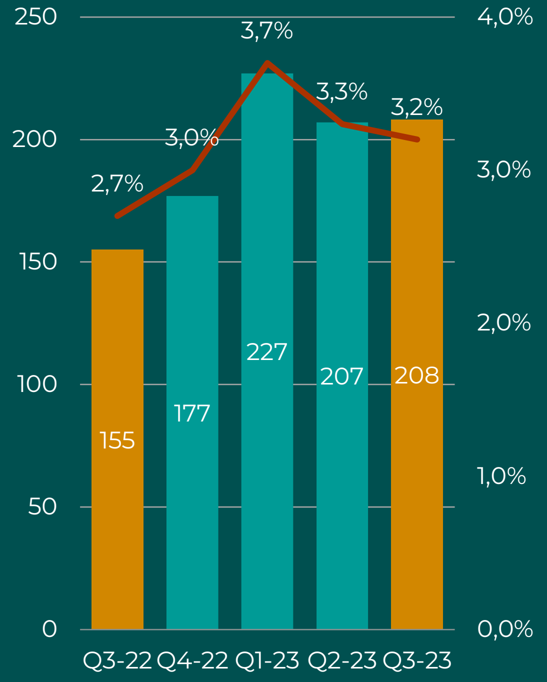

## Operating income & NBI-margin

-0.1%pts




## Credit Losses & CoR-ratio

+0.5%pts

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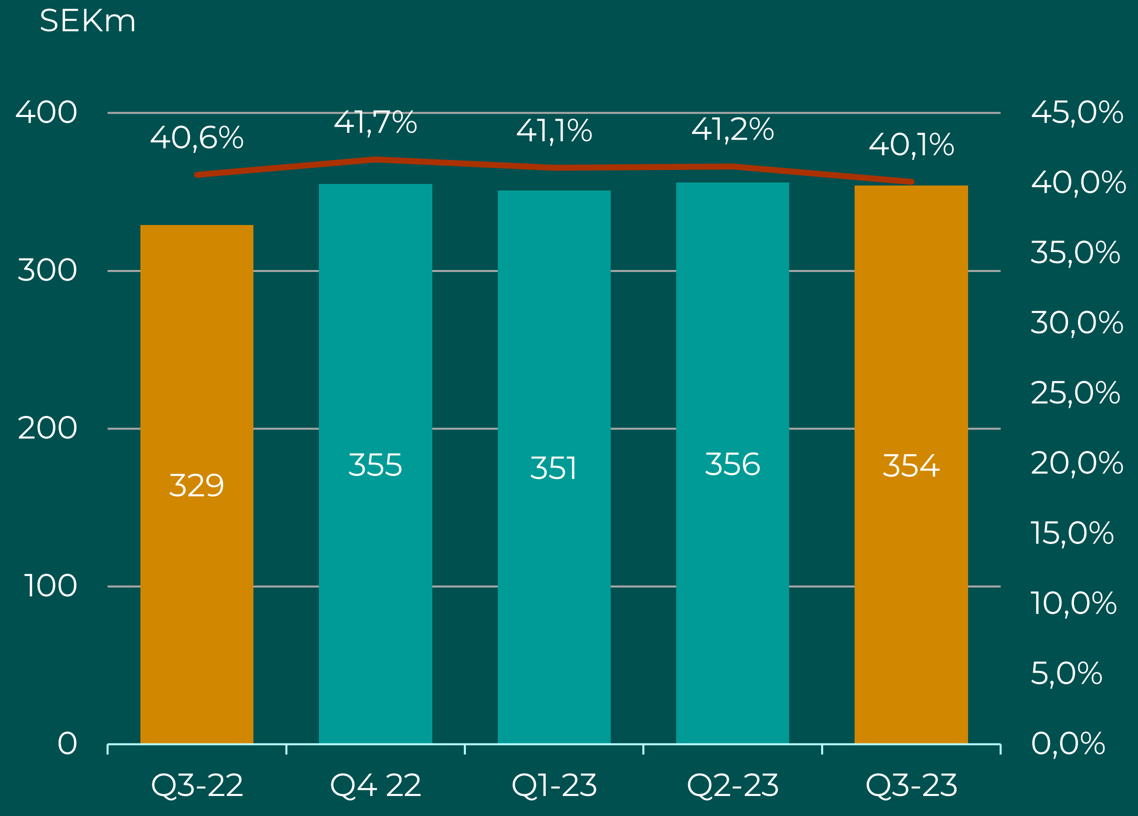
# Improved C/I ratio

- C/I ratio at 40.1%, improved with 0.5%pts compared with Q3 LY although the quarter included severance pay

-0.5%pts




Cost & C/I ratio

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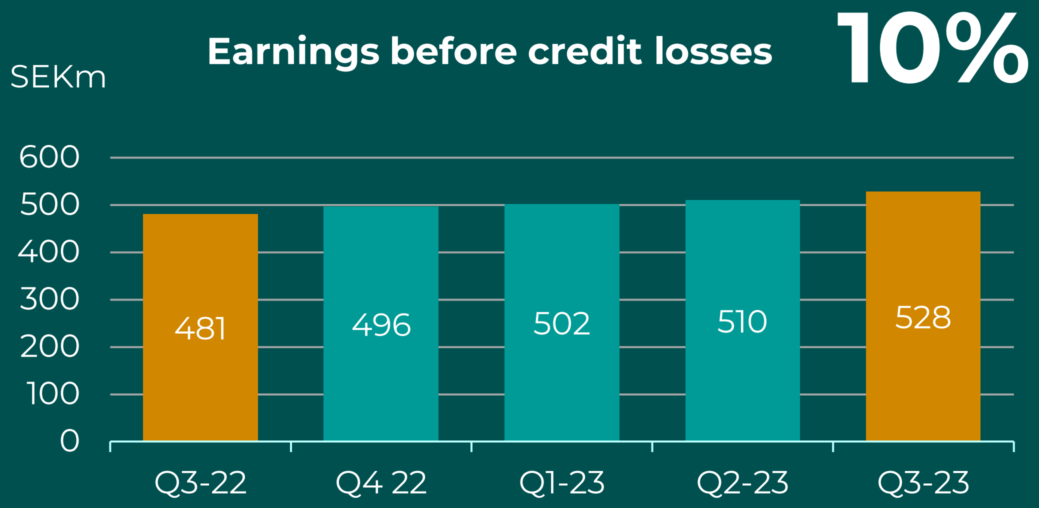
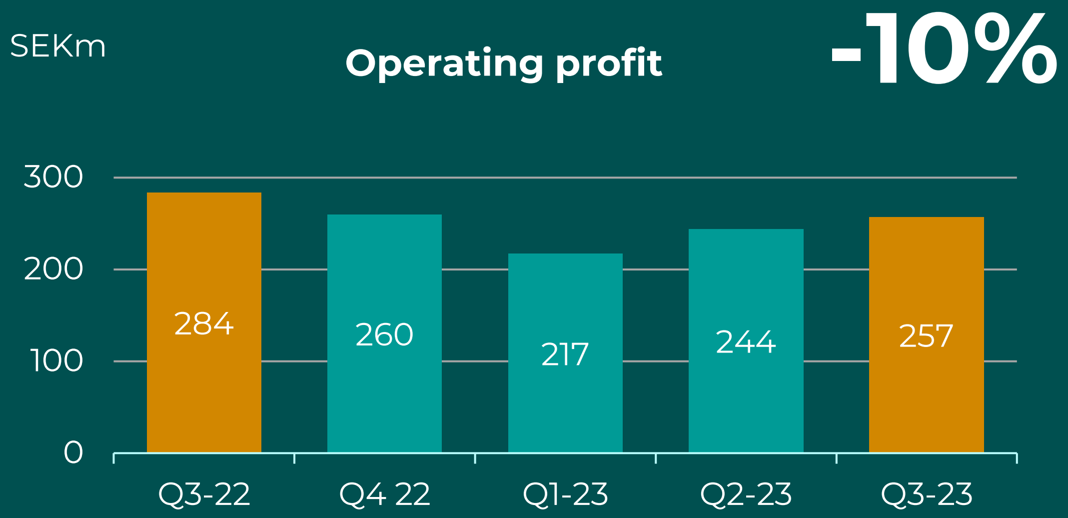
# Improved profitability

- Earnings before credit losses up 10% vs LY following underlying increase in income in both segments and improved cost efficiency
- Q3 operating profit down -10% vs LY due to higher credit losses
- Q3 operating profit up 5% vs LQ driven by increase in income

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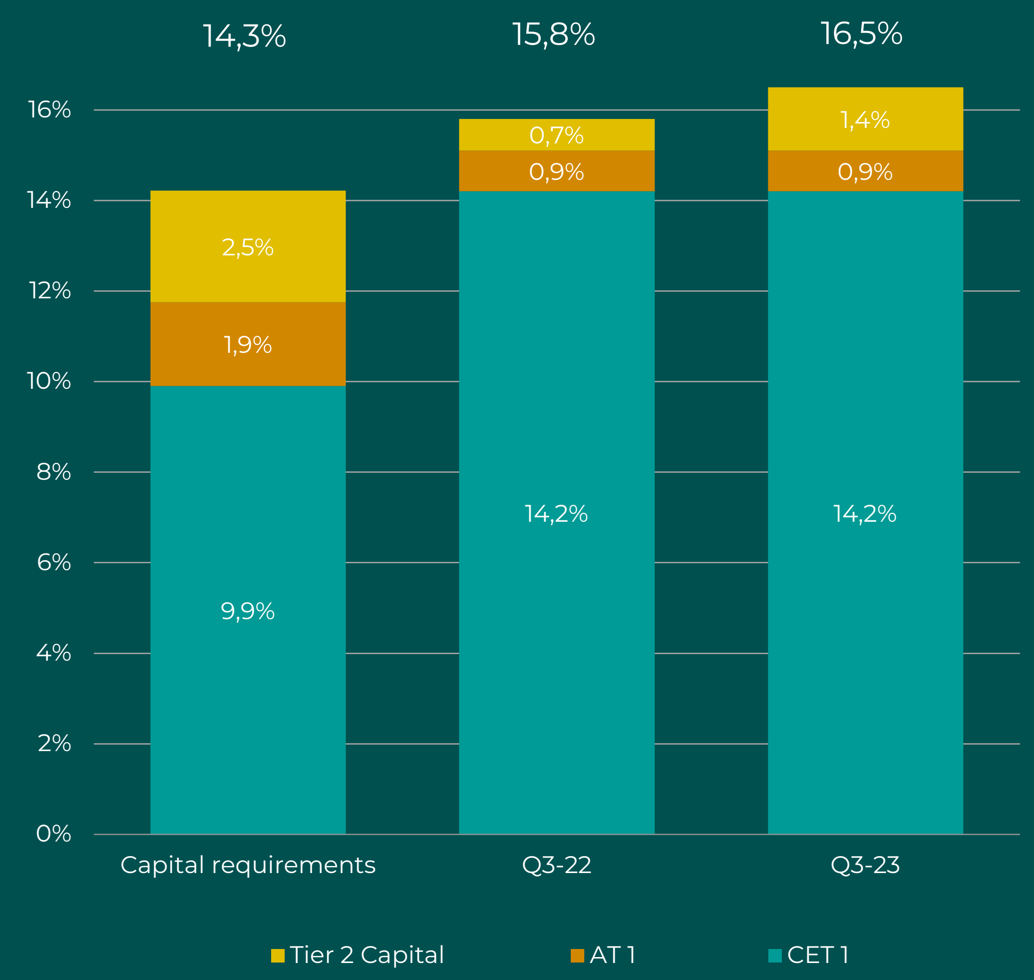
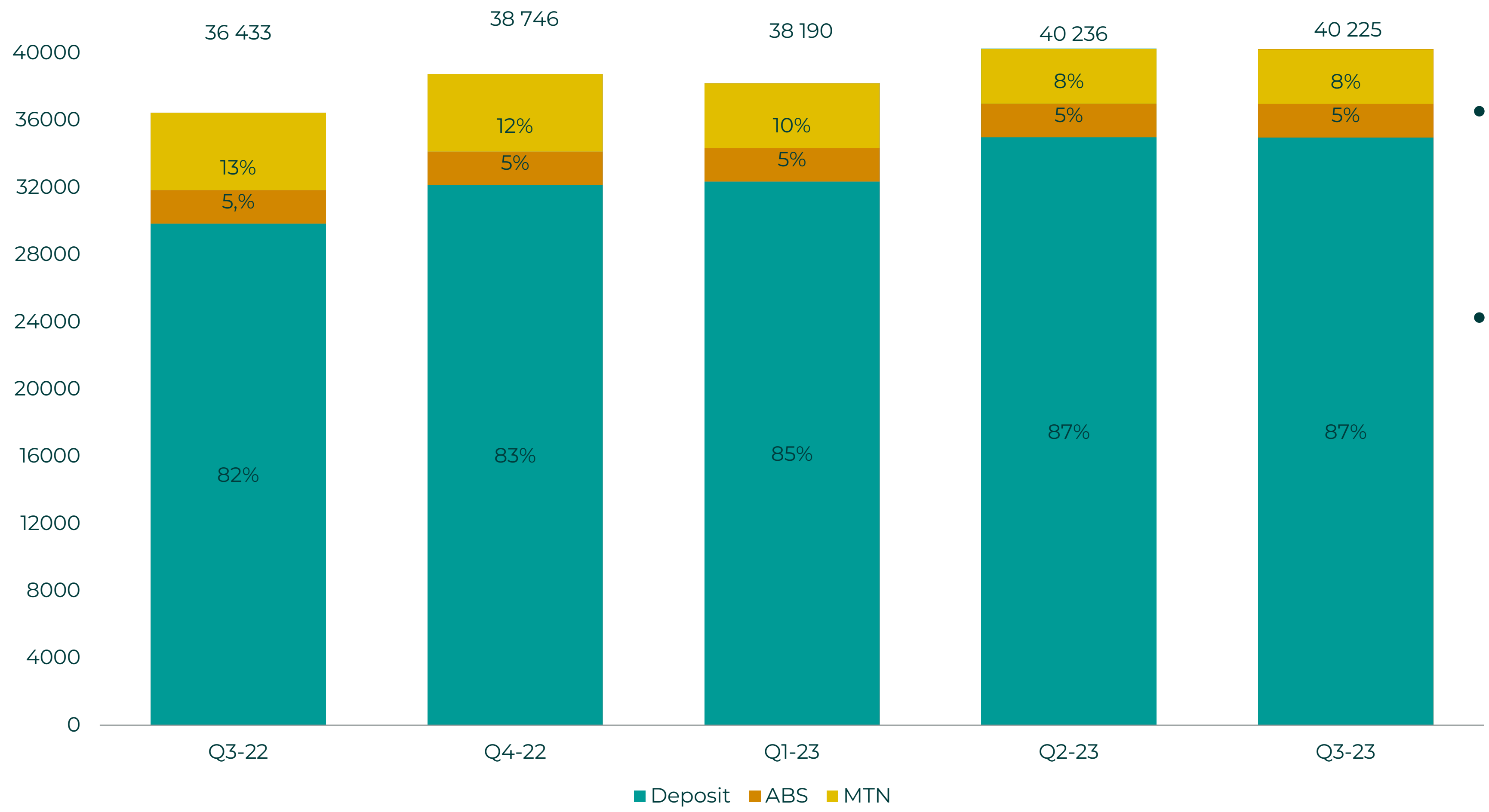
# Stable capital position

- Strong CET1 and total capital ratios above requirement and targets
- The increase in capital ratio vs LY is mainly attributed to the issuance of a 300 MSEK Tier 2 bond in March and the change of calculation method for operational risk
- Improved capital ratios vs LQ following deliberately lowered loan book growth to adapt to new capital requirements in Norway



# Stable funding

## Funding (excl. equity) & Funding mix




- More than 95% of our deposits are covered by the governmental deposit guarantee
- Liquidity remained very strong with LCR 273% in the consolidated situation

# Coming period

- Magnus Fredin will join as **new CEO in November**.
- Continued close monitoring of the economic development to secure continued **high credit quality and sustainable profitability.**
- Launch exciting **new partnerships** all over the Nordics**.**
- Continued roll-out of our cloud-based **Core banking system** in Norway.
- **Strong** and **stable** financial position.